

**Special City Council – Workshop**  
5:00 p.m., Tuesday, September 10, 2024  
City Hall  
Council Chambers  
1207 Palm Boulevard, Isle of Palms, SC

**Public Comment:**

All citizens who wish to speak during the meeting must email their first and last name, address, and topic to Nicole DeNeane at [nicoled@iop.net](mailto:nicoled@iop.net) no later than **3:00 p.m. the business day before the meeting**. Citizens may also provide public comment here: <https://www.iop.net/public-comment-form>

**Agenda**

1. **Call to Order** and acknowledgement that the press and public were duly notified of the meeting in accordance with the Freedom of Information Act.
2. **Citizens' Comments** – Citizens must state their name and address. All comments will have a time limit of three (3) minutes.
3. **Special Presentations**
4. **Dashboard of City Operations and Short-Term Rental Report** [Pgs.3-4]
5. **Departmental Reports** [Pgs.5-25]
6. **Financial Review**
  - a. Financial Statements and project worksheets [Pgs.26-43]
  - b. Discussion of setting the FY25 millage rate based on Charleston County assessment [Pgs.44-45]
7. **Procurement**
  - a. Consideration of approval of new building access control system for Public Safety Building and Fire Station 2 [FY25 Budget, Capital Projects Fund, State ATAX, \$190,000] [Pgs.46-57]
  - b. Consideration of approval of training room IT upgrades [FY25 Budget, State ATAX and Hospitality Tax Funds, \$35,000] [Pgs.58-59]
8. **Capital Projects Update** [Pgs.60-62]
  - a. Drainage
    - i. Waterway Boulevard Multi-use Path Elevation Project
    - ii. Phase 4 Drainage – Palm Boulevard between 38<sup>th</sup> and 41<sup>st</sup> Avenue
    - iii. Sea Level Rise Adaptation Plan
  - b. IOP Marina

- i. Public Dock Rehabilitation & Greenspace
- ii. Marina Dredging
- c. Beach Maintenance & Access Improvements
  - i. IOP County Park Emergency Vehicle Access
  - ii. Beach Access Paths Improvements
  - iii. Beach Restoration
- d. Buildings & Facilities
  - i. City Hall Renovation
  - ii. Undergrounding Power Lines
  - iii. SCDOT Palm Boulevard Bike, Pedestrian and Parking Enhancements
  - iv. 21<sup>st</sup> Avenue sidewalk repair and extension

**9. Strategic Plan Policy Initiatives and Priorities**

*Mission Statement: To be the most sustainable, family-friendly beach community in South Carolina.*

*Vision Statement: To be a welcoming, environmentally conscious, and resilient coastal community committed to enhancing the quality of life for those who come here to live, work and play.*

**a. Livability**

**b. Environmental**

**c. Public Services**

Discussion of bulk container collection services and recommendation from the Public Services and Facilities Committee to enter into a contract with the lowest responsible vendor for bulk container collection and disposal for condominiums and businesses through October 31, 2025, and after that date, businesses would be responsible for their own bulk container collection services [Pgs.63-65]

**d. Personnel**

Discussion of proposed employee referral incentive program [Pg.66]

**e. Other items for discussion**

- i. Discussion of Mayor proposed initiatives to increase citizen engagement in the community:
  - Youth Council [Pgs.67-68]
  - Roundtables with Council [Pg.69]

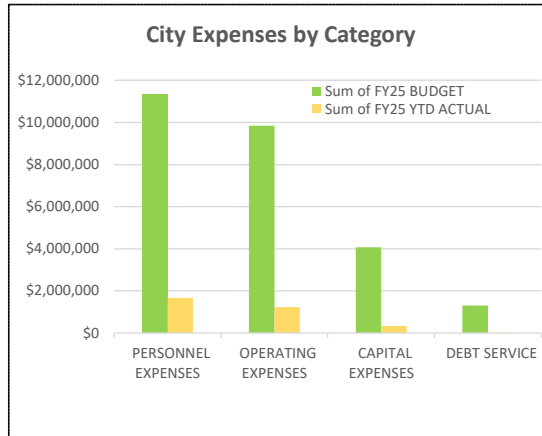
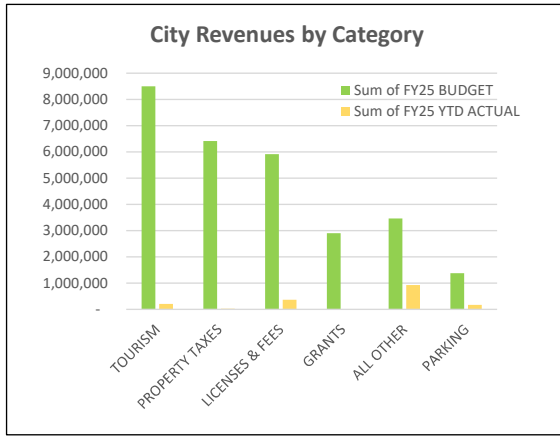
**10. Legislative Report**

**11. Miscellaneous** – Next Special City Council Workshop – 5:00 p.m., October 8, 2024

**12. Adjournment**

# City of Isle of Palms Operations Dashboard

## August 2024

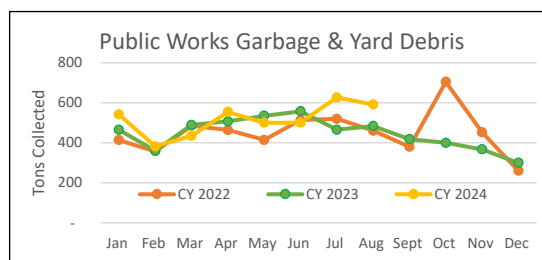
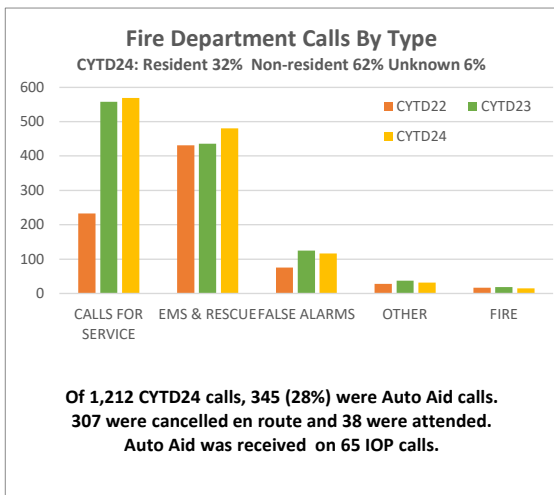
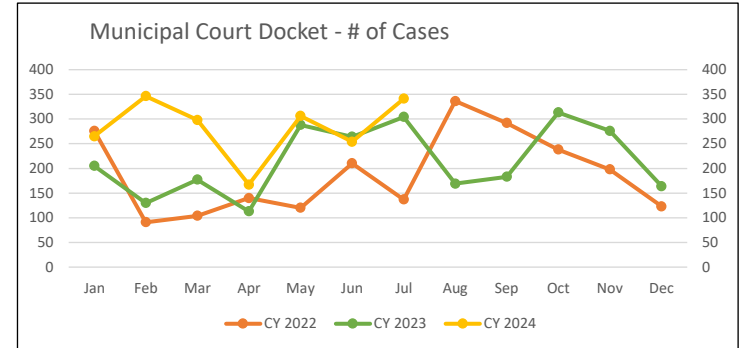
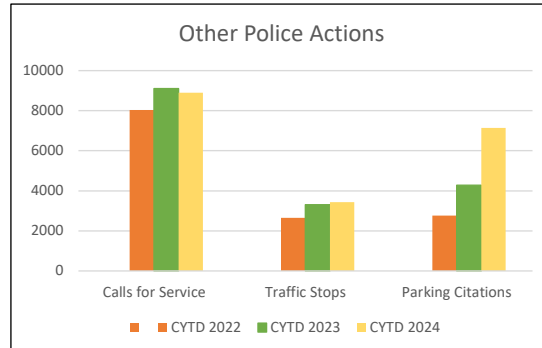
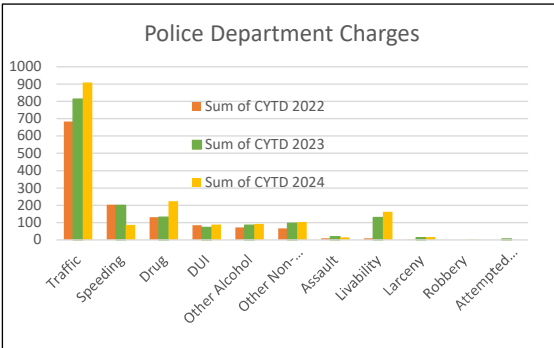


### Personnel Vacancies

| Type      | City Hall | Police                     | Fire | Pub Wks | Rec |
|-----------|-----------|----------------------------|------|---------|-----|
| Full-time |           | 2 (Police Officer)         |      |         |     |
| Part-time |           | 2 (Beach Services Officer) |      |         |     |

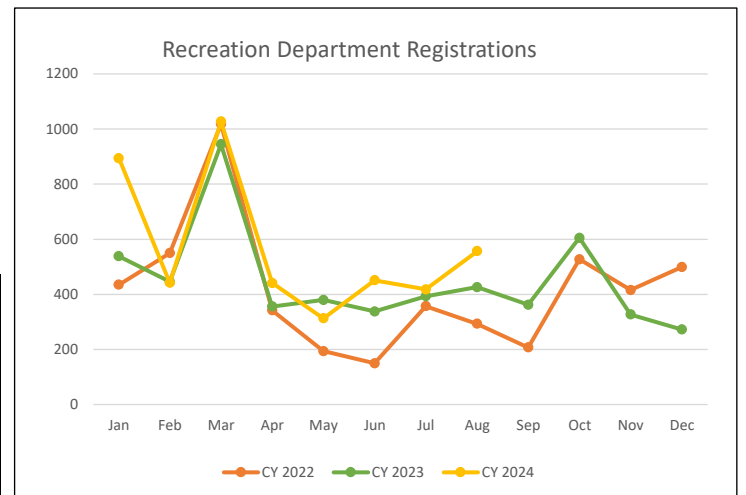
### Upcoming Community Events

|   |
|---|
| <b>Sea Stroll &amp; Learn</b><br><b>Thursday, September 12, 7:30am -8:30am at 25th Ave Beach Access</b>             |
| <b>Farmers Market &amp; Food Truck Jam</b><br><b>Thursday, September 19, 4:00pm-7:00pm at the Recreation Center</b> |
| <b>Outdoor Movie at The Rec</b><br><b>Thursday, September 19, 7:30pm -9:00pm at the Recreation Center</b>           |
| <b>Coffee with the Mayor</b><br><b>Friday, September 27, 9:00am -10:00am at Isle of Palms Marina</b>                |



### Building Department

|                     | CY21 (12 mos)    | CY22 (12 mos)    | CY23 (12 mos)    | CY24 (8 mos)    |
|---------------------|------------------|------------------|------------------|-----------------|
| Construction Value  | \$108 M          | \$144 M          | \$82.7M          | \$64.5M         |
| New Homes Permitted | 49               | 46               | 20               | 21              |
| STR License by LY   | 2021 LY (12 mos) | 2022 LY (12 mos) | 2023 LY (12 mos) | 2024 LY (4 mos) |
|                     | 1,403            | 1,805            | 1,868            | 1,770           |



City of Isle of Palms

Analysis of Dwelling Units and Short Term Rentals License Year 2023-2024

Data from Charleston County Property Tax Records (updated October 2023) and IOP Short Term Rental License (STRL) Records as of 9/03/24

Net increase of 26 Dwelling Units from 2022 to 2023 (see notes for details)

| COUNTY DATA for 2023   |              |                      |
|------------------------|--------------|----------------------|
| 4%                     | 6%           | Total Dwelling Units |
| Single Family          | 1,510        | 1,598                |
| Townhouse              | 38           | 197                  |
| Duplex/Triplex         | 18           | 31                   |
| Condominium            | 67           | 930                  |
| Commercial Condo       |              | 119                  |
| <b>Total Dwellings</b> | <b>1,633</b> | <b>2,875</b>         |

| ADDS TO COUNTY DATA |          |            |
|---------------------|----------|------------|
| 4%                  | 6%       | Total      |
|                     | 7        | 33         |
|                     |          | 40 *       |
|                     |          | -          |
|                     |          | 52 **      |
|                     |          | 10 ***     |
|                     | <b>7</b> | <b>95</b>  |
|                     |          | <b>102</b> |

|                        |              |              |              |  |          |           |            |
|------------------------|--------------|--------------|--------------|--|----------|-----------|------------|
| Single Family          | 1,510        | 1,598        | 3,108        |  | 7        | 33        | 40 *       |
| Townhouse              | 38           | 197          | 235          |  |          |           | -          |
| Duplex/Triplex         | 18           | 31           | 49           |  |          | 52        | **         |
| Condominium            | 67           | 930          | 997          |  |          | 10        | ***        |
| Commercial Condo       |              | 119          | 119          |  |          |           |            |
| <b>Total Dwellings</b> | <b>1,633</b> | <b>2,875</b> | <b>4,508</b> |  | <b>7</b> | <b>95</b> | <b>102</b> |

| BREAKDOWN COUNTY TOTALS ACCORDING TO IOP SHORT TERM RENTAL LICENSE STATUS |              |              |                        |              |              |                         |              |               |
|---|--------------|--------------|------------------------|--------------|--------------|-------------------------|--------------|---------------|
| 4% Primary Residence  |              |              | 6% Investment Property |              |              | All Residential Parcels |              |               |
| 4% with IOP STRL  | 4% Other     | Total 4%     | 6% with IOP STRL       | 6% Other     | Total 6%     | Total Dwelling Units    | Total STRLs  | % with a STRL |
| 111   | 1,406        | 1,517        | 746                    | 885          | 1,631        | 3,148                   | 857          | 27%           |
| 8   | 30           | 38           | 86                     | 111          | 197          | 235                     | 94           | 40%           |
| 9   | 9            | 18           | 32                     | 51           | 83           | 101                     | 41           | 41%           |
| 15  | 52           | 67           | 644                    | 296          | 940          | 1,007                   | 659          | 65%           |
| -   | -            | -            | 119                    | -            | 119          | 119                     | 119          | 100%          |
| <b>143</b>  | <b>1,497</b> | <b>1,640</b> | <b>1,627</b>           | <b>1,343</b> | <b>2,970</b> | <b>4,610</b>            | <b>1,770</b> | <b>38%</b>    |

|  |              |
|--|--------------|
| Potential unlicensed rentals identified by Rentalscape         | -            |
| 4% Pending licenses (applied within last 60 days but not paid) | 1            |
| 6% Pending licenses (applied within last 60 days but not paid) | 5            |
|  | <u>1,776</u> |

| Distribution of 4% and 6% Dwellings Over Time |      |      |      |      |      |
|---|------|------|------|------|------|
|   | 2010 | 2015 | 2020 | 2022 | 2023 |
| 4% Primary Resident                           | 33%  | 34%  | 37%  | 36%  | 36%  |
| 6% Investment Prop                            | 67%  | 66%  | 63%  | 64%  | 64%  |

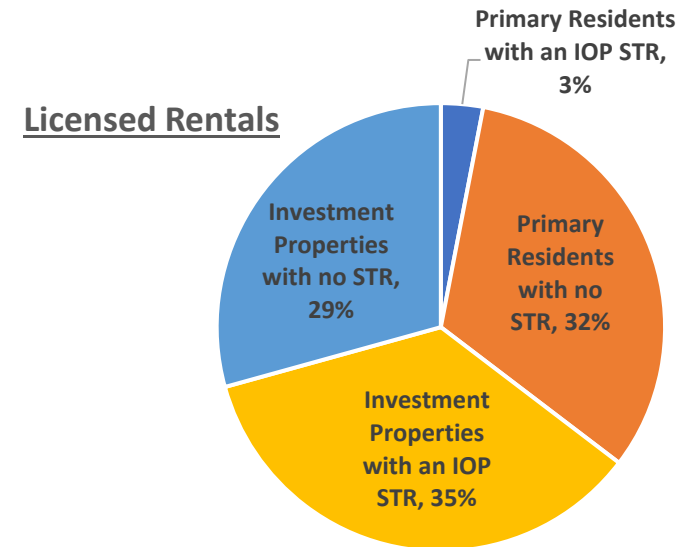
\* New Construction listed as Vacant Lots on County report. **Added 25 of these in 2023.**

\*\* Duplexes & Triplexes have one Parcel ID in County data, but represent 2 or more dwelling units.

**The 2023 County data indicates 2 duplexes changed class to SFRs for net DU decrease of 2**

\*\*\* Certain condos have 2 separate units with separate STR licenses under a single Parcel ID.

**Added 3 of these lockout units in 2023**





# ISLE OF PALMS POLICE DEPARTMENT

## MONTHLY REPORT

### AUGUST 2024



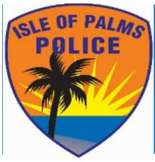
### SIGNIFICANT DEPARTMENTAL ACTIONS

Incidents of interest in August include 77 arrests, 549 traffic stops, 37 drug related charges, 122 traffic citations, and 5 arrests for driving under the influence.

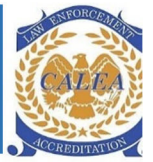
The Isle of Palms Police Department has one officer participating in the FBI Joint Terrorism Task Force.

| ACTIVITY SUMMARY                     | AUG        | YTD         | AUG  | YTD  |
|--------------------------------------|------------|-------------|------|------|
|                                      | 2024       | 2024        | 2023 | 2023 |
| Calls for Service                    | 1204       | 8903        | 1185 | 9100 |
| Incident Reports                     | 106        | 978         | 105  | 792  |
| Traffic Collisions                   | 5          | 59          | 8    | 85   |
| Traffic Stops                        | 541        | 3438        | 467  | 3315 |
| Bicycle Stops                        | 0          | 10          | 0    | 3    |
| Golf Cart Stops                      | 8          | 52          | 5    | 57   |
| Marine Calls for Service             | 1          | 13          | 1    | 12   |
| Arrests                              | 77         | 549         | 70   | 442  |
| State Law Violations                 | 174        | 1437        | 219  | 1351 |
| City Ordinance Violations            | 29         | 162         | 26   | 171  |
| Warning Citations                    | 462        | 2793        | 261  | 2213 |
| Parking Citations                    | 763        | 7146        | 545  | 4287 |
| Isle of Palms Warrants Served        | 15         | 100         | 17   | 84   |
| Criminal Investigations-Cases Opened | 15         | 81          | 20   | 114  |
| Criminal Investigations-Cases Closed | 5          | 41          | 10   | 34   |
| Training Hours                       | 309        | 1915        | 348  | 2344 |
| Coyote Sightings                     | 5          | 143         | 4    | 28   |
| Beach Wheel Chairs Issued            | 15         | 124         | 21   | 50   |
| REPORTS BY OFFENSE TYPES             | AUGUST     |             | YTD  |      |
|                                      | 2024       | 2024        | 2023 | 2023 |
| DUI                                  | 5          | 88          |      |      |
| Other Alcohol Offense                | 8          | 79          |      |      |
| Arson/Suspicious Fire                | 0          | 0           |      |      |
| Rape/Sexual Assault                  | 0          | 1           |      |      |
| Assault                              | 1          | 31          |      |      |
| Indecent Exposure                    | 0          | 0           |      |      |
| Harassment                           | 0          | 4           |      |      |
| Drug Incident                        | 42         | 273         |      |      |
| Homicide/Manslaughter                | 0          | 0           |      |      |
| Traffic                              | 41         | 307         |      |      |
| DUS                                  | 16         | 131         |      |      |
| Robbery                              | 0          | 1           |      |      |
| Burglary                             | 0          | 1           |      |      |
| Theft from Motor Vehicle             | 2          | 4           |      |      |
| Motor Vehicle Theft                  | 3          | 5           |      |      |
| Larceny                              | 7          | 43          |      |      |
| Fraud                                | 0          | 24          |      |      |
| Suicide (Actual or Attempted)        | 0          | 1           |      |      |
| Vandalism                            | 1          | 15          |      |      |
| Weapon Law Violations                | 0          | 8           |      |      |
| Assist Other Agency                  | 2          | 40          |      |      |
| Noise Violation                      | 9          | 135         |      |      |
| All Other Offenses                   | 27         | 230         |      |      |
| <b>TOTAL</b>                         | <b>164</b> | <b>1421</b> |      |      |

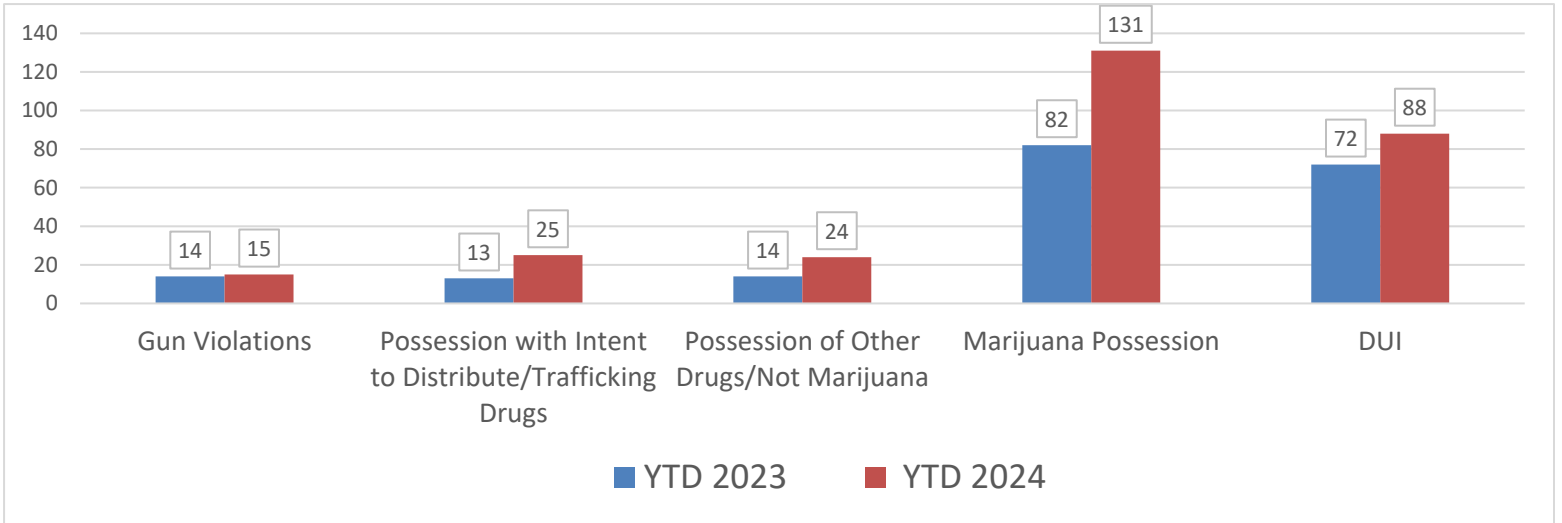
| BEACH RELATED CHARGES  | AUG        | YTD         | AUG        | YTD         |
|--|------------|-------------|------------|-------------|
|  | 2024       | 2024        | 2023       | 2023        |
| Alcohol on Beach   | 0          | 20          | 0          | 13          |
| Smoking on Beach   | 0          | 2           | 0          | 0           |
| Litter on Beach  | 0          | 0           | 0          | 0           |
| Glass on Beach   | 0          | 21          | 0          | 0           |
| Plastics on Beach  | 0          | 0           | 0          | 0           |
| Vehicles on Beach  | 0          | 1           | 0          | 0           |
| Nudity on Beach  | 0          | 1           | 0          | 0           |
| Beached Boat on Beach  | 0          | 1           | 0          | 0           |
| Destruction of Sea Oats  | 0          | 1           | 0          | 0           |
| Dog Off Leash  | 0          | 5           | 10         | 49          |
| <b>TOTAL</b>   | <b>0</b>   | <b>52</b>   | <b>10</b>  | <b>62</b>   |
| CHARGES  | AUG        | YTD         | AUG        | YTD         |
|  | 2024       | 2024        | 2023       | 2023        |
| Attempted Murder   | 0          | 0           | 5          | 5           |
| Robbery  | 2          | 2           | 0          | 0           |
| Assault  | 1          | 10          | 2          | 12          |
| Domestic Violence  | 0          | 4           | 0          | 6           |
| Public Disorderly  | 3          | 39          | 3          | 20          |
| Burglary   | 0          | 0           | 0          | 5           |
| Possession of Stolen Vehicle   | 0          | 0           | 1          | 1           |
| Grand Larceny  | 2          | 3           | 0          | 1           |
| All Other Larceny  | 0          | 8           | 0          | 4           |
| Fraud  | 0          | 5           | 1          | 2           |
| Gun Violation  | 3          | 15          | 2          | 14          |
| Drug Violations/Sale/Manufacture/<br>Distribution/Etc.                           | 3          | 25          | 1          | 13          |
| Possession of Controlled Substance   | 1          | 11          | 0          | 7           |
| Other Drug Possession Methamphetamine/<br>Cocaine/Cocaine Base/Ecstasy/MDMA/Etc. | 3          | 13          | 2          | 7           |
| Simple Possession of Marijuana/Possession 1<br>oz. or less                       | 23         | 131         | 13         | 82          |
| Drug Equipment Violation   | 7          | 44          | 5          | 22          |
| Vandalism/Damage to Property   | 0          | 3           | 0          | 1           |
| Driving Under Suspension   | 17         | 137         | 25         | 126         |
| Driving Under Influence  | 5          | 88          | 6          | 72          |
| Other Alcohol Violation  | 8          | 92          | 11         | 84          |
| Speeding   | 8          | 87          | 30         | 200         |
| Other Traffic Related  | 97         | 767         | 124        | 680         |
| Golf Cart Violation  | 1          | 5           | 1          | 7           |
| Marine Violation   | 0          | 0           | 0          | 0           |
| Resisting/Hindering/Assaulting Public Official or<br>Police Officer              | 1          | 18          | 2          | 9           |
| False Information to Police/Fire/Rescue  | 1          | 5           | 0          | 2           |
| Failure to Stop for Police/Evade/Elude   | 1          | 8           | 1          | 4           |
| Animal Violation (Other than Dog at Large)                                       | 0          | 4           | 0          | 0           |
| Noise Violation  | 1          | 5           | 0          | 4           |
| Littering  | 1          | 7           | 0          | 2           |
| Indecent Exposure  | 0          | 0           | 0          | 1           |
| Business License   | 28         | 94          | 8          | 61          |
| All Other Charges  | 1          | 16          | 8          | 45          |
| <b>TOTAL</b>   | <b>218</b> | <b>1646</b> | <b>251</b> | <b>1499</b> |



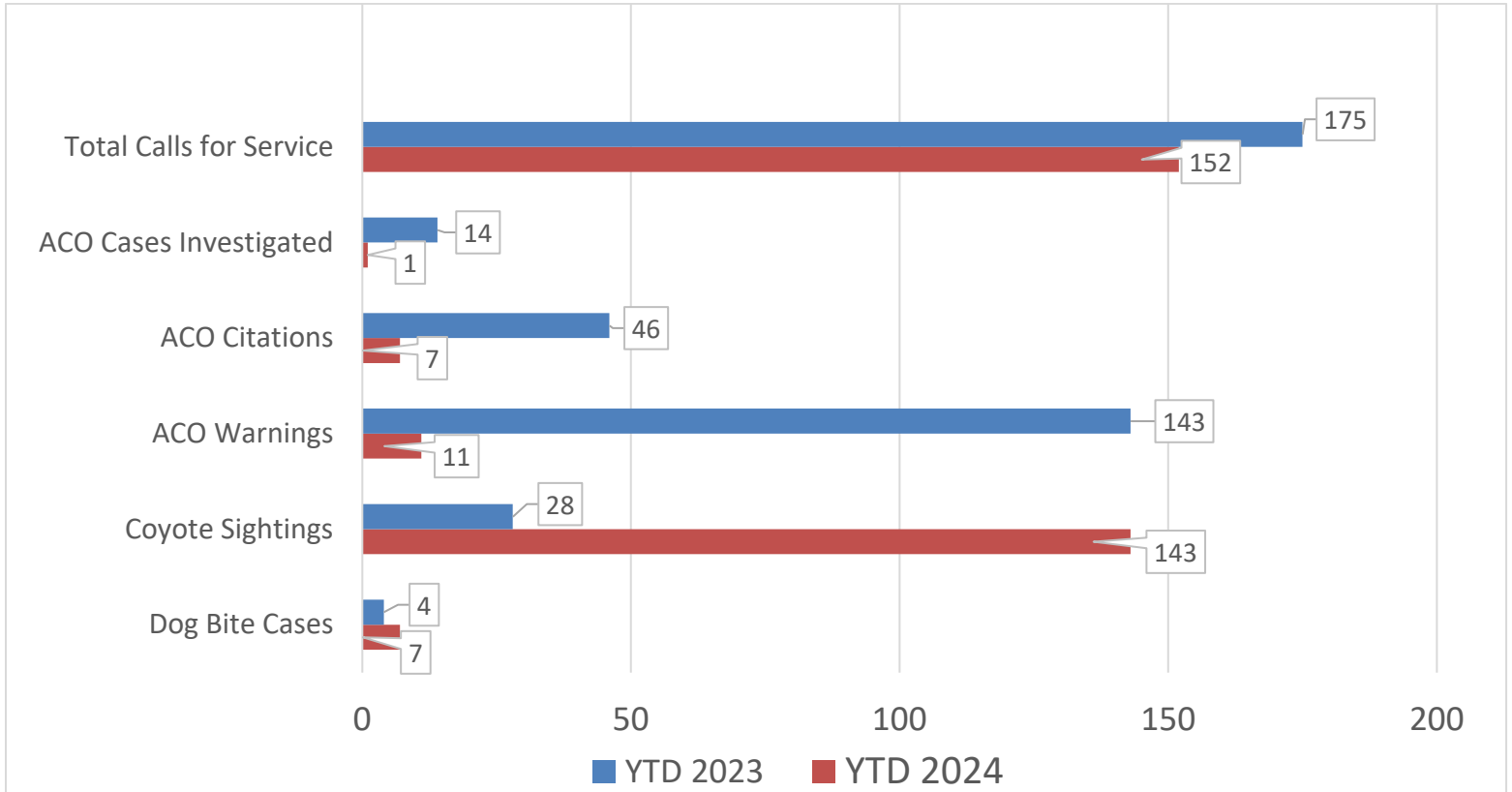
# ISLE OF PALMS POLICE DEPARTMENT MONTHLY REPORT AUGUST 2024



## Drug, Gun, and DUI Charge Trend – Year to Date



## Animal Control Activity - Year to Date





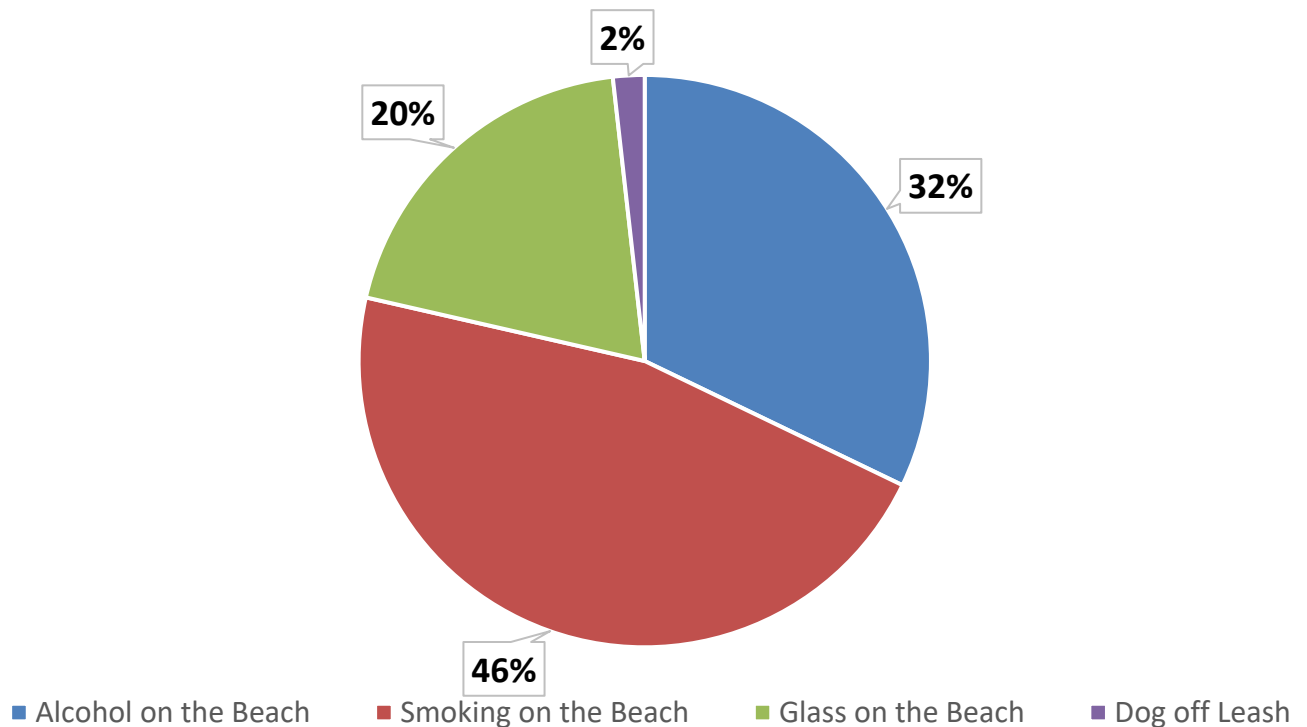
# ISLE OF PALMS POLICE DEPARTMENT MONTHLY REPORT AUGUST 2024



## Beach Service Officer Activity – AUGUST 2024

| Charges                 | Written Warnings Issued | Citations Issued | Total |
|-------------------------|-------------------------|------------------|-------|
| Alcohol on the Beach    | 18                      | 0                | 18    |
| Smoking on Beach        | 26                      | 0                | 26    |
| Litter on Beach         | 0                       | 0                | 0     |
| Glass on Beach          | 11                      | 0                | 11    |
| Plastics on Beach       | 0                       | 0                | 0     |
| Destruction of Sea Oats | 0                       | 0                | 0     |
| Dog Off Leash           | 1                       | 0                | 1     |
| Other                   | 14                      | 0                | 14    |
| <b>Total</b>            | <b>70</b>               | <b>0</b>         |       |

**Beach Service Officer's Activity - AUGUST 2024**





# ISLE OF PALMS POLICE DEPARTMENT MONTHLY REPORT AUGUST 2024

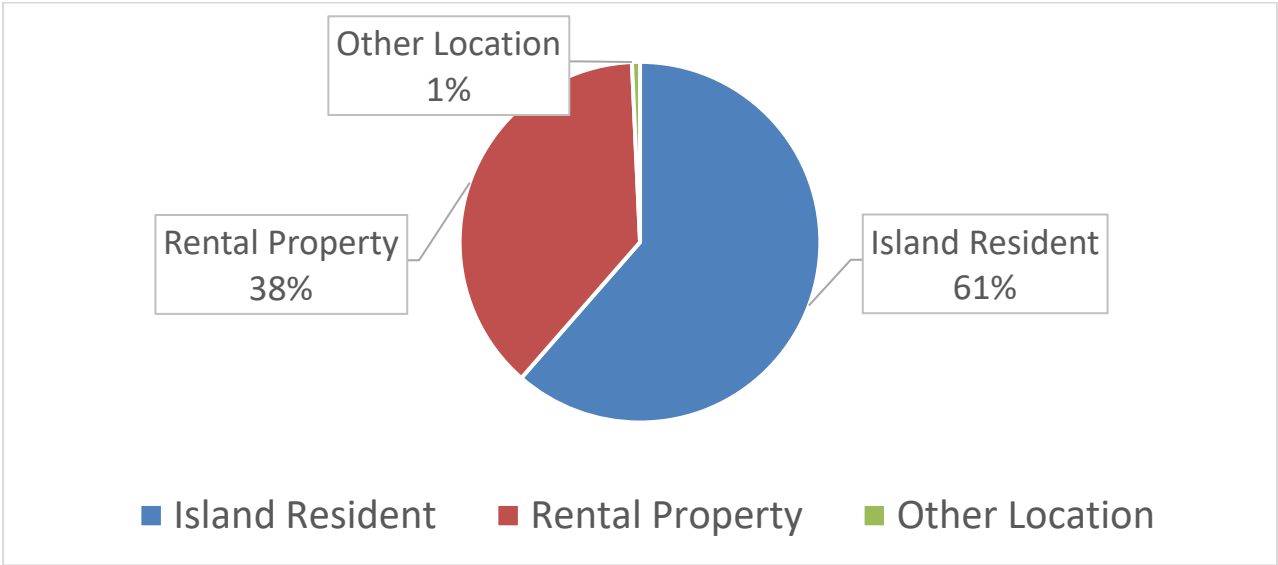


## Livability Statistics – AUGUST 2024

| LIVABILITY COMPLAINTS                       | ISLAND RESIDENT | RENTAL PROPERTY | OTHER LOCATIONS | TOTAL COMPLAINTS |
|---|-----------------|-----------------|-----------------|------------------|
| NOISE                                       | 8               | 1               | 0               | 9                |
| FIREWORKS                                   | 0               | 0               | 0               | 0                |
| UNKEMPT LOTS                                | 2               | 0               | 0               | 2                |
| RIGHT-OF-WAY OBSTRUCTION                    | 0               | 2               | 0               | 2                |
| BUSINESS LICENSE                            | 29              | 10              | 1               | 40               |
| OTHER RENTAL PROPERTY VIOLATIONS NOT LISTED | 0               | 0               | 0               | 0                |
| RENTAL OCCUPANCY                            | 0               | 0               | 0               | 0                |
| SHORT TERM RENTAL VEHICLE LIMIT VIOLATIONS  | 0               | 0               | 0               | 0                |
| ROLL CART VIOLATIONS                        | 47              | 40              | 1               | 88               |
| <b>TOTAL</b>                                | <b>86</b>       | <b>53</b>       | <b>2</b>        | <b>141</b>       |
| <b>% BY CATEGORY</b>                        | <b>61%</b>      | <b>38%</b>      | <b>1%</b>       |                  |

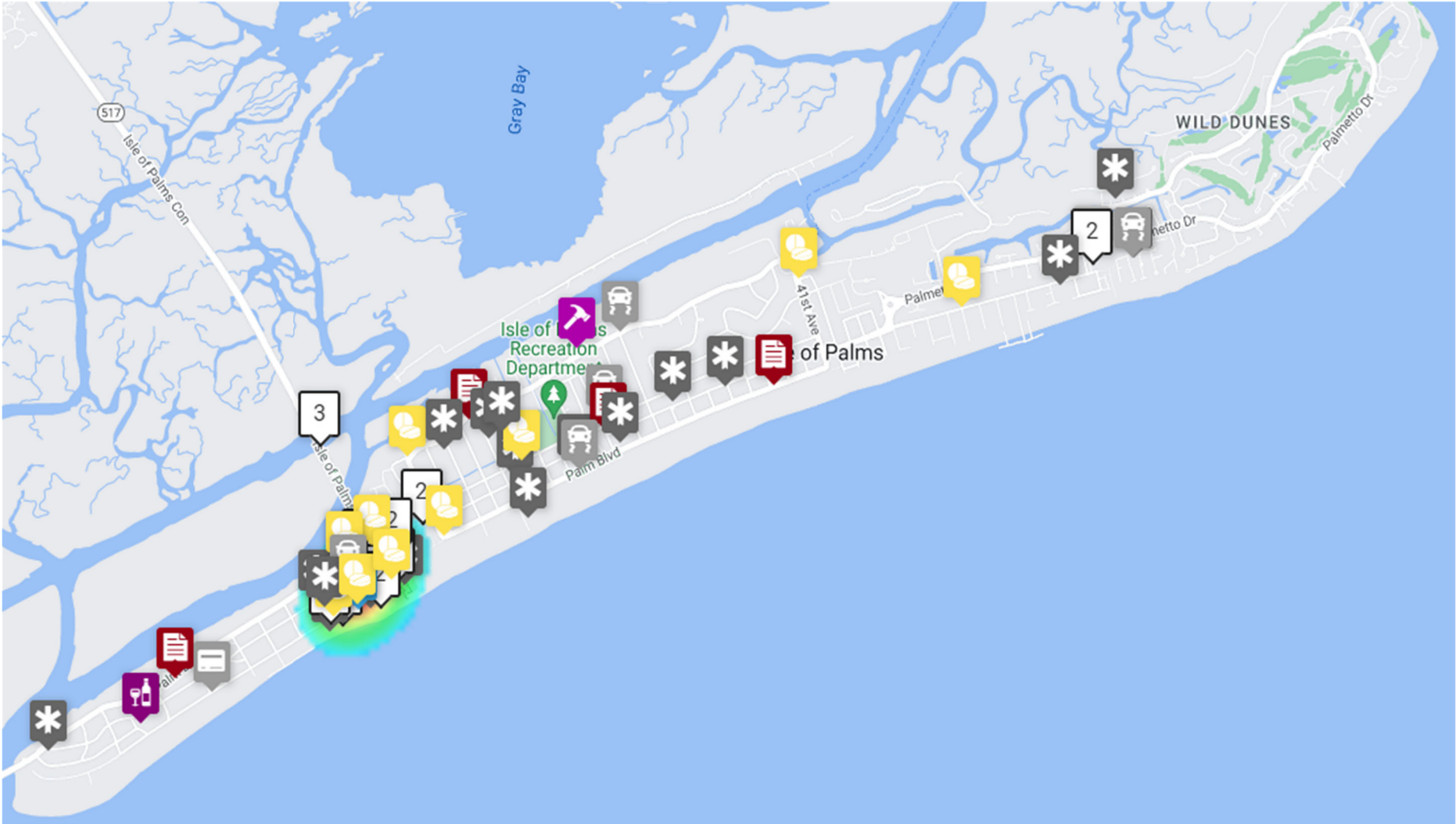
| CITATIONS  | WARNINGS   | UNFOUNDED  | COMPLAINT DISPOSITION |
|------------|------------|------------|-----------------------|
| 0          | 7          | 2          | 9                     |
| 0          | 0          | 0          | 0                     |
| 1          | 1          | 0          | 2                     |
| 0          | 2          | 0          | 2                     |
| 28         | 4          | 28         | 60                    |
| 0          | 0          | 0          | 0                     |
| 0          | 0          | 0          | 0                     |
| 0          | 0          | 0          | 0                     |
| 0          | 88         | 0          | 88                    |
| <b>29</b>  | <b>102</b> | <b>30</b>  | <b>161</b>            |
| <b>18%</b> | <b>63%</b> | <b>19%</b> |                       |

## Livability Complaint by Property Type – AUGUST 2024





# INCIDENT REPORT DENSITY/HEAT MAP AUGUST 2024

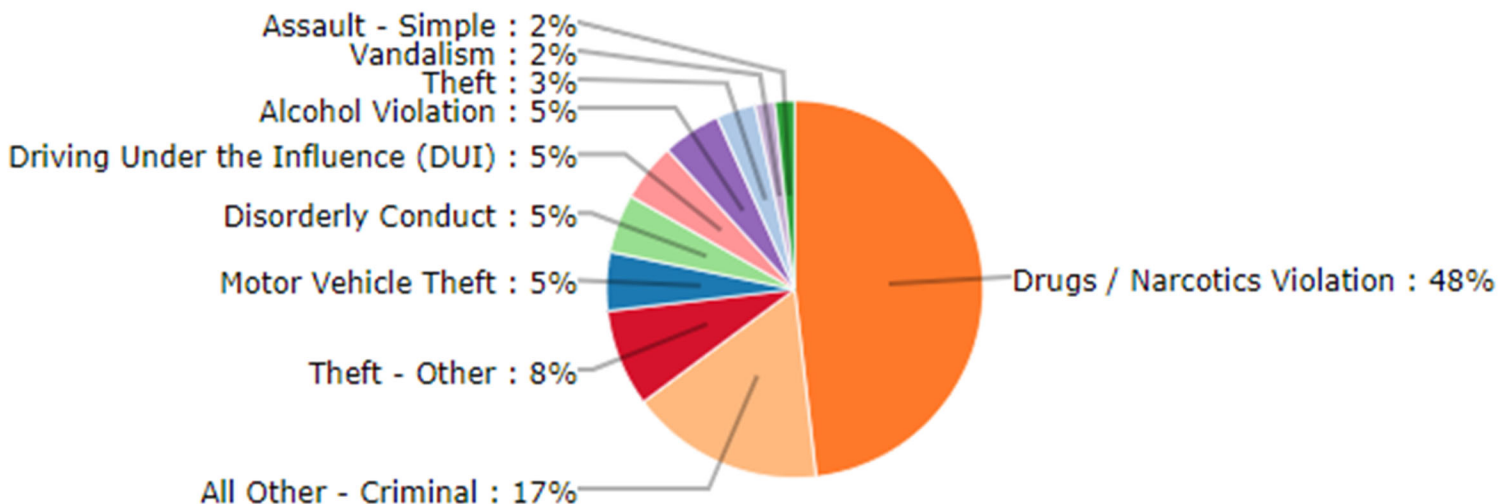




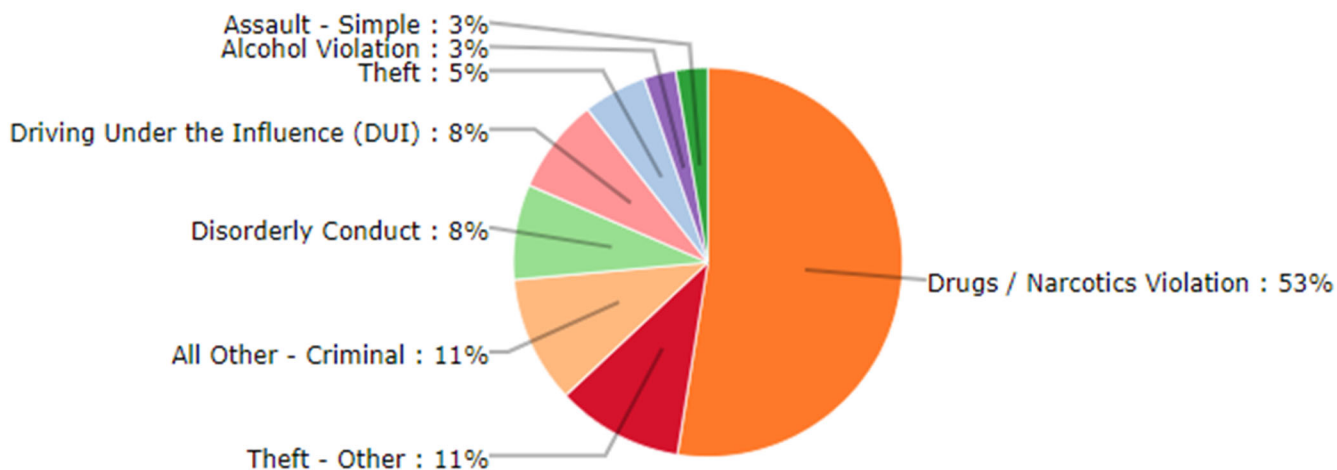
# ISLE OF PALMS POLICE DEPARTMENT MONTHLY REPORT AUGUST 2024



## Reported Incident Crime Class Types – AUGUST 2024



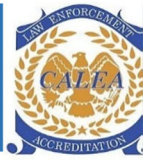
## Reported Incident Crime Class Types (Red Area) – AUGUST 2024



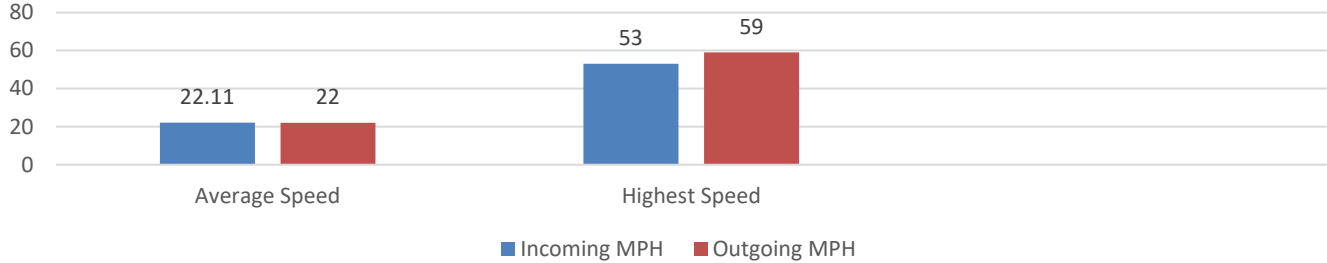
“All Other” includes incidents related to animals, noise, livability, and other violations.



# ISLE OF PALMS POLICE DEPARTMENT MONTHLY REPORT AUGUST 2024



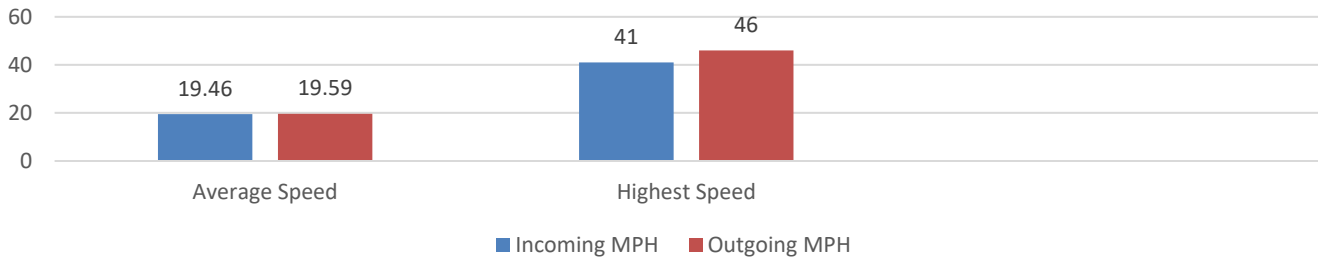
## 41st Ave Radar Stats (Wildwood side) AUGUST 2024



Total Incoming Vehicles – 26981  
Total Outgoing Vehicles – 28254

Busiest Day of the Month: August 3, 2024  
Total Vehicles Incoming: 1279  
Total Vehicles Outgoing: 1349

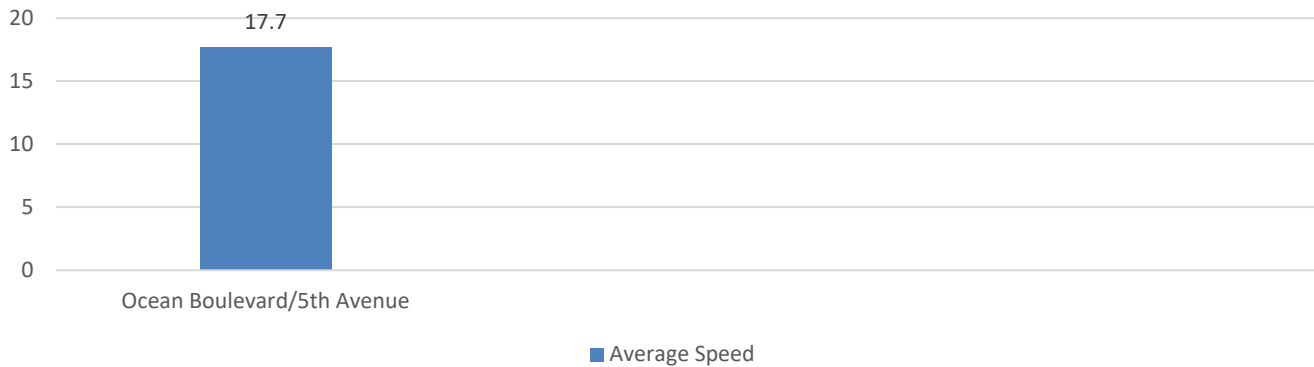
## 41st Ave Radar Stats (Marginal side) - AUGUST 2024



Total Incoming Vehicles – 20359  
Total Outgoing Vehicles – 16111

Busiest Day of the Month: August 3, 2024  
Total Vehicles Incoming: 1086  
Total Vehicles Outgoing: 761

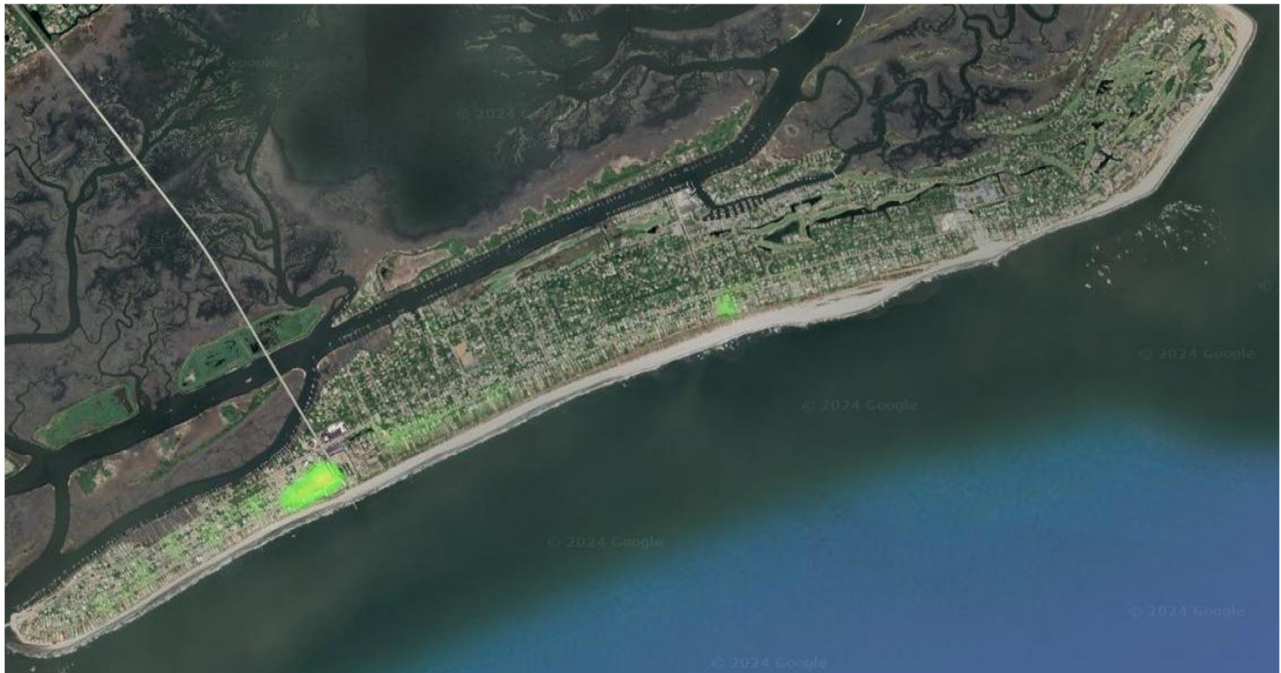
## Mobile Radar Trailer - AUGUST 2024





# PCI MUNICIPAL SERVICES AUGUST 2024

| Description                          | Valid Count | Cancel Count | Paid Count | TOTAL CITATIONS | TOTAL WARNINGS |
|--------------------------------------|-------------|--------------|------------|-----------------|----------------|
| PARKED WITHIN 4FT OF PAVEMENT        | 44          | 6            | 46         | 96              | 12             |
| BLOCKING/ OBSTRUCTING TRAFFIC        | 1           | 0            | 0          | 1               | 0              |
| PARKED AGAINST THE FLOW OF TRAFFIC   | 59          | 3            | 49         | 111             | 8              |
| PARKED ON PAVEMENT                   | 15          | 1            | 2          | 18              | 3              |
| DOUBLE PARKING PROHIBITED            | 1           | 0            | 1          | 2               | 0              |
| PARKED ON SIDEWALK                   | 0           | 0            | 1          | 1               | 0              |
| PARKED WITHIN 15FT OF FIRE HYDRANT   | 0           | 0            | 2          | 2               | 0              |
| VEHICLE OVER 20FT IN ROW OVER 1 HOUR | 0           | 0            | 0          | 0               | 2              |
| GOLF CART PARKING ONLY               | 0           | 0            | 1          | 1               | 0              |
| BLOCKING DRIVEWAY                    | 0           | 0            | 1          | 1               | 1              |
| PARALLEL PARKING ONLY                | 6           | 0            | 5          | 11              | 1              |
| PARKED WITHIN 30FT OF STOP SIGN      | 0           | 0            | 1          | 1               | 0              |
| NON -PAYMENT                         | 216         | 46           | 124        | 386             | 36             |
| NO PARKING ZONE                      | 7           | 1            | 13         | 21              | 2              |
| BLOCKING BEACH ACCESS                | 0           | 0            | 0          | 0               | 1              |
| RESIDENTIAL PERMIT REQUIRED          | 63          | 6            | 31         | 100             | 6              |
| PARKED WITHIN 25FT OF INTERSECTION   | 4           | 0            | 2          | 6               | 1              |
| PARKED IN A LOADING ZONE             | 2           | 0            | 0          | 2               | 0              |
| IMPROPER PARKING                     | 2           | 1            | 0          | 3               | 0              |
| <b>TOTAL</b>                         | <b>420</b>  | <b>64</b>    | <b>279</b> | <b>763</b>      | <b>73</b>      |



# MONTHLY REPORT

## 2024

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# AUGUST

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ISLE OF PALMS FIRE & RESCUE

Authored by: Craig K. Oliverius, Fire Chief



# OPERATIONS

## Incident by Type

| Agency Name                                     | Isle of Palms Fire Department |           |            |            |            |            |            |            |                                     |
|---|-------------------------------|-----------|------------|------------|------------|------------|------------|------------|-------------------------------------|
| Basic Incident Month Abbreviation - Year        | Jan-2024                      | Feb-2024  | Mar-2024   | Apr-2024   | May-2024   | Jun-2024   | Jul-2024   | Aug-2024   |                                     |
| Basic Incident Year                             | 2024                          | 2024      | 2024       | 2024       | 2024       | 2024       | 2024       | 2024       |                                     |
| Basic Incident Type Category (FD1.21)           |                               |           |            |            |            |            |            |            | Count of Fire Incidents Grand Total |
| 1 - Fire  | 2                             | 1         | 4          | 1          |            | 2          |            | 4          | 14                                  |
| 3 - Rescue & Emergency Medical Service Incident | 34                            | 34        | 48         | 45         | 83         | 82         | 95         | 59         | 480                                 |
| 4 - Hazardous Condition (No Fire)               | 3                             | 3         | 9          | 2          | 2          | 3          |            | 8          | 30                                  |
| 5 - Service Call                                | 10                            | 7         | 8          | 9          | 11         | 10         | 21         | 11         | 87                                  |
| 6 - Good Intent Call                            | 40                            | 35        | 52         | 61         | 69         | 81         | 81         | 64         | 483                                 |
| 7 - False Alarm & False Call                    | 12                            | 11        | 9          | 11         | 15         | 24         | 21         | 13         | 116                                 |
| 8 - Severe Weather & Natural Disaster           |                               |           |            |            |            |            |            | 1          | 1                                   |
| 9 - Special Incident Type                       |                               |           |            | 1          |            |            |            |            | 1                                   |
| <b>Grand Total</b>                              | <b>101</b>                    | <b>91</b> | <b>130</b> | <b>130</b> | <b>180</b> | <b>202</b> | <b>218</b> | <b>160</b> | <b>1,212</b>                        |

## Residency Status

**TOTAL INCIDENTS FOR THE MONTH: 160**

**Resident Calls: 41**  
**Non-Resident Calls: 99**  
**Unknown: 20**

## Emergency Medical Incidents

### Isle of Palms Fire & Rescue

**Number of Emergency Medical Incidents: 50**

**Number of Resident Emergency Medical Incidents: 16**

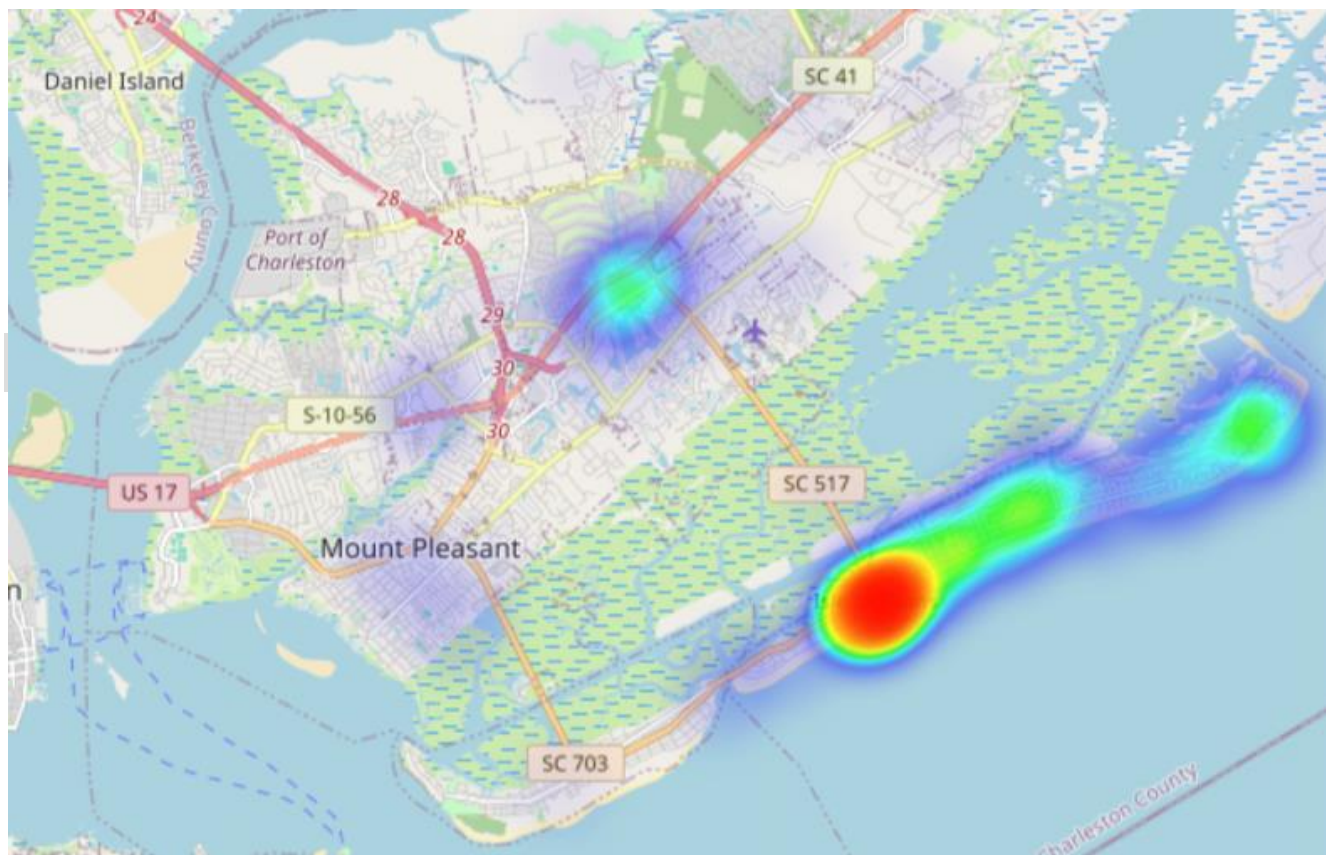
**Number of Non-Resident Emergency Medical Incidents: 32**

**Number of unknown residency Emergency Medical Incidents: 02**

## Average Unit Performance

| Unit                | B1020   | BC1004  | BC1006  | C1001   | C1002   | C1004   | E1002   | JS1001  | JS1002  | L1001   | ML1001  | ML1002  | ML1003  | SQ1001  |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Count               | 4       | 1       | 77      | 2       | 2       | 3       | 58      | 4       | 1       | 88      | 8       | 3       | 10      | 44      |
| Turnout             | 0:06:51 | (blank) | 0:02:07 | 0:00:00 | 0:00:00 | 0:00:01 | 0:01:28 | 0:00:16 | 0:11:45 | 0:01:15 | 0:00:39 | 0:00:00 | 0:00:39 | 0:02:09 |
| Travel              | 0:57:32 | (blank) | 0:06:07 | 0:12:04 | 0:02:18 | 0:05:57 | 0:05:15 | 0:20:46 | 0:39:01 | 0:07:43 | 0:00:00 | 0:07:36 | 0:09:56 | 0:04:06 |
| Total Response      | 1:04:24 | 0:03:12 | 0:07:59 | 0:12:04 | 0:02:18 | 0:05:57 | 0:06:45 | 0:20:46 | 0:50:46 | 0:08:54 | 0:04:10 | 0:07:36 | 0:09:37 | 0:06:16 |
| Scene               | 0:52:09 | 0:31:46 | 0:18:42 | 0:01:27 | 0:18:57 | 0:11:13 | 0:19:45 | 0:04:16 | 1:40:25 | 0:14:47 | 0:15:28 | 0:07:42 | 0:06:57 | 0:18:41 |
| Total Time to Clear | 1:03:10 | 0:34:58 | 0:18:44 | 0:13:31 | 0:21:17 | 0:18:25 | 0:21:40 | 0:09:45 | 2:31:10 | 0:12:01 | 0:11:45 | 0:15:18 | 0:12:01 | 0:20:44 |
| Total Time on Task  | 1:03:10 | 0:34:58 | 0:18:41 | 0:13:31 | 0:21:17 | 0:18:25 | 0:21:25 | 0:09:45 | 2:31:10 | 0:11:28 | 0:11:45 | 0:15:18 | 0:12:01 | 0:20:42 |

## Heat Map



## Response Mode

|                                 | Basic Incident Zone Number (FD1.32) | 1001 | 1002 | MARINE | OOJ |                                     |
|---------------------------------|-------------------------------------|------|------|--------|-----|-------------------------------------|
| Basic Shift Or Platoon (FD1.30) | Basic Incident City Name (FD1.16)   |      |      |        |     | Count of Fire Incidents Grand Total |
| A                               | Deweese                             |      | 1    |        |     | 1                                   |
|                                 | Isle of Palms                       | 12   | 19   |        | 1   | 32                                  |
|                                 | Mount Pleasant                      |      |      |        | 13  | 13                                  |
| B                               | Isle of Palms                       | 17   | 18   | 2      |     | 37                                  |
|                                 | Mount Pleasant                      |      |      |        | 12  | 12                                  |
|                                 | Sullivans Island                    |      |      |        | 1   | 1                                   |
|                                 | Unincorporated                      |      | 1    | 1      |     | 2                                   |
| C                               | Isle of Palms                       | 21   | 20   | 1      |     | 42                                  |
|                                 | Mount Pleasant                      |      |      |        | 18  | 18                                  |
|                                 | North Charleston                    | 1    |      |        |     | 1                                   |
|                                 | Sullivans Island                    |      |      |        | 1   | 1                                   |
| <b>Grand Total</b>              |                                     | 51   | 59   | 4      | 46  | 160                                 |

| Basic Incident Month Name             | August     |                                     |
|---------------------------------------|------------|-------------------------------------|
| Basic Response Mode To Scene (FD1.70) |            | Count of Fire Incidents Grand Total |
| Emergency                             | 101        | 101                                 |
| Non-Emergency                         | 59         | 59                                  |
| <b>Grand Total</b>                    | <b>160</b> | <b>160</b>                          |



## Auto/Mutual Aid

| Basic Aid Given Or Received (FD1.22)                   | Automatic aid given | Automatic aid received | Mutual aid given | Mutual aid received | None       | Other aid given |
|--|---------------------|------------------------|------------------|---------------------|------------|-----------------|
| Basic Incident Type Subcategory (FD1.21)               |                     |                        |                  |                     |            |                 |
| 11 - Structure Fire                                    | 2                   | 1                      |                  |                     |            |                 |
| 16 - Special outside fire                              |                     |                        |                  |                     | 1          |                 |
| 31 - Medical assist                                    |                     |                        |                  |                     | 17         |                 |
| 32 - Emergency medical service (EMS) Incident          |                     |                        |                  |                     | 32         | 1               |
| 34 - Search for lost person                            |                     |                        |                  |                     | 3          |                 |
| 35 - Extrication, rescue                               |                     |                        |                  |                     | 2          |                 |
| 36 - Water or ice-related rescue                       |                     | 2                      |                  | 1                   | 1          |                 |
| 41 - Combustible/flammable spills & leaks              |                     |                        |                  |                     | 3          |                 |
| 44 - Electrical wiring/equipment problem               |                     | 3                      |                  | 1                   | 1          |                 |
| 51 - Person in distress                                |                     |                        |                  |                     | 1          |                 |
| 52 - Water problem                                     | 1                   |                        |                  |                     |            |                 |
| 55 - Public service assistance                         |                     |                        |                  |                     | 9          |                 |
| 61 - Dispatched and cancelled en route                 | 40                  | 1                      | 1                |                     | 13         |                 |
| 62 - Wrong location, no emergency found                |                     |                        |                  |                     | 8          |                 |
| 65 - Steam, other gas mistaken for smoke               |                     |                        |                  |                     | 1          |                 |
| 73 - System or detector malfunction                    |                     |                        |                  |                     | 2          |                 |
| 74 - Unintentional system/detector operation (no fire) | 1                   | 3                      |                  |                     | 7          |                 |
| 8 - Severe Weather & Natural Disaster                  |                     |                        |                  |                     | 1          |                 |
| <b>Grand Total</b>                                     | <b>44</b>           | <b>10</b>              | <b>1</b>         | <b>2</b>            | <b>102</b> | <b>1</b>        |

# TRAINING DIVISION

## Monthly Training Schedule



### August 2024 Training Schedule

#### Fire Training

| Date         | Time        | Topic                            | Location            |
|--------------|-------------|----------------------------------|---------------------|
| 08/28/24 (C) | 1300 -1400  | Lithium-Ion Batteries Discussion | St. 1 Training Room |
| 08/29/24 (A) | 1300 - 1400 | Lithium-Ion Batteries Discussion | St. 1 Training Room |
| 08/30/24 (B) | 1300 - 1400 | Lithium-Ion Batteries Discussion | St. 1 Training Room |

#### Medical Training

| Date         | Time        | Topic                | Instructor | Location           |
|--------------|-------------|----------------------|------------|--------------------|
| 08/13/24 (C) | 0900 - 1100 | High Performance CPR | BC Tuohy   | St.2 Training Room |
| 08/14/24 (A) | 0900 - 1100 | High Performance CPR | BC Tuohy   | St.2 Training Room |
| 08/15/24 (B) | 0900 - 1100 | High Performance CPR | BC Tuohy   | St.2 Training Room |

#### Physical Fitness Training

| Date | Time | Topic              | Proctor          | Location         |
|------|------|--------------------|------------------|------------------|
| NA   | NA   | St 1 VS St 2 Sport | Captain's Choice | Rec, Bay, etc... |
| NA   | NA   | St 1 VS St 2 Sport | Captain's Choice | Rec, Bay, etc..  |
| NA   | NA   | St 1 Vs St 2 Sport | Captain's Choice | Rec, Bay, etc..  |

#### Specialty Training

| Date | Time | Topic                         | Instructor      | Location |
|------|------|-------------------------------|-----------------|----------|
| N/A  | N/A  | Hurricane Preparedness Review | Company Officer | N/A      |
| N/A  | N/A  | Hurricane Preparedness Review | Company Officer | N/A      |
| N/A  | N/A  | Hurricane preparedness Review | Company Officer | N/A      |

#### Training Announcements

- MIRT – 08/06/24 @ 1000
- Battery 101 – 08/07/24, Greenville
- CATOA – 08/13/24 @1100

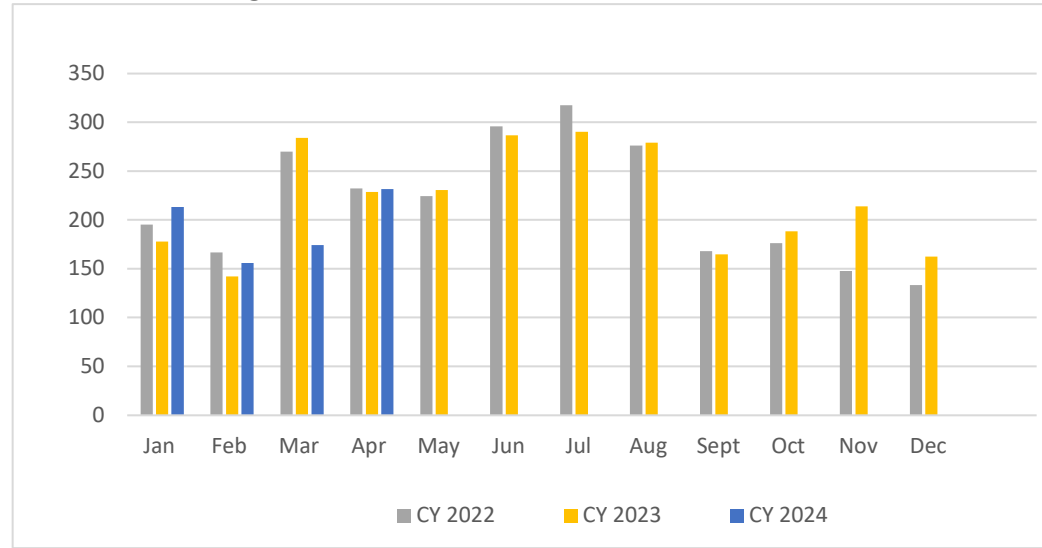
# FIRE MARSHAL

## Fire Marshal's Report

Information to be provided soon.

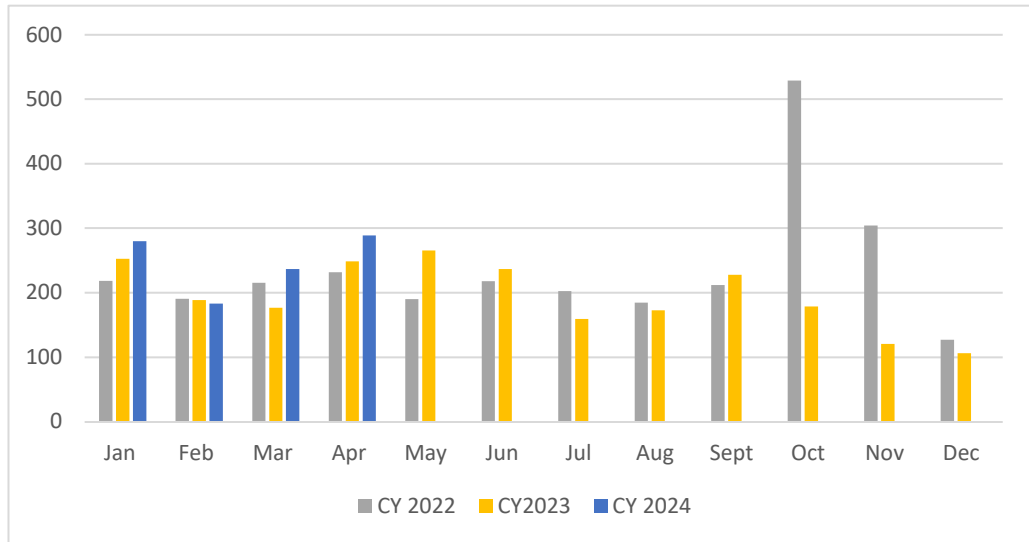
### City of Isle of Palms, SC Public Works Department - July 2024 Report Household Garbage (Tons)

| Month | 2021   | 2022   | 2023   | 2024   |
|-------|--------|--------|--------|--------|
| Jan   | 177.84 | 195.16 | 177.78 | 213.1  |
| Feb   | 146.48 | 166.74 | 141.99 | 155.8  |
| Mar   | 204.6  | 269.88 | 283.84 | 174.12 |
| Apr   | 249.86 | 232.29 | 228.59 | 231.41 |
| May   | 238.23 | 224.49 | 230.63 | 270.85 |
| Jun   | 309.71 | 295.83 | 286.52 | 285.71 |
| Jul   | 334.17 | 317.47 | 290.33 | 369.56 |
| Aug   | 285.21 | 275.99 | 279.2  | 251.11 |
| Sept  | 247.76 | 167.91 | 164.66 |        |
| Oct   | 184.63 | 175.99 | 188.33 |        |
| Nov   | 315.31 | 147.67 | 213.92 |        |
| Dec   | 286.85 | 133.1  | 162.31 |        |



### Yard Debris (Tons)

| Month | Column2 | 2022   | 2023   | 2024   |
|-------|---------|--------|--------|--------|
| Jan   | 183.07  | 218.4  | 252.78 | 279.78 |
| Feb   | 156.06  | 190.63 | 188.5  | 182.95 |
| Mar   | 282.37  | 215.58 | 176.46 | 236.88 |
| Apr   | 256.07  | 231.64 | 248.37 | 288.91 |
| May   | 208.32  | 190.02 | 265.62 | 229.39 |
| Jun   | 266.23  | 217.88 | 236.52 | 186.2  |
| Jul   | 273.08  | 202.64 | 159.51 | 256.16 |
| Aug   | 223.64  | 184.78 | 172.83 | 250.74 |
| Sept  | 182.96  | 212.11 | 227.8  |        |
| Oct   | 152.16  | 528.77 | 178.51 |        |
| Nov   | 124.04  | 304.19 | 120.6  |        |
| Dec   | 125.14  | 126.89 | 106.2  |        |



**HDR TRUCKING HURRICANE DEBBIE DEBRIS REMOVAL 68.04 TONS****Beach Garbage Collection (tons)**

| Month | 2022 | 2023 | 2024 |
|-------|------|------|------|
| Jan   |      |      |      |
| Feb   |      |      |      |
| Mar   |      |      |      |
| Apr   |      |      |      |
| May   |      |      |      |
| Jun   |      |      |      |
| Jul   |      |      |      |
| Aug   |      |      |      |
| Sept  |      |      |      |
| Oct   |      |      |      |
| Nov   |      |      |      |
| Dec   |      |      |      |

**Stormwater Management**

| Location                             | Description             | Linear Feet Cleared |
|--------------------------------------|-------------------------|---------------------|
| 41st-Waterway to Forest Tr.          | Ditch restructuring     | 350 LF              |
| 27th ditch to outfall                | Ditch restructuring     | 100LF               |
| 41st to Waterway                     | Vegetation cleaning     | 1200 LF             |
| 27th and waterway                    | Jet vac pipe            | 150LF               |
| 32nd Ave ditch                       | Vegetation cleaning     | 745 LF              |
| 32nd Ave ditch                       | ditch restructuring     | 150 LF              |
| 36Th outfall                         | grate cleaning          |                     |
| 21-23 Ave                            | pipe debris removal     |                     |
| #8 Frank Sottile                     | clean debris and inlet  |                     |
| 27th and Waterway 24 inch tide valve | Tide valve installation | Complete            |
| 2206 Palm Blvd.                      | ditch restructuring     | 85 LF               |
| 2300 Palm Blvd.                      | ditch restructuring     | 80 LF               |
| 2302 Palm Blvd.                      | ditch restructuring     | 90 LF               |
| 2308 Palm Blvd.                      | ditch restructuring     | 70 LF               |

|                 |                     |       |
|-----------------|---------------------|-------|
| 2310 Palm Blvd. | ditch restructuring | 60 LF |
| 2400 Palm Blvd. | ditch restructuring | 70 LF |
| 2404 Palm Blvd. | ditch restructuring | 80 LF |
|                 |                     |       |
|                 |                     |       |
|                 |                     |       |
|                 |                     |       |

### Beach Access Paths Maintenance & Improvements

| Location                        | Description                                 |
|---------------------------------|---|
| 9th and 5th Ave beach access    | Regrading                                   |
| Sea Cabins beach access         | Regrading                                   |
| City wide beach access cleaning | Pleasant places weekly beach path cleaning  |
| 26A beach access                | Regrading of 26 A                           |
| Public restroom beach access    | Regrading at the public restrooms boardwalk |
| 25 th Ave streetside trash cans | Monitoring city trash cans                  |

### Building & Facilities Maintenance

| Location                     | Description  |
|------------------------------|--|
|                              |  |
|                              |  |
| Front Beach                  | Irrigation repair                                  |
| Front beach                  | Hurricane prep                                     |
| City Hall A/C repairs        | A/C repairs  |
| Public Works                 | Hurricane prep                                     |
| Public Works                 | Hurricane clean up                                 |
| Front Beach public restrooms | Coordinated sound monitoring system                |
| Garbage compactor            | Meeting for ccess control for compactor            |
| Municipal lot A              | Parking lot clean up Public services               |
| Municipal Lot B              | Parking lot clean up Public services               |
| Marina                       | UST tank repair Marina/ PSB and compliance testing |
| Front beach                  | Trash clean up- cigarette urns Public services     |



# Isle of Palms Recreation Department

## Monthly Report

### August 2024

#### **Programs, Group Fitness, Summer Camp, Special Events**

- Adult Classes with top producing participation: Tennis lessons (22), Barre (8), Cardio & Core (12), Move It (11), Strength Interval (17), Suspension (9), Strength and Stability (17), Yin Yoga (23), Line Dancing (10), Barre (8) and Pickleball (9)
- Beach Yoga: twenty-three (23) participated in free beach yoga. Class meets every Tuesday at 7:30am at 25th Ave Beach Access.
- Sea Stroll & Learn: cancelled due to Tropical Storm Debby. The educational beach walk meets second Thursday of the month through November.
- Farmers Market: Thursday, August 15 from 4-7pm: seven (7) food trucks/vendors, fifty-nine (59) vendors attended. The community supported the event and are looking forward to the next market scheduled for September 15.
- Youth Soccer: Currently 153 children ages 3-12 are participating in the youth soccer league.
- Adult Leagues: 6v6 soccer six (6) teams, 3 on 3 Basketball seven (7) teams, Table Tennis eight (8) participants registered.
- Gymnastics Camp: Monday, August 5 - Wednesday, August 7. Sixteen (16) participated in the camp.
- Volleyball Camp: Monday, August 5 - Wednesday, August 8, twenty-four (24) participated in the camp.
- Half Rubber Tournament: Saturday, August 10 - cancelled due to Tropical Storm Debby. Attempts were made to rescheduled for August 17, teams were unable to participate. Teams will be enrolled in the 2025 tournament.

#### **Upcoming Programs, Events & New Offerings**

- Keenagers, senior social group and lunch will resume Wednesday, September 4 at noon, with entertainment provided by Nolan Tecklenburg.
- Speaker Series: Tuesday, September 10th at 11am with Guest Speaker Suzy Kopp - Real Estate Update
- Sea Stroll & Learn is scheduled for Thursday, September 12 at 7:30am at the 25th Beach Access - Free program
- Farmers Market & Food Truck Jam: Thursday, September 19 from 4pm - 7pm
- Outdoor Movie in coordination with the September Farmers Market on September 19, movie starts at 7:30pm.

#### **Operations**

- IOP Connector Run: working with the IOP Exchange Club race board to prepare for the Connector Run on October 5.
- FY25 Budget Items: Golf Cart replacement, Recreation camera and hardware replacement, truck replacement, replacement of High Tide flooring, and planning of playground equipment replacement.
- Assisting administration on tourism t-shirt design contest.
- Hosting National Night Out at Recreation Center, Tuesday, October 1 from 4pm - 6:30pm.
- Assisting with planning of the Fire Department Open House on Friday, October 11 from 4pm - 6pm.
- SCRPA Conference: December 16 - 18 will be held in Myrtle Beach, staff encouraged to attend.
- SCRPA Park Maintenance Institute: November 6 at Saluda Shoals, maintenance staff encouraged to attend.

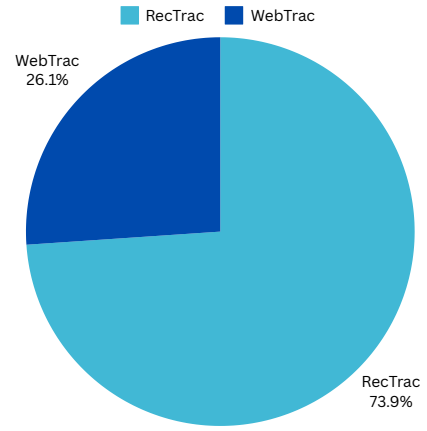
#### **Maintenance & Repairs**

- Prepped facility for Hurricane Season, cleared windows and doorways for proper fit of Hurricane Shutters and flood panels.
- Facility preparations ahead of Tropical Storm Debby, installed flood panels. Cleaned up debris around facility after Tropical Storm Debby.
- Power washed Fitness Court and secured floor tiles/panels.
- Cleaned up parking area behind gymnasium, spread gravel and cleaned up parking stops, area is utilized by employees and vendor parking for events.
- Repaired ceiling tiles in gymnasium and replaced tiles in hallway.
- Field preparations for youth and adult soccer leagues. Assembled goals, lined fields on Soccer Field and multipurpose field for youth practices ages 3-12 and adult games.
- Charleston Fitness Equipment: repaired recumbent bike in cardio room
- Blitch Plumbing: repaired plumbing in men's restroom.

# Enrollment Report August

Participants registering for classes during the month from August 1 - August 31 RecTrac: in-house registration vs. WebTrac: online Registrations.

**Total registrations for August 2024 = 556**

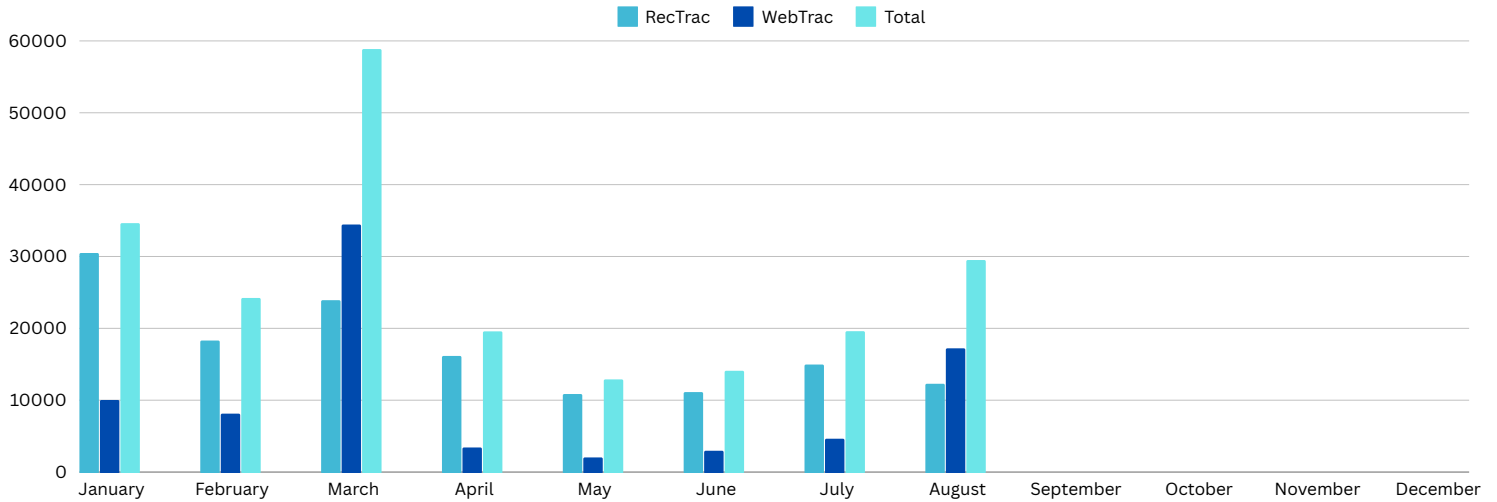


# Monthly Revenues 2024

Revenue sales brought in by programs, athletics and events.

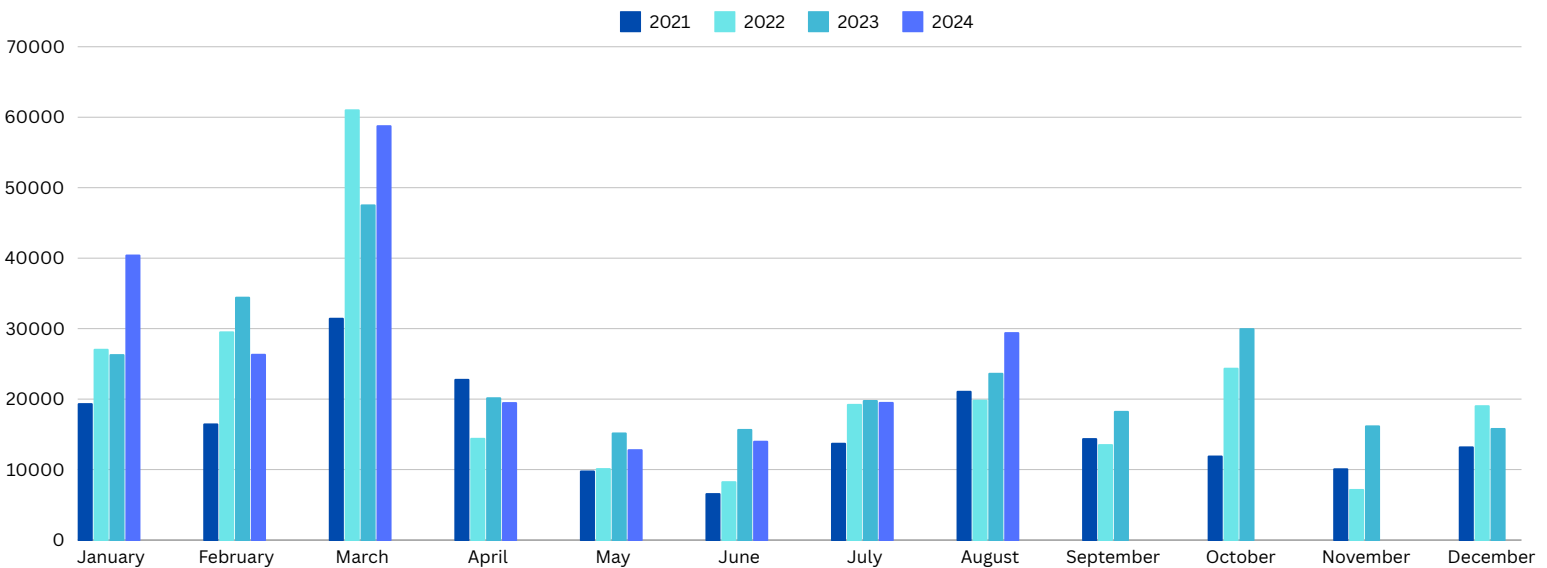
RecTrac: in-house vs WebTrac: online

**Total Revenue for August 2024 = \$29,507**



# Annual Comparison

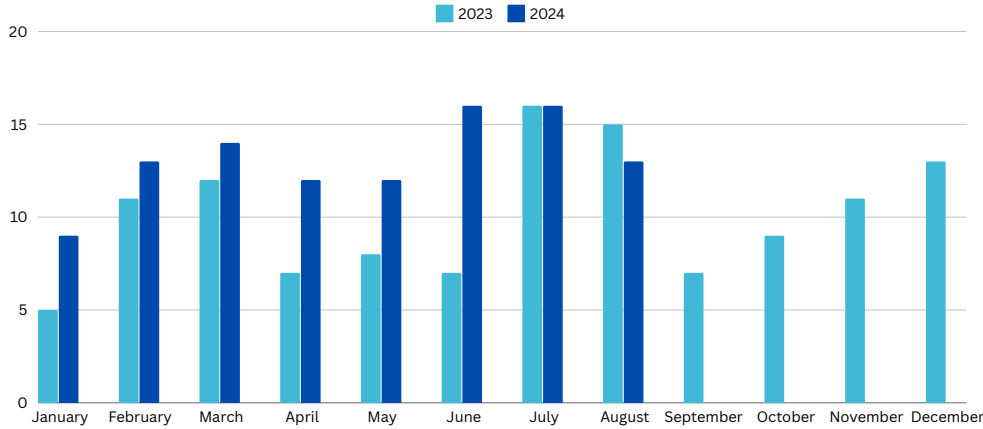
Year to Year





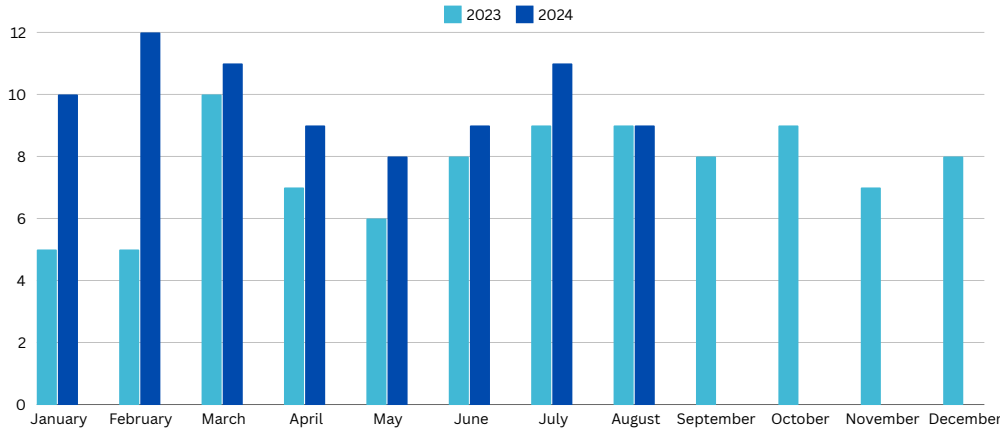
# Open Gym Daily Average Visits

Participants utilizing the gymnasium for open play



# Cardio Room Daily Average Visits

Participants utilizing the cardio room



## Upcoming Events

# OUTDOOR

## MOVIE

Thursday, September 19  
after the market 7:30pm  
on the Soccer field

Angels in the Outfield

FREE



IOP Recreation | www.iop.net | 843-886-8294


ISLE OF PALMS  
Recreation Dept.

## Social Media Report

### At a Glance



Facebook  
**2.4K**



Instagram  
**2.7K**

### Page Overview

last 28 days



**6.5K**  
Reach



**1750**  
Engagement



**18**  
New Likes



**27**  
New Follows



**650**  
Photo Views



**225**  
Reactions



## GHOSTLY TIDE TALES

FRIDAY, OCTOBER 11  
6-7PM

ISLE OF PALMS  
Recreation Dept.

**City of Isle of Palms  
Financial Statement Summary as of August 31, 2024  
(Dollars in Thousands)**

|                        | REVENUES        |                  |                      |                             |                         |                                  | TRANSFERS IN / (OUT) |               |                       |                             |                         |                                  | EXPENDITURES    |                  |                    |                             |                         |                                  | YTD Actual Net Rev & Exp |
|------------------------|-----------------|------------------|----------------------|-----------------------------|-------------------------|----------------------------------|----------------------|---------------|-----------------------|-----------------------------|-------------------------|----------------------------------|-----------------|------------------|--------------------|-----------------------------|-------------------------|----------------------------------|--------------------------|
|                        | YTD Actual      | Annual Budget    | Remaining to Collect | YTD Actual as a % of Budget | Current Annual Forecast | Forecast Above or (Below) Budget | YTD Actual           | Annual Budget | Remaining to Transfer | YTD Actual as a % of Budget | Current Annual Forecast | Forecast Above or (Below) Budget | YTD Actual      | Annual Budget    | Remaining to Spend | YTD Actual as a % of Budget | Current Annual Forecast | Forecast Above or (Below) Budget |                          |
| General                | \$ 742          | \$ 14,827        | \$ 14,085            | 5%                          | \$ 14,827               | \$ -                             | \$ 4                 | \$ 1,212      | \$ (1,208)            | 0%                          | \$ 1,212                | \$ -                             | \$ 2,376        | \$ 16,039        | \$ 13,663          | 15%                         | \$ 16,039               | \$ -                             | (1,630)                  |
| Capital Projects       | 136             | 2,660            | 2,524                | 5%                          | 2,660                   | -                                |                      | 1,239         | (1,239)               | 0%                          | 1,239                   | -                                | 280             | 2,619            | 2,339              | 11%                         | 2,619                   | -                                | (144)                    |
| Muni Accom Tax         | 36              | 2,455            | 2,556                | 1%                          | 2,455                   | -                                |                      | (1,114)       | 1,114                 | 0%                          | (1,114)                 | -                                | 43              | 1,303            | 1,260              | 3%                          | 1,303                   | -                                | (7)                      |
| Hospitality Tax        | 230             | 1,396            | 1,166                | 16%                         | 1,396                   | -                                |                      | (528)         | 528                   | 0%                          | (528)                   | -                                | 126             | 977              | 851                | 13%                         | 977                     | -                                | 104                      |
| State Accom Tax        | 46              | 3,732            | 3,686                | 1%                          | 3,732                   | -                                | (4)                  | (1,450)       | 1,446                 | 0%                          | (1,450)                 | -                                | 72              | 2,639            | 2,567              | 3%                          | 2,639                   | -                                | (30)                     |
| Beach Prserv Fee       | 84              | 2,535            | 2,451                | 3%                          | 2,535                   | -                                |                      |               | -                     |                             | -                       | -                                | 255             | 1,803            | 1,549              | 14%                         | 1,803                   | -                                | (171)                    |
| Marina                 | 117             | 570              | 453                  | 21%                         | 570                     | -                                |                      | 641           | (641)                 | 0%                          | 641                     | -                                | 70              | 805              | 735                | 9%                          | 805                     | -                                | 47                       |
| Disaster Recovery      | 31              | 149              | 118                  | 21%                         | 149                     | -                                | -                    | -             | -                     |                             | -                       | -                                | 5               | 13               | 8                  | 38%                         | 13                      | -                                | 26                       |
| All Other              | 298             | 255              | (43)                 | 117%                        | 255                     | -                                | -                    | -             | -                     |                             | -                       | -                                | 18              | 370              | 352                | 5%                          | 370                     | -                                | 280                      |
| <b>Total All Funds</b> | <b>\$ 1,721</b> | <b>\$ 28,579</b> | <b>\$ 26,996</b>     | <b>6%</b>                   | <b>\$ 28,579</b>        | <b>\$ -</b>                      | <b>\$ -</b>          | <b>\$ -</b>   | <b>\$ -</b>           | <b>0%</b>                   | <b>\$ -</b>             | <b>\$ -</b>                      | <b>\$ 3,245</b> | <b>\$ 26,568</b> | <b>\$ 23,324</b>   | <b>12%</b>                  | <b>\$ 26,568</b>        | <b>\$ -</b>                      | <b>\$ (1,524)</b>        |

| General Fund YTD Revenues        |                 |                  |                  |                 |                |                         |                                |
|----------------------------------|-----------------|------------------|------------------|-----------------|----------------|-------------------------|--------------------------------|
|                                  | FY25 YTD Actual | FY25 Budget      | % of FY25 Budget | FY24 YTD Actual | % of Prior YTD | Current Annual Forecast | Forecast Above/ (Below) Budget |
| Property Tax                     | \$ 28           | \$ 5,277         | 1%               | \$ 31           | 90%            | \$ 5,277                | \$ -                           |
| LO Sales Tax                     | -               | 1,136            | 0%               | -               |                | 1,136                   | -                              |
| Business License                 | 148             | 1,985            | 7%               | 122             | 121%           | 1,985                   | -                              |
| Rental License                   | 67              | 1,448            | 5%               | 81              | 83%            | 1,448                   | -                              |
| Other Lic (Insurance/Utilities)  | -               | 1,873            | 0%               | -               |                | 1,873                   | -                              |
| Build Permits                    | 152             | 611              | 25%              | 147             | 103%           | 611                     | -                              |
| State (Admin Fee, Aid to Subdvs) | -               | 335              | 0%               | -               |                | 335                     | -                              |
| Parking                          | 168             | 1,378            | 12%              | 503             | 33%            | 1,378                   | -                              |
| All Other                        | 179             | 784              | 23%              | 225             | 80%            | 784                     | -                              |
| <b>Total</b>                     | <b>\$ 742</b>   | <b>\$ 14,827</b> | <b>5%</b>        | <b>\$ 1,109</b> | <b>67%</b>     | <b>\$ 14,827</b>        | <b>\$ -</b>                    |

| General Fund YTD Expenditures <span style="float:right">(YTD target = 17%)</span> |                 |                  |                  |                 |                |                         |                                |
|---|-----------------|------------------|------------------|-----------------|----------------|-------------------------|--------------------------------|
|   | FY25 YTD Actual | FY25 Budget      | % of FY25 Budget | FY24 YTD Actual | % of Prior YTD | Current Annual Forecast | Forecast (Above)/ Below Budget |
| Mayor/Council   | \$ 17           | \$ 145           | 12%              | \$ 14           | 121%           | \$ 145                  | \$ -                           |
| General Govt  | 231             | 2,609            | 9%               | 240             | 96%            | 2,609                   | -                              |
| Police  | 610             | 3,724            | 16%              | 562             | 109%           | 3,724                   | -                              |
| Fire  | 868             | 5,384            | 16%              | 720             | 121%           | 5,384                   | -                              |
| Public Works  | 279             | 1,894            | 15%              | 262             | 106%           | 1,894                   | -                              |
| Build & Lic   | 87              | 592              | 15%              | 77              | 113%           | 592                     | -                              |
| Recreation  | 212             | 1,269            | 17%              | 199             | 107%           | 1,269                   | -                              |
| Judicial  | 58              | 386              | 15%              | 67              | 87%            | 386                     | -                              |
| BSOs  | 14              | 36               | 39%              | 50              | 28%            | 36                      | -                              |
| <b>Total</b>  | <b>\$ 2,376</b> | <b>\$ 16,039</b> | <b>15%</b>       | <b>\$ 2,191</b> | <b>108%</b>    | <b>\$ 16,039</b>        | <b>\$ -</b>                    |

**City of Isle of Palms Supplemental Financial Information as of August 31, 2024 (Dollars in Thousands)**

| <b>Cash Balances</b>                         |                  |                  |
|--|------------------|------------------|
|  | <b>8/31/2024</b> | <b>8/31/2023</b> |
| General Fund                                 | 4,685            | 4,708            |
| <b>As a % of GF Exp (target is &gt; 30%)</b> | <b>29%</b>       | <b>35%</b>       |
| Capital Projects                             | 14,528           | 12,737           |
| Disaster Recovery                            | 3,361            | 3,092            |
| Marina                                       | 2,486            | 1,892            |
| Tourism Funds                                | 11,286           | 10,503           |
| Beach Preservation                           | 9,347            | 8,587            |
| Other Restricted                             | 482              | 174              |
| <b>Total All Cash</b>                        | <b>46,175</b>    | <b>41,693</b>    |
| <b>Deposits at LGIP (5.4833%) Average</b>    | <b>45,000</b>    | <b>97%</b>       |
| <b>Deposits at TRUIST</b>                    | <b>1,175</b>     | <b>3%</b>        |
| <b>RESTRICTED CASH</b>                       | <b>21,115</b>    | <b>46%</b>       |

| <b>Fund Balances</b>   |  |   |                                 |  |  |
|------------------------|--|---|---------------------------------|--|--|
| <b>Fund</b>            | <b>6/30/2024<br/>UNAUDITED<br/>Fund Balance<br/>(Note 1)</b> | <b>FY25 YTD Actual<br/>Net Revenues &amp;<br/>Transfers Less<br/>Expenses</b> | <b>Current Fund<br/>Balance</b> | <b>6/30/25 Budgeted<br/>Fund Balance</b> | <b>6/30/25 Forecast<br/>Fund Balance</b> |
| General Fund           | \$ 6,339   | \$ (1,630)  | 4,709                           | \$ 5,698                                 | \$ 5,698                                 |
| Capital Projects       | 12,564   | (144)   | 12,420                          | 13,085                                   | 13,085                                   |
| Muni Accom Tax         | 4,462  | (7)   | 4,455                           | 4,029                                    | 4,029                                    |
| Hospitality Tax        | 1,787  | 104   | 1,891                           | 1,004                                    | 1,004                                    |
| State Accom Tax        | 4,893  | (30)  | 4,863                           | 4,285                                    | 4,285                                    |
| Beach Funds            | 9,101  | (171)   | 8,931                           | 9,522                                    | 9,522                                    |
| Marina (See Note 1)    | 2,882  | (1,121)   | 1,761                           | 1,812                                    | 1,812                                    |
| Disaster Recovery      | 3,332  | 26  | 3,358                           | 3,456                                    | 3,456                                    |
| All Other              | 197  | 280   | 477                             | 74                                       | 74                                       |
| <b>Total All Funds</b> | <b>\$ 45,557</b>   | <b>\$ (2,692)</b>   | <b>\$ 42,865</b>                | <b>\$ 42,965</b>                         | <b>\$ 42,965</b>                         |

*Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Unrestricted Net Position. To be consistent with the presentation of the other funds, the Marina Fund Balance does not include net fixed assets. Unrestricted net position is approx equal to net current assets for the Marina.*

**August 2024 Notes:**

- Fiscal YTD August revenues are generally in line with the normal cycle for two months of revenue with the exception being parking. PCI Municipal parking revenue is reconciled by 20th of each month and recorded at that time. Expenditures are within budget targets for two months, 15% compared to a budget of 17%.
- The City was awarded two grants in August, \$4,184 for Public Safety Body Armor and \$ 5,601 for Parks and Recreation Development.
- LGIP Investment accounts interest rates are averaging 5.4833%, a slight decrease compared to the 5.5010% the prior month. Total revenue of \$206K for August and \$409K for FY25.
- The City has approximately \$46.1 million in Local Government Investment Pool and Truist cash deposits. Of the \$2.1 million federal APRA funding received in FY22, \$1 million is unspent budgeted for Waterway Path, the remaining balance was allocated for the Marina Dock Expansion which started construction in May 2024. There is \$1.5 million unspent SCPRT funding for dredging allocated for FY26 and \$21.1 million is restricted for tourism related expenditures or beach preservation, \$1M from State funding restricted for stormwater collection system and drainage improvements. The \$500K from SCPRT restricted for ADA compliant boardwalks to beach access budgeted for FY25 of which \$13K has been spent for design.
- All expected FY24 revenues and expenditures have been recorded and the audit is planned for September 16, 2024.
- Charleston County has provided property value assessments for purposes of setting the millage rate for October 2024 tax bills. Total assessed values, including personal property and motor vehicles, have increased by 6.25% from the prior year. The projected revenues of \$5.6M are expected to meet or exceed the City's FY25 property tax budget of \$5.2M; therefore no millage increase is necessary to meet FY25 budget goals. The Local Option Sales Tax Credit calculation recommends a factor of .00020.

City of Isle of Palms

Future Cash Needs for Capital Projects

| Cash Balances  |                       |                                 |                  |                     |                        |                  |                         |                  |                |                   |
|--|-----------------------|---------------------------------|------------------|---------------------|------------------------|------------------|-------------------------|------------------|----------------|-------------------|
| General Fund   | Capital Projects Fund |                                 | Tourism Funds    | Beach Preserve Fund | Disaster Recovery Fund | Marina Fund      |                         | All Other Funds  | Total          |                   |
|  | Unrestricted          | Restricted Grants/Bond Proceeds | Restricted       |                     |                        | Unrestricted     | Restricted Grants Rec'd | Restricted       |                |                   |
| <b>Cash Balances as of 8/31/2024</b>   | <b>4,685,186</b>      | <b>9,428,682</b>                | <b>5,100,000</b> | <b>11,287,445</b>   | <b>9,347,008</b>       | <b>3,360,518</b> | <b>836,121</b>          | <b>1,650,000</b> | <b>482,022</b> | <b>46,176,982</b> |
| <b><u>FY25 Budgeted Spending - All Capital Projects</u></b>                        |                       |                                 |                  |                     |                        |                  |                         |                  |                |                   |
| Drainage   |                       |                                 | 1,280,000        | 765,804             |                        |                  |                         |                  |                | 2,045,804         |
| City Hall Renovation   |                       | 83,334                          |                  | 166,666             |                        |                  |                         |                  |                | 250,000           |
| Playground Equipment with pour & play surfacing                                    |                       | 124,333                         |                  | 248,667             |                        |                  |                         |                  | 127,000        | 500,000           |
| Vehicle & Equipment Purchases (all Depts)  |                       | 275,499                         |                  | 1,081,671           | 765,000                |                  | 125,000                 |                  |                | 2,247,170         |
| Building & HVAC Maintenance (all Depts)  |                       | 446,664                         |                  | 45,000              |                        |                  | 100,500                 |                  |                | 592,164           |
| FEMA Flood Mitigation on Forest Trail  |                       | 325,200                         |                  |                     |                        |                  |                         |                  |                | 325,200           |
| Fire Department Rescue Boat  |                       |                                 |                  | 300,000             |                        |                  |                         |                  |                | 300,000           |
| Public Safety and Fire Station II Door Access Controls                             |                       | 62,500                          |                  | 127,500             |                        |                  |                         |                  |                | 190,000           |
| Fuel management system & fuel dispensers   | 20,000                |                                 |                  |                     |                        |                  |                         |                  |                | 20,000            |
| 96 Gallon Carts (transition 4,500 carts over 3 yrs - side loader)                  | 100,000               |                                 |                  |                     |                        |                  |                         |                  |                | 100,000           |
| Front Beach/Ocean Blvd infrastructure improvements                                 |                       |                                 |                  | 75,000              |                        |                  |                         |                  |                | 75,000            |
| Beach Renourishment  |                       |                                 |                  |                     | 1,012,500              |                  |                         |                  |                | 1,012,500         |
| Bond and Loan Payments   | 882,811               |                                 |                  | 651,199             |                        |                  | 83,464                  |                  |                | 1,617,474         |
| <b>Subtotal FY25 Budgeted Capital Spending</b>                                     | <b>1,002,811</b>      | <b>1,317,530</b>                | <b>1,280,000</b> | <b>3,461,507</b>    | <b>1,777,500</b>       | <b>-</b>         | <b>308,964</b>          | <b>-</b>         | <b>127,000</b> | <b>9,275,312</b>  |
| <b><u>Add Back FY25 actual spending against the Capital Budget above.</u></b>      |                       |                                 |                  |                     |                        |                  |                         |                  |                |                   |
| <b><u>The 8/31/24 Cash Balance has already been reduced by these payments.</u></b> |                       |                                 |                  |                     |                        |                  |                         |                  |                |                   |
|  | -                     | 17,084                          | 263,258          | 80,823              | 12,900                 | -                | -                       | -                | -              | 374,065           |
| <b><u>Upcoming Large Projects Future Years</u></b>                                 |                       |                                 |                  |                     |                        |                  |                         |                  |                |                   |
| Drainage (4 Year Forecast) <b>NOTE 2</b>   |                       | 2,600,000                       |                  | 788,080             |                        |                  |                         |                  |                | 3,388,080         |
| Dredging (FY26 Forecast)   |                       |                                 |                  |                     |                        |                  | 1,500,000               |                  |                | 1,500,000         |
| Ongoing Emergency Beach Scraping/Truck In Operation                                |                       |                                 |                  |                     | 794,198                |                  |                         |                  |                | 794,198           |
| Large Offshore Dredging Project-North End of Island                                |                       |                                 |                  |                     |                        |                  |                         |                  |                | -                 |
| ADA Beach Access Boardwalks SCPRT Grant FY25                                       |                       |                                 |                  |                     | 500,000                |                  |                         |                  |                | 500,000           |
| Stormwater Collection System/Drainage Improvement <b>NOTE 2</b>                    |                       |                                 | 1,000,000        |                     |                        |                  |                         |                  |                | 1,000,000         |
| <b>Subtotal Upcoming Large Projects</b>  | <b>-</b>              | <b>2,600,000</b>                | <b>1,000,000</b> | <b>788,080</b>      | <b>1,294,198</b>       | <b>-</b>         | <b>-</b>                | <b>1,500,000</b> | <b>-</b>       | <b>7,182,278</b>  |
| <b>Cash Remaining</b>  | <b>3,682,375</b>      | <b>5,528,236</b>                | <b>3,083,258</b> | <b>7,118,680</b>    | <b>6,288,210</b>       | <b>3,360,518</b> | <b>527,157</b>          | <b>150,000</b>   | <b>355,022</b> | <b>30,093,457</b> |
| Fire Engines (2 Forecasted in next 4 Years) <b>NOTE 4</b>                          |                       | 1,333,333                       |                  | 2,666,667           |                        |                  |                         |                  |                | 4,000,000         |
| Public Works Garbage Trucks (3 forecasted in next 5 years) <b>NOTE 4</b>           |                       | 366,667                         |                  | 733,333             |                        |                  |                         |                  |                | 1,100,000         |
| City Hall Renovation FY25 & FY26) <b>NOTE 4</b>                                    |                       | 1,333,333                       |                  | 2,666,667           |                        |                  |                         |                  |                | 4,000,000         |
| <b>Total Cash Remaining</b>  | <b>3,682,375</b>      | <b>2,494,903</b>                | <b>3,083,258</b> | <b>1,052,014</b>    | <b>6,288,210</b>       | <b>3,360,518</b> | <b>527,157</b>          | <b>150,000</b>   | <b>355,022</b> | <b>20,993,457</b> |

Notes:

**NOTE 1** City expects to receive 90% of the Waterway Path project cost via FEMA grant. The expected grant funds are not included in cash.

**NOTE 2** Includes \$2.1 million for projects identified in the City's Comprehensive Drainage Plan in FY25 on Palm Blvd between 37th and 41st and \$2M for FY26-FY29.

**NOTE 3** This forecast includes new funding received in January 2024 \$1.5 million in new State funding for drainage (\$1M) and ADA Boardwalks (\$.5M)

**NOTE 4** FY25 Budget forecast as debt service expenditures

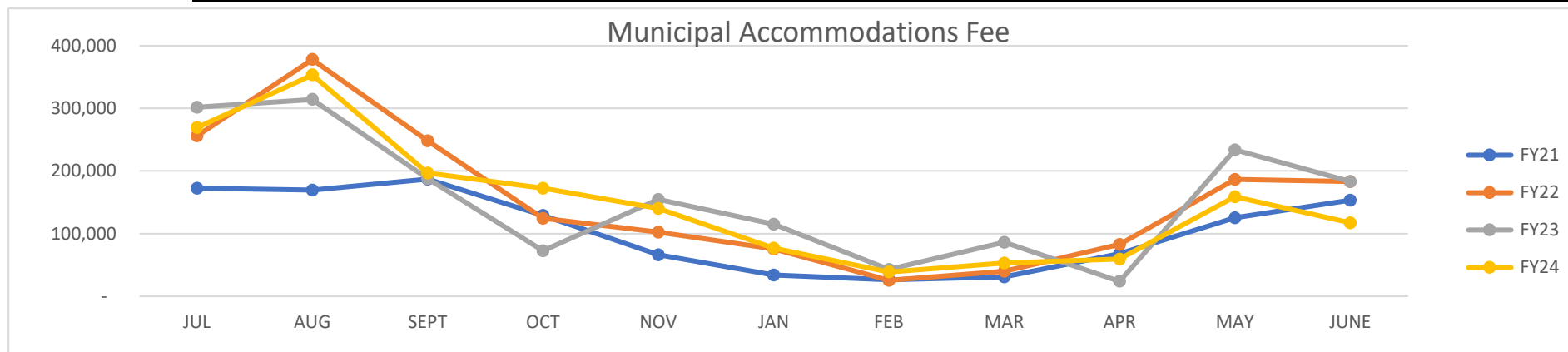
## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

### Municipal Accommodations Fee (1% of Accommodation Sales)

**Heads in  
Beds in**

|                          | FY19                  | FY20                  | FY21                  | FY22                  | FY23                  | FY24                  | FY25                  |
|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>JUL</b>               | 199,724               | 195,287               | 172,336               | 256,308               | 301,674               | 269,304               | 248,910               |
| <b>AUG</b>               | 209,600               | 213,067               | 169,596               | 378,001               | 314,397               | 353,373               |                       |
| <b>SEPT</b>              | 152,535               | 152,561               | 186,938               | 248,118               | 187,966               | 196,701               |                       |
| <b>OCT</b>               | 79,534                | 75,506                | 129,033               | 124,372               | 72,522                | 172,495               |                       |
| <b>NOV</b>               | 63,444                | 65,882                | 66,090                | 102,229               | 154,713               | 140,390               |                       |
| <b>DEC</b>               | 40,182                | 34,301                | 71,683                | 70,478                | 185,019               | 51,584                |                       |
| <b>JAN</b>               | 25,836                | 32,335                | 34,025                | 75,503                | 115,313               | 76,915                |                       |
| <b>FEB</b>               | 13,666                | 18,596                | 26,709                | 25,613                | 42,912                | 39,014                |                       |
| <b>MAR</b>               | 19,983                | 9,690                 | 31,080                | 39,938                | 86,414                | 52,979                |                       |
| <b>APR</b>               | 53,685                | 26,422                | 68,055                | 82,759                | 24,152                | 59,390                |                       |
| <b>MAY</b>               | 90,800                | 7,181                 | 125,288               | 186,478               | 233,832               | 158,991               |                       |
| <b>JUNE</b>              | 97,999                | 55,311                | 153,337               | 183,011               | 183,028               | 117,085               |                       |
| <b>Deduct last July</b>  | (199,724)             | (195,287)             | (172,336)             | (256,308)             | (301,674)             | (269,304)             | (248,910)             |
| <b>Add next July</b>     | 195,287               | 172,336               | 256,308               | 301,674               | 269,304               | 248,910               |                       |
| <b>Total Fiscal Year</b> | <b>1,042,551</b>      | <b>863,187</b>        | <b>1,318,141</b>      | <b>1,818,174</b>      | <b>1,869,571</b>      | <b>1,667,828</b>      | <b>-</b>              |
|                          | <b>Incr from FY18</b> | <b>Incr from FY19</b> | <b>Incr from FY20</b> | <b>Incr from FY21</b> | <b>Incr from FY22</b> | <b>Incr from FY23</b> | <b>Incr from FY24</b> |
|                          | <b>-3%</b>            | <b>-17%</b>           | <b>53%</b>            | <b>38%</b>            | <b>3%</b>             | <b>-11%</b>           | <b>-8%</b>            |

**JUN**  
**JUL**  
**AUG**  
**SEPT**  
**OCT**  
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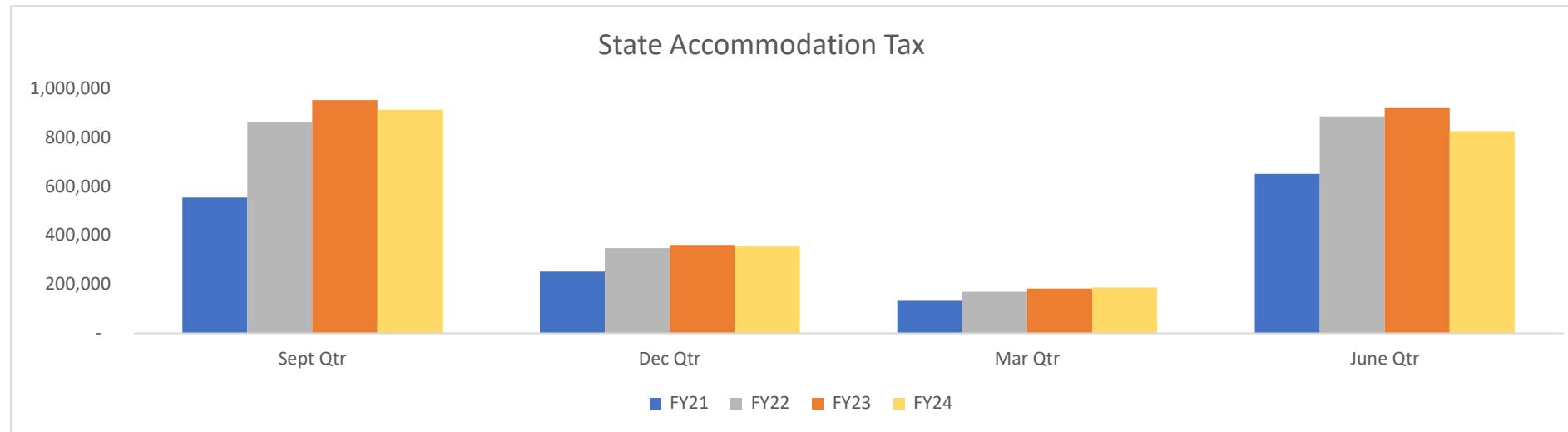


## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

| <b>State Accommodations Tax (Tourism-Related Only)</b> |                             | <i>(Approx 2% of Accommodation Sales)</i> |                              |                              |                             |                              |                       |
|--|-----------------------------|---|------------------------------|------------------------------|-----------------------------|------------------------------|-----------------------|
|  | FY19                        | FY20                                      | FY21                         | FY22                         | FY23                        | FY24                         | FY25                  |
| Sept Qtr   | 546,269                     | 580,306                                   | 553,971                      | 861,205                      | 952,270                     | 913,073                      |                       |
| Dec Qtr  | 203,067                     | 181,550                                   | 252,012                      | 347,299                      | 360,479                     | 353,735                      |                       |
| Mar Qtr  | 103,097                     | 88,638                                    | 132,256                      | 168,824                      | 181,961                     | 185,736                      |                       |
| June Qtr   | 445,779                     | 242,893                                   | 650,839                      | 886,253                      | 919,402                     | 825,405                      |                       |
| <b>Total Fiscal Yr</b>                                 | <b>1,298,212</b>            | <b>1,093,387</b>                          | <b>1,589,078</b>             | <b>2,263,580</b>             | <b>2,414,112</b>            | <b>2,277,948</b>             | -                     |
|  | <b>8%</b><br>Incr from FY18 | <b>-16%</b><br>Incr from FY19             | <b>45%</b><br>Incr from FY20 | <b>42%</b><br>Incr from FY21 | <b>7%</b><br>Incr from FY22 | <b>-6%</b><br>Incr from FY23 | <b>Incr from FY24</b> |

**Heads in  
Beds in**

**Jun-Aug  
Sept-Nov  
Dec-Feb  
Mar-May**

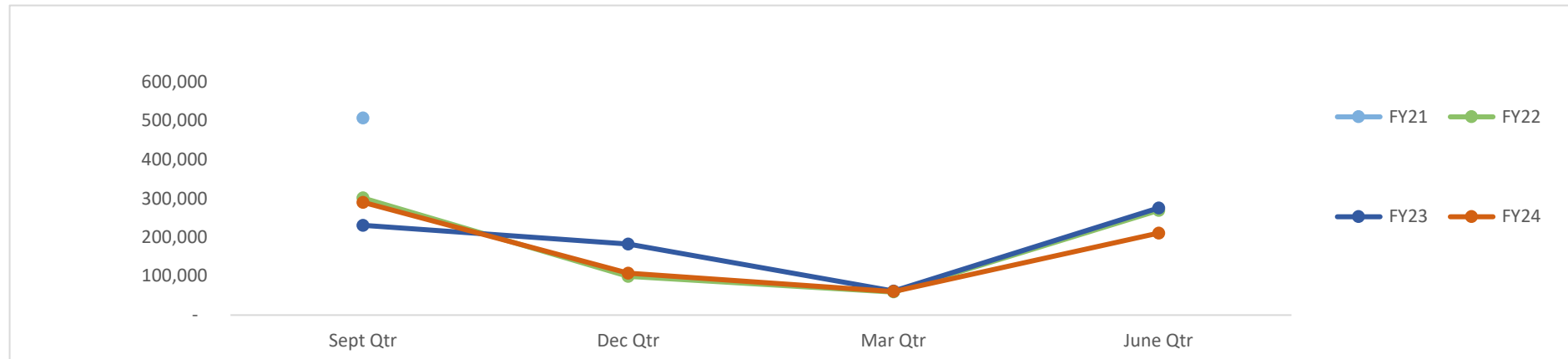


## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

### Chas County ATax Pass-Through (20% of County's 2% on IOP Accommodation Sales)

|                        | FY19                         | FY20                          | FY21                         | FY22                         | FY23                        | FY24                          | FY25                  |
|------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|-----------------------------|-------------------------------|-----------------------|
| Sept Qtr               | 381,000                      | 370,500                       | -                            | 301,714                      | 231,164                     | 290,437                       |                       |
| Dec Qtr                |                              |                               |                              | 99,602                       | 182,929                     | 108,064                       |                       |
| Mar Qtr                |                              |                               |                              | 59,369                       | 61,688                      | 60,716                        |                       |
| June Qtr               | 127,000                      | -                             | 508,000                      | 269,609                      | 275,853                     | 211,021                       |                       |
| <b>Total Fiscal Yr</b> | <b>508,000</b>               | <b>370,500</b>                | <b>508,000</b>               | <b>730,293</b>               | <b>751,634</b>              | <b>670,238</b>                | <b>-</b>              |
|                        | <b>16%</b><br>Incr from FY18 | <b>-27%</b><br>Incr from FY19 | <b>37%</b><br>Incr from FY20 | <b>44%</b><br>Incr from FY21 | <b>3%</b><br>Incr from FY22 | <b>-11%</b><br>Incr from FY23 | <b>Incr from FY24</b> |

Dec  
Feb  
May  
Sept



## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

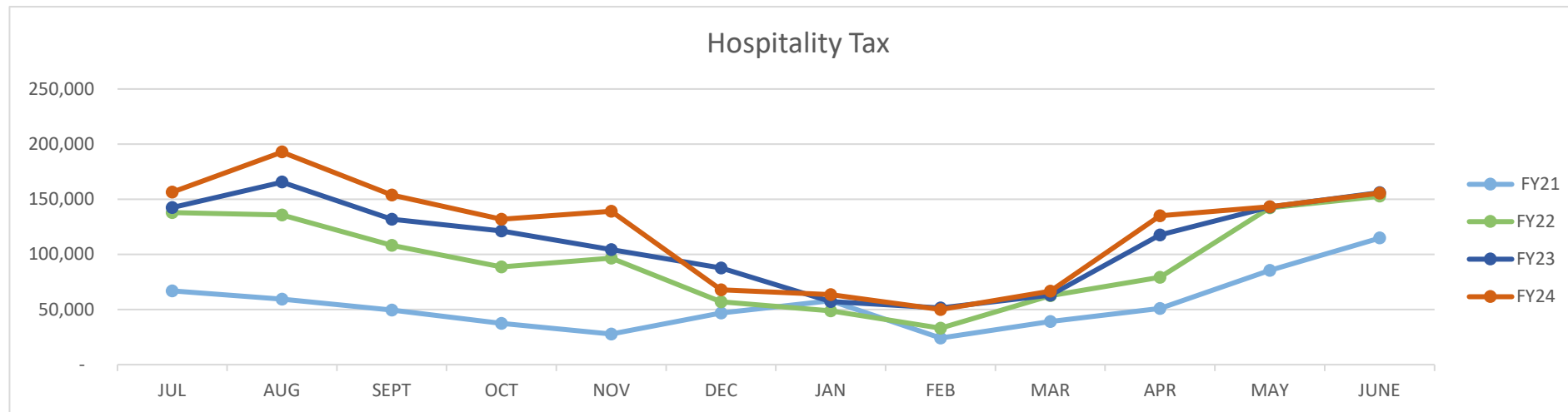
### Hospitality Tax

*(2% of Prepared Food & Beverage Sales)*

**Food/Bev  
Sold in**

|                          | FY19           | FY20           | FY21           | FY22             | FY23             | FY24             | FY25           |             |
|--------------------------|----------------|----------------|----------------|------------------|------------------|------------------|----------------|-------------|
| <b>JUL</b>               | 104,681        | 88,238         | 66,947         | 137,933          | 142,534          | 156,544          | 205,329        | <b>JUN</b>  |
| <b>AUG</b>               | 101,031        | 106,673        | 59,353         | 135,765          | 165,544          | 192,906          | 214,952        | <b>JUL</b>  |
| <b>SEPT</b>              | 78,014         | 78,129         | 49,484         | 108,077          | 131,756          | 153,918          |                | <b>AUG</b>  |
| <b>OCT</b>               | 69,394         | 76,033         | 37,348         | 88,581           | 121,169          | 131,767          |                | <b>SEPT</b> |
| <b>NOV</b>               | 65,210         | 66,929         | 27,609         | 96,511           | 104,213          | 138,970          |                | <b>OCT</b>  |
| <b>DEC</b>               | 38,440         | 56,591         | 46,700         | 56,990           | 87,532           | 67,821           |                | <b>NOV</b>  |
| <b>JAN</b>               | 31,905         | 28,058         | 57,988         | 48,652           | 57,107           | 63,500           |                | <b>DEC</b>  |
| <b>FEB</b>               | 27,373         | 27,574         | 24,135         | 33,118           | 51,417           | 50,025           |                | <b>JAN</b>  |
| <b>MAR</b>               | 40,741         | 21,853         | 39,019         | 62,430           | 62,919           | 66,488           |                | <b>FEB</b>  |
| <b>APR</b>               | 66,425         | 12,956         | 50,777         | 79,088           | 117,561          | 134,944          |                | <b>MAR</b>  |
| <b>MAY</b>               | 85,134         | 15,429         | 85,357         | 142,227          | 142,964          | 143,278          |                | <b>APR</b>  |
| <b>JUNE</b>              | 100,621        | 46,102         | 114,802        | 152,842          | 155,895          | 155,603          |                | <b>MAY</b>  |
| <b>Deduct last July</b>  | (104,681)      | (88,238)       | (66,947)       | (137,933)        | (142,534)        | (156,544)        | (205,329)      |             |
| <b>Add next July</b>     | 88,238         | 66,947         | 137,933        | 142,534          | 156,544          | 205,329          |                | <b>JUN</b>  |
| <b>Total Fiscal Year</b> | <b>792,527</b> | <b>603,275</b> | <b>730,503</b> | <b>1,146,816</b> | <b>1,354,621</b> | <b>1,504,549</b> | <b>214,952</b> |             |

| Incr fr FY18 | Incr fr FY19 | Incr fr FY20 | Incr fr FY21 | Incr fr FY22 | Incr fr FY23 | Incr from FY24 |
|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| 1%           | -24%         | 21%          | 57%          | 18%          | 11%          | 20%            |





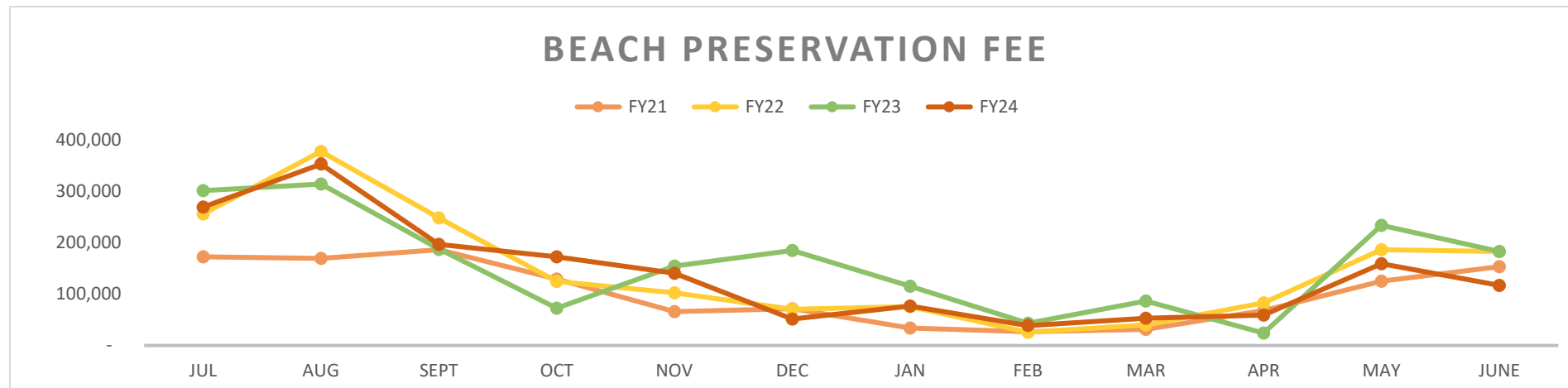
## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

### Beach Preservation Fee (1% of Accommodation Sales)

**Heads in  
Beds in**

|                          | FY19             | FY20           | FY21             | FY22             | FY23             | FY24             | FY25      |             |
|--------------------------|------------------|----------------|------------------|------------------|------------------|------------------|-----------|-------------|
| <b>JUL</b>               | 199,724          | 195,287        | 172,336          | 256,308          | 301,674          | 269,304          | 248,910   | <b>JUN</b>  |
| <b>AUG</b>               | 209,600          | 213,067        | 169,596          | 378,001          | 314,397          | 353,373          | -         | <b>JUL</b>  |
| <b>SEPT</b>              | 152,535          | 152,561        | 186,938          | 248,118          | 187,966          | 196,701          | -         | <b>AUG</b>  |
| <b>OCT</b>               | 79,534           | 75,506         | 129,033          | 124,372          | 72,522           | 172,495          | -         | <b>SEPT</b> |
| <b>NOV</b>               | 63,444           | 65,882         | 66,090           | 102,229          | 154,713          | 140,390          | -         | <b>OCT</b>  |
| <b>DEC</b>               | 40,182           | 34,301         | 71,683           | 70,478           | 185,019          | 51,584           | -         | <b>NOV</b>  |
| <b>JAN</b>               | 25,836           | 32,335         | 34,025           | 75,503           | 115,313          | 76,915           | -         | <b>DEC</b>  |
| <b>FEB</b>               | 13,666           | 18,596         | 26,709           | 25,613           | 42,912           | 39,014           | -         | <b>JAN</b>  |
| <b>MAR</b>               | 19,983           | 9,690          | 31,080           | 39,938           | 86,414           | 52,979           | -         | <b>FEB</b>  |
| <b>APR</b>               | 53,685           | 26,422         | 68,055           | 82,759           | 24,152           | 59,390           | -         | <b>MAR</b>  |
| <b>MAY</b>               | 90,800           | 7,181          | 125,288          | 186,478          | 233,832          | 158,991          | -         | <b>APR</b>  |
| <b>JUNE</b>              | 97,999           | 55,311         | 153,337          | 183,011          | 183,028          | 117,085          | -         | <b>MAY</b>  |
| <b>Deduct last July</b>  | (199,724)        | (195,287)      | (172,336)        | (256,308)        | (301,674)        | (269,304)        | (248,910) |             |
| <b>Add next July</b>     | 195,287          | 172,336        | 256,308          | 301,674          | 269,304          | 248,910          | -         | <b>JUN</b>  |
| <b>Total Fiscal Year</b> | <b>1,042,551</b> | <b>863,187</b> | <b>1,318,141</b> | <b>1,818,174</b> | <b>1,869,571</b> | <b>1,667,828</b> | <b>-</b>  |             |

|                       |                       |                       |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Incr from FY18</b> | <b>Incr from FY19</b> | <b>Incr from FY20</b> | <b>Incr from FY21</b> | <b>Incr from FY22</b> | <b>Incr from FY23</b> | <b>Incr from FY24</b> |
| <b>-3%</b>            | <b>-17%</b>           | <b>53%</b>            | <b>38%</b>            | <b>3%</b>             | <b>-11%</b>           | <b>-8%</b>            |



## City of Isle of Palms Tourism and Local Options Sales Tax Revenues

### Local Option Sales Tax (a portion of the 1% Charleston County local option sales tax)

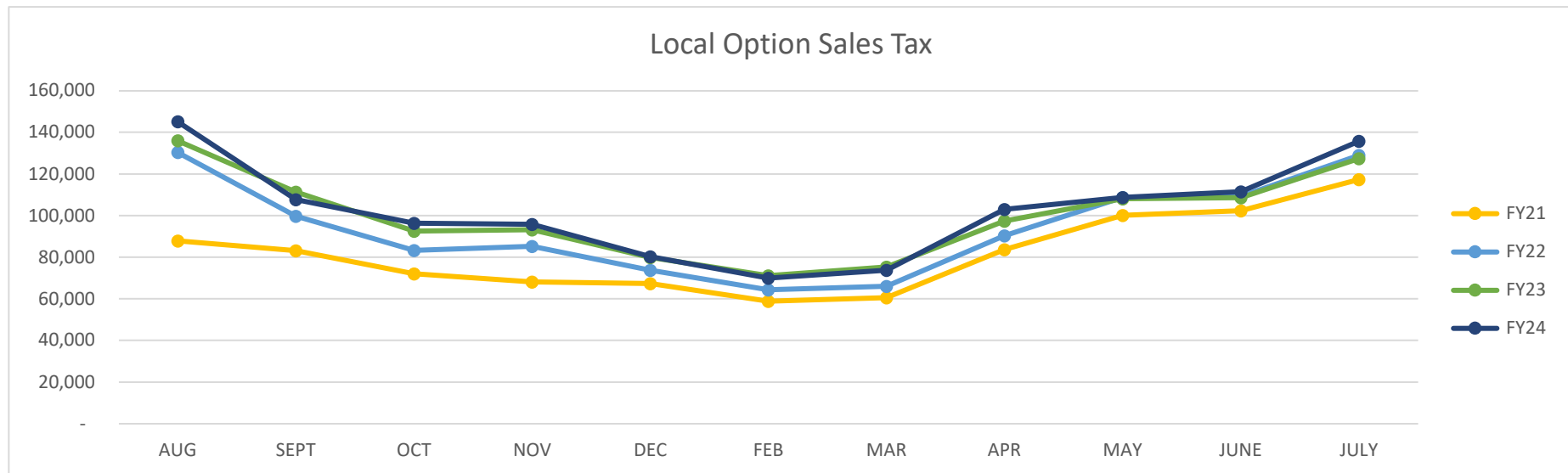
When Sales Occurred

|             | FY19   | FY20   | FY21    | FY22    | FY23    | FY24    | FY25 |
|-------------|--------|--------|---------|---------|---------|---------|------|
| <b>AUG</b>  | 88,713 | 93,221 | 87,833  | 130,373 | 135,943 | 145,078 |      |
| <b>SEPT</b> | 72,557 | 83,456 | 83,149  | 99,719  | 111,272 | 107,689 |      |
| <b>OCT</b>  | 63,829 | 62,752 | 71,963  | 83,230  | 92,568  | 96,340  |      |
| <b>NOV</b>  | 61,435 | 65,514 | 68,054  | 85,199  | 93,138  | 95,825  |      |
| <b>DEC</b>  | 54,748 | 59,951 | 67,342  | 73,716  | 79,844  | 80,288  |      |
| <b>JAN</b>  | 57,483 | 64,996 | 69,592  | 71,846  | 84,290  | 85,635  |      |
| <b>FEB</b>  | 48,026 | 53,263 | 58,840  | 64,365  | 71,140  | 69,936  |      |
| <b>MAR</b>  | 49,240 | 50,882 | 60,533  | 66,029  | 75,337  | 73,750  |      |
| <b>APR</b>  | 65,794 | 43,070 | 83,678  | 90,351  | 97,399  | 102,911 |      |
| <b>MAY</b>  | 85,394 | 56,012 | 100,082 | 108,756 | 108,050 | 108,648 |      |
| <b>JUNE</b> | 78,238 | 74,078 | 102,313 | 109,271 | 108,590 | 111,500 |      |
| <b>JULY</b> | 92,504 | 92,789 | 117,380 | 128,957 | 127,335 | 135,705 |      |

JUL  
AUG  
SEPT  
OCT  
NOV  
DEC  
JAN  
FEB  
MAR  
APR  
MAY  
JUN

|                          |                |                |                |                  |                  |                  |          |
|--------------------------|----------------|----------------|----------------|------------------|------------------|------------------|----------|
| <b>Total Fiscal Year</b> | <b>817,962</b> | <b>799,984</b> | <b>970,759</b> | <b>1,111,813</b> | <b>1,184,906</b> | <b>1,213,304</b> | <b>-</b> |
|--------------------------|----------------|----------------|----------------|------------------|------------------|------------------|----------|

|                       |                       |                       |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Incr from FY18</b> | <b>Incr from FY19</b> | <b>Incr from FY20</b> | <b>Incr from FY21</b> | <b>Incr from FY22</b> | <b>Incr from FY23</b> | <b>Incr from FY24</b> |
| <b>6%</b>             | <b>-2%</b>            | <b>21%</b>            | <b>15%</b>            | <b>7%</b>             | <b>2%</b>             |                       |



**City of Isle of Palms**  
**IOP Marina Public Dock Renovation**  
**Project 18-3287**  
**8/31/2024**

| Project  | Date               | Invoice    | Contract Projections | Actuals          | Budget           | Remaining on Contract | Remaining on Budget |
|--|--------------------|------------|----------------------|------------------|------------------|-----------------------|---------------------|
| <u>Engineering &amp; Design</u>                                    |                    |            |                      |                  |                  |                       |                     |
| ATM Engineering & Design Contract Approved & Spent in FY22 Budget. |                    |            | \$ 110,500           | \$ 110,500       | \$ 110,500       | \$ -                  | \$ -                |
|  |                    |            | <u>110,500</u>       | <u>110,500</u>   | <u>110,500</u>   | <u>-</u>              | <u>-</u>            |
| <u>Bidding &amp; Construction Admin</u>                            |                    |            |                      |                  |                  |                       |                     |
| Approved ATM Change Order 11                                       |                    |            |                      |                  |                  |                       |                     |
| Applied Technology & Management (ATM)                              | 2/16/2024          | 2088       | 56,900               | 5,293            | -                | 56,900                | (5,293)             |
| Applied Technology & Management (ATM)                              | 5/9/2024           | 2539       |                      | 31,057           |                  | (31,057)              | (31,057)            |
|  |                    |            | <u>-</u>             | <u>-</u>         | <u>-</u>         | <u>-</u>              | <u>-</u>            |
|  |                    |            | <u>56,900</u>        | <u>36,350</u>    | <u>-</u>         | <u>20,550</u>         | <u>(36,350)</u>     |
| <u>Permitting</u>  |                    |            |                      |                  |                  |                       |                     |
| Applied Technology & Management (ATM)                              | Project 18-3287    | 7/31/2023  | 1628                 | 18,343           | -                | (18,343)              | (18,343)            |
| Applied Technology & Management (ATM)                              |                    | 9/8/2023   | 1769                 | 31,350           |                  | (31,350)              | (31,350)            |
| Applied Technology & Management (ATM)                              |                    | 10/30/2023 | 1941                 | 26,326           |                  | (26,326)              | (26,326)            |
| Applied Technology & Management (ATM)                              |                    | 2/16/2024  | 2088                 | 11,542           |                  | (11,542)              | (11,542)            |
|  |                    |            | <u>-</u>             | <u>87,561</u>    | <u>-</u>         | <u>(87,561)</u>       | <u>(87,561)</u>     |
| <u>Construction</u>  |                    |            |                      |                  |                  |                       |                     |
| Truckluck Contruccion  |                    |            | 1,481,469            |                  | 1,703,000        | 1,481,469             | 1,703,000           |
| Truckluck Contruccion  | Pay App 1          | 4/24/2024  | 25027                | 280,666          |                  | (280,666)             | (280,666)           |
|  | Less 10% Retainage |            |                      | (28,067)         |                  | 28,067                | 28,067              |
| Truckluck Contruccion  | Pay App 2          | 5/21/2024  | 25070                | 110,880          |                  | (110,880)             | (110,880)           |
|  | Less 10% Retainage |            |                      | (11,088)         |                  | 11,088                | 11,088              |
| Truckluck Contruccion  | Pay App 3          | 6/24/2024  | 25119                | 342,475          |                  | (342,475)             | (342,475)           |
|  | Less 10% Retainage |            |                      | (34,248)         |                  | 34,248                | 34,248              |
| Truckluck Contruccion  | Pay App 4          | 7/19/2024  | 25153                | 205,810          |                  | (205,810)             | (205,810)           |
|  | Less 10% Retainage |            |                      | (20,581)         |                  | 20,581                | 20,581              |
| Truckluck Contruccion  | Pay App 5          | 8/22/2024  | 25198                | 301,264          |                  | (301,264)             | (301,264)           |
|  | Less 10% Retainage |            |                      | (30,126)         |                  | 30,126                | 30,126              |
|  |                    |            | <u>1,481,469</u>     | <u>1,116,985</u> | <u>1,703,000</u> | <u>364,483</u>        | <u>586,015</u>      |
| <b>Total Project</b>   |                    |            | <u>1,538,369</u>     | <u>1,240,896</u> | <u>1,703,000</u> | <u>297,473</u>        | <u>462,104</u>      |

**Notes:**

\*ATM (Applied Technology & Management)Contract Approved & Spent in FY22 Budget noted but not included in FY24

**\*\*Truluck Construction Contract Includes:**

|  |           |
|--|-----------|
| Base Contract                                | 1,384,292 |
| ALT11 Rpl Pile Guide Rollers & Scape Pilings | 6,500     |
| ALT12 Builder's Risk Policy                  | 7,350     |
| ALT14 IPE Posts & Handrail                   | 64,864    |

City of Isle of Palms  
**Waterway Boulevard Multi-Use Path Elevation Project**  
 Project 27670.0010 PO-19-1436  
 8/31/2024

|  | <b>Date</b> | <b>Invoice Number</b> | <b>Contract Projections</b> | <b>Actuals</b> | <b>Approved by Council</b> | <b>Remaining on Contract</b> | <b>Remaining on Budget</b> |
|--|-------------|-----------------------|-----------------------------|----------------|----------------------------|------------------------------|----------------------------|
| <b>Thomas &amp; Hutton - Design &amp; Permitting</b> |             |                       | 171,200                     |                | <b>1,100,000</b>           | <b>171,200.00</b>            | <b>1,100,000</b>           |
| Thomas & Hutton                                      | 1/21/2024   | Invoice 0251310       |                             | 20,462         |                            | (20,462.40)                  | (20,462)                   |
| Thomas & Hutton                                      | 2/9/2024    | Invoice 0252881       |                             | 22,372         |                            | (22,372.10)                  | (22,372)                   |
| Thomas & Hutton                                      | 3/12/2024   | Invoice 255056        |                             | 3,575          |                            | (3,575.00)                   | (3,575)                    |
| Thomas & Hutton                                      | 4/15/2024   | Invoice 256638        |                             | 27,138         |                            | (27,137.92)                  | (27,138)                   |
| Thomas & Hutton                                      | 5/8/2024    | Invoice 257498        |                             | 10,092         |                            | (10,092.18)                  | (10,092)                   |
| Thomas & Hutton                                      | 6/10/2024   | Invoice 259489        |                             | 1,135          |                            | (1,135.00)                   | (1,135)                    |
| Thomas & Hutton                                      | 6/10/2024   | Invoice 260502        |                             | 7,105          |                            | (7,104.50)                   | (7,105)                    |
| Thomas & Hutton                                      | 8/20/2024   | Invoice 262246        |                             | 2,613          |                            | (2,612.50)                   | (2,613)                    |
|  |             |                       | -                           | -              | -                          | -                            | -                          |
|  |             |                       | 171,200                     | 94,492         | 1,100,000                  | 76,708                       | 1,005,508                  |
| <b>Total Project</b>                                 |             |                       | 171,200                     | 94,492         | 1,100,000                  | 76,708                       | 1,005,508                  |

**City of Isle of Palms  
Palm Blvd Between 38th and 41st Avenue Drainage  
Project 27670.0012  
8/31/2024**

|  | <b>Date</b> | <b>Invoice Number</b> | <b>Contract Projections</b> | <b>Actuals</b> | <b>Approved by Council</b> | <b>Remaining on Contract</b> | <b>Remaining on Budget</b> |
|--|-------------|-----------------------|-----------------------------|----------------|----------------------------|------------------------------|----------------------------|
| <b>Thomas &amp; Hutton - Design &amp; Permitting</b> |             |                       | 122,400                     |                | <b>250,000</b>             | <b>122,400</b>               | <b>250,000</b>             |
| Thomas & Hutton                                      | 6/10/2024   | Invoice 259480        |                             | 7,934          |                            | (7,934)                      | (7,934)                    |
| Thomas & Hutton                                      | 7/10/2024   | Invoice 260519        |                             | 4,735          |                            | (4,735.00)                   | (4,735)                    |
| Thomas & Hutton                                      | 8/14/2024   | Invoice 27670.0012    |                             | 10,276         |                            | (10,276.00)                  | (10,276)                   |
|  |             |                       |                             |                |                            | -                            | -                          |
|  |             |                       |                             |                |                            | -                            | -                          |
|  |             |                       | -                           | -              | -                          | -                            | -                          |
|  |             |                       | 122,400                     | 22,945         | 250,000                    | 99,455                       | 227,055                    |
| <b>Total Project</b>                                 |             |                       | 122,400                     | 22,945         | 250,000                    | 99,455                       | 227,055                    |

Note:  
**Funded by \$1.1M ARPA & \$1M state budget allocation**

**City of Isle of Palms  
Emergency Beach Erosion Control Efforts  
8/31/2024**

|   |            |               | Contract Projections | Actuals        | Approved by Council | Remaining on Contract | Remaining on Budget |
|---|------------|---------------|----------------------|----------------|---------------------|-----------------------|---------------------|
| <b>Post Hurricane Idalia Scraping Work (Breach Inlet &amp; Beachwood East)*</b> |            |               |                      |                |                     |                       |                     |
| <b>Robert Collins Company</b>   | 9/15/2023  | Invoice 27823 | 240,000              | 240,000        | -                   | -                     | (240,000)           |
|   |            |               | -                    | -              | -                   | -                     | -                   |
|   |            |               | <u>240,000</u>       | <u>240,000</u> | <u>-</u>            | <u>-</u>              | <u>(240,000)</u>    |
| <b>Breach Inlet Sand Bags (120-206 Ocean Blvd.)**</b>                           |            |               |                      |                |                     |                       |                     |
|   |            |               |                      |                | 610,000             | 610,000               | 610,000             |
| <b>Robert Collins Company</b>   | 10/22/2023 | Invoice 28035 | 213,825              | 213,825        |                     | (213,825)             | (213,825)           |
| <b>Robert Collins Company</b>   | 10/10/2023 | Invoice 27984 | 79,800               | 79,800         | -                   | (79,800)              | (79,800)            |
| <b>SCPRT Beach Renourishment Assistance Funding Grant</b>                       | 2/29/2024  | 2024-001-1    |                      | (146,813)      |                     |                       | 146,813             |
| <b>Robert Collins Company</b>   | 7/26/2024  | Invoice 29178 | 120,000              | 120,000        |                     | (120,000)             | (120,000)           |
|   |            |               | <u>413,625</u>       | <u>266,813</u> | <u>610,000</u>      | <u>196,375</u>        | <u>343,188</u>      |
| <b>Breach Inlet Scraping/ Trucking up to 50,000 cy sand**</b>                   |            |               |                      |                |                     |                       |                     |
|   |            |               |                      |                | 1,250,000           | 1,250,000             | 1,250,000           |
| <b>Robert Collins Company</b>   | 11/28/2023 | Invoice 28216 | 293,355              | 293,355        | -                   | (293,355)             | (293,355)           |
| <b>Robert Collins Company</b>   | 11/28/2023 | Invoice 28217 | 172,350              | 172,350        |                     | (172,350)             | (172,350)           |
| <b>Robert Collins Company</b>   | 12/22/2023 | Invoice 28338 | 163,821              | 163,821        | -                   | (163,821)             | (163,821)           |
| <b>Robert Collins Company</b>   | 2/2/2024   | Invoice 28491 | 358,595              | 358,595        | -                   | (358,595)             | (358,595)           |
| <b>Robert Collins Company</b>   | 2/28/2024  | Invoice 28642 | 87,450               | 87,450         |                     | (87,450)              | (87,450)            |
| <b>SCPRT Beach Renourishment Assistance Funding Grant</b>                       | 2/29/2024  | 2024-001-1    |                      | (228,588)      |                     |                       | 228,588             |
| <b>SCPRT Beach Renourishment Assistance Funding Grant</b>                       | 2/29/2024  | 2024-001-1    |                      | (86,175)       | -                   |                       | 86,175              |
| <b>SCPRT Beach Renourishment Assistance Funding Grant</b>                       | 2/29/2024  | 2024-001-2    |                      | (179,298)      |                     |                       | 179,298             |
| <b>Robert Collins Company</b>   | 3/22/2024  | Invoice 28773 | 10,000               | 10,000         |                     | (10,000)              | (10,000)            |
| <b>SCPRT Beach Renourishment Assistance Funding Grant</b>                       | 5/6/2024   | 2024-001-3    |                      | (43,725)       |                     |                       | 43,725              |
| <b>Robert Collins Company</b>   | 6/12/2024  | Invoice 29031 | 25,400               | 25,400         |                     | (25,400)              | (25,400)            |
|   |            |               |                      |                |                     |                       | -                   |
|   |            |               | <u>1,110,971</u>     | <u>573,186</u> | <u>1,250,000</u>    | <u>139,029</u>        | <u>676,814</u>      |
| <b>Beachwood East Scraping &amp; Sand Bags</b>                                  |            |               |                      |                |                     |                       |                     |
|   |            |               |                      |                | 500,000             | 500,000               | 500,000             |
| <b>Robert Collins Company</b>   | 2/2/2024   | Invoice 28492 | 106,650              | 106,650        | -                   | (106,650)             | (106,650)           |
| <b>Robert Collins Company</b>   | 2/28/2024  | Invoice 28643 | 127,350              | 127,350        | -                   | (127,350)             | (127,350)           |
| <b>Robert Collins Company</b>   | 7/31/2024  | Invoice 28182 | 45,000               | 45,000         | -                   | (45,000)              | (45,000)            |
| <b>Robert Collins Company</b>   | 8/26/2024  | Invoice 29253 | 66,000               | 66,000         | -                   | (66,000)              | (66,000)            |

**City of Isle of Palms  
Emergency Beach Erosion Control Efforts  
8/31/2024**

|   |            |                    | Contract Projections | Actuals   | Approved by Council | Remaining on Contract | Remaining on Budget |
|---|------------|--------------------|----------------------|-----------|---------------------|-----------------------|---------------------|
| <b>CSE Engineering &amp; Construction Admin</b> |            |                    | 345,000              | 345,000   | 500,000             | 155,000               | 155,000             |
|   |            |                    |                      |           | 90,000              | 90,000                | 90,000              |
| Coastal Science & Engineering                   | 11/30/2023 | Invoice 2587.11.23 | 34,200               | 34,200    |                     | (34,200)              | (34,200)            |
| Coastal Science & Engineering                   | 12/31/2023 | Invoice 2587.12.23 | 10,900               | 10,900    |                     | (10,900)              | (10,900)            |
| Coastal Science & Engineering                   | 1/31/2024  | Invoice 2587.01.24 | 10,831               | 10,831    |                     | (10,831)              | (10,831)            |
| Coastal Science & Engineering                   | 3/31/2024  | Invoice 2587.02.24 | 9,069                | 9,069     |                     | (9,069)               | (9,069)             |
| Coastal Science & Engineering                   | 5/31/2024  | Invoice 2587.05.24 | 25,925               | 25,925    |                     | (25,925)              | (25,925)            |
| Coastal Science & Engineering (Amendment #2)    | 6/30/2024  | Invoice 2587.06.24 | 33,734               | 5,879     |                     | (5,879)               | (5,879)             |
|   |            |                    | 124,659              | 96,804    | 90,000              | (6,804)               | (6,804)             |
| <b>Total Project</b>                            |            |                    | 1,994,255            | 1,281,802 | 2,450,000           | 483,600               | 1,168,198           |

**Notes:**

- \* Initial cost of \$240K- Post Hurricane Idalia Scraping Work (Breach Inlet & Beachwood East) is not included in project total.
- \* In August 2024, 75% of initial \$240K cost has been approved by FEMA to cover \$180K.
- \* City seeking FEMA reimbursement for post storm scraping.
- \*\* City requesting SCPRT Grant for 50% of construction costs of Breach Inlet Sandbags (250K) and Scraping/Trucking (1.25M).
- \*\* City has been approved up to \$850K from SCRPT for Beach Renourishment Funding Assistance Grant.
  - \*\*City awarded \$179.2K from SCRPT for Beach Renourishment Funding Assistance Grant which is reflected in remaining budget amount.
  - \*\*City awarded \$461.5K from SCRPT for Beach Renourishment Funding Assistance Grant which is reflected in remaining budget amount.
  - \*\*City awarded \$43.7K from SCRPT for Beach Renourishment Funding Assistance Grant which is reflected in remaining budget amount.

**City of Isle of Palms**  
**Shoal Management Project**  
**8/31/2024**  
**SCOPE A and SCOPE B**

|  |            |                    | Contract Projections | Actuals       | Approved by Council | Remaining on Contract | Remaining on Budget |
|--|------------|--------------------|----------------------|---------------|---------------------|-----------------------|---------------------|
| <b>Planning related to next large scale off-shore project</b>        |            |                    |                      |               | 225,000             | 10,520                | 225,000             |
| Coastal Science & Engineering  | 12/31/2023 | Invoice 2589-12.23 | 10,520               | 2,100         |                     | (2,100)               | (2,100)             |
| Coastal Science & Engineering  | 2/29/2024  | Invoice 2589.02.24 |                      | 2,500         |                     | (2,500)               | (2,500)             |
| Coastal Science & Engineering  | 3/31/2024  | Invoice 2589.03.24 |                      | 1,000         |                     | (1,000)               | (1,000)             |
| Coastal Science & Engineering  | 4/30/2024  | Invoice 2589.04.24 |                      | 1,000         |                     | (1,000)               | (1,000)             |
| Coastal Science & Engineering  | 5/31/2024  | Invoice 2589.05.24 |                      | 1,530         |                     | (1,530)               | (1,530)             |
| Coastal Science & Engineering  | 6/30/2024  | Invoice 2589.06.24 |                      | 300           |                     | (300)                 | (300)               |
|  |            |                    | -                    | -             | -                   | -                     | -                   |
|  |            |                    | <u>10,520</u>        | <u>8,430</u>  | <u>225,000</u>      | <u>2,090</u>          | <u>216,570</u>      |
| <b>Engineering related to next large scale off-shore project</b>     |            |                    |                      |               |                     | 12,680                | -                   |
| Coastal Science & Engineering  | 12/31/2023 | Invoice 2589-12.23 | 12,680               | 1,550         |                     | (1,550)               | (1,550)             |
| Coastal Science & Engineering  | 1/31/2024  | Invoice 2589.01.24 |                      | 630           | -                   | (630)                 | (630)               |
| Coastal Science & Engineering  | 2/29/2024  | Invoice 2589.02.24 |                      | 4,525         |                     | (4,525)               | (4,525)             |
| Coastal Science & Engineering  | 3/31/2024  | Invoice 2589.03.24 |                      | 1,500         |                     | (1,500)               | (1,500)             |
| Coastal Science & Engineering  | 4/30/2024  | Invoice 2589.04.24 |                      | 4,070         |                     | (4,070)               | (4,070)             |
| Coastal Science & Engineering  | 6/30/2024  | Invoice 2589.06.24 |                      | 400           |                     | (400)                 | (400)               |
|  |            |                    | -                    | -             | -                   | -                     | -                   |
|  |            |                    | <u>12,680</u>        | <u>12,675</u> | <u>-</u>            | <u>5</u>              | <u>(12,675)</u>     |
| <b>Permitting related to next large scale off-shore project</b>      |            |                    |                      |               |                     | 41,480                | -                   |
| Coastal Science & Engineering  | 12/31/2023 | Invoice 2589-12.23 | 41,480               | 2,375         | -                   | (2,375)               | (2,375)             |
| Coastal Science & Engineering  | 1/31/2024  | Invoice 2589.01.24 |                      | 6,200         |                     | (6,200)               | (6,200)             |
| Coastal Science & Engineering  | 2/29/2024  | Invoice 2589.02.24 |                      | 2,250         |                     | (2,250)               | (2,250)             |
| Coastal Science & Engineering  | 3/31/2024  | Invoice 2589.03.24 |                      | 8,500         |                     | (8,500)               | (8,500)             |
| Coastal Science & Engineering  | 4/30/2024  | Invoice 2589.04.24 |                      | 7,720         |                     | (7,720)               | (7,720)             |
| Coastal Science & Engineering  | 5/31/2024  | Invoice 2589.05.24 |                      | 6,225         |                     | (6,225)               | (6,225)             |
| Coastal Science & Engineering  | 6/30/2024  | Invoice 2589.06.24 |                      | 1,350         |                     | (1,350)               | (1,350)             |
| Coastal Science & Engineering  | 7/31/2024  | Invoice 2589.07.24 |                      | 1,100         |                     | (1,100)               | (1,100)             |
|  |            |                    | -                    | -             | -                   | -                     | -                   |
|  |            |                    | <u>41,480</u>        | <u>35,720</u> | <u>-</u>            | <u>5,760</u>          | <u>(35,720)</u>     |
| <b>Direct Expenses related to next large scale off-shore project</b> |            |                    |                      |               |                     | 4,855                 | -                   |
| Coastal Science & Engineering  | 12/31/2023 | Invoice 2589-12.23 | 4,855                | 400           | -                   | (400)                 | (400)               |
| Coastal Science & Engineering  | 2/29/2024  | Invoice 2589.02.24 |                      | 800           |                     | (800)                 | (800)               |
| Coastal Science & Engineering  | 3/31/2024  | Invoice 2589.03.24 |                      | 345           |                     | (345)                 | (345)               |
| Coastal Science & Engineering  | 4/30/2024  | Invoice 2589.04.24 |                      | 810           |                     | (810)                 | (810)               |
| Coastal Science & Engineering  | 5/31/2024  | Invoice 2589.05.24 |                      | 807           |                     | (807)                 | (807)               |
| Coastal Science & Engineering  | 6/30/2024  | Invoice 2589.06.24 |                      | 103           |                     | (103)                 | (103)               |
| Coastal Science & Engineering  | 7/31/2024  | Invoice 2589.07.24 |                      | 660           |                     | (660)                 | (660)               |
|  |            |                    | -                    | -             | -                   | -                     | -                   |
|  |            |                    | <u>4,855</u>         | <u>3,925</u>  | <u>-</u>            | <u>931</u>            | <u>(3,925)</u>      |
| <b>Stage 2 - Onshore Migration</b>                                   |            |                    |                      |               |                     |                       |                     |
| <b>Project Planning, Liaison, Communication</b>                      |            |                    | 12,000               |               |                     | 12,000                |                     |



**City of Isle of Palms  
Shoal Management Project  
8/31/2024  
SCOPE A and SCOPE B**

|                               |           |                    | Contract Projections | Actuals | Approved by Council | Remaining on Contract | Remaining on Budget |
|-------------------------------|-----------|--------------------|----------------------|---------|---------------------|-----------------------|---------------------|
| Coastal Science & Engineering | 2/29/2024 | Invoice 2589.02.24 |                      | 2,500   |                     | (2,500)               | (2,500)             |
| Coastal Science & Engineering | 3/31/2024 | Invoice 2589.03.24 |                      | 1,000   |                     | (1,000)               | (1,000)             |
|                               |           |                    | -                    | -       | -                   | -                     | -                   |
|                               |           |                    | 12,000               | 3,500   | -                   | 8,500                 | (3,500)             |
| <b>Field Data Collection</b>  |           |                    | 38,600               |         |                     | 38,600                |                     |
| Coastal Science & Engineering | 2/29/2024 | Invoice 2589.02.24 |                      | 1,000   |                     | (1,000)               | (1,000)             |
| Coastal Science & Engineering | 3/31/2024 | Invoice 2589.03.24 |                      | 5,000   |                     | (5,000)               | (5,000)             |
| Coastal Science & Engineering | 5/31/2024 | Invoice 2589.05.24 |                      | 7,150   |                     | (7,150)               | (7,150)             |
| Coastal Science & Engineering | 6/30/2024 | Invoice 2589.06.24 |                      | 3,150   |                     | (3,150)               | (3,150)             |
|                               |           |                    | -                    | -       | -                   | -                     | -                   |
|                               |           |                    | 38,600               | 16,300  | -                   | 22,300                | (16,300)            |
| <b>Engineering</b>            |           |                    | 25,720               |         |                     | 25,720                |                     |
| Coastal Science & Engineering | 2/29/2024 | Invoice 2589.02.24 |                      | 2,550   |                     | (2,550)               | (2,550)             |
| Coastal Science & Engineering | 3/31/2024 | Invoice 2589.03.24 |                      | 1,000   |                     | (1,000)               | (1,000)             |
| Coastal Science & Engineering | 5/31/2024 | Invoice 2589.05.24 |                      | 4,200   |                     | (4,200)               | (4,200)             |
| Coastal Science & Engineering | 7/31/2024 | Invoice 2589.07.24 |                      | 1,600   |                     | (1,600)               | (1,600)             |
|                               |           |                    | -                    | -       | -                   | -                     | -                   |
|                               |           |                    | 25,720               | 9,350   | -                   | 16,370                | (9,350)             |
| <b>Direct Expense</b>         |           |                    | 92,576               |         |                     | 92,576                |                     |
| Coastal Science & Engineering | 2/29/2024 | Invoice 2589.02.24 |                      | 303     |                     | (303)                 | (303)               |
| Coastal Science & Engineering | 3/31/2024 | Invoice 2589.03.24 |                      | 3,500   |                     | (3,500)               | (3,500)             |
| Coastal Science & Engineering | 5/31/2024 | Invoice 2589.05.24 |                      | 51,164  |                     | (51,164)              | (51,164)            |
| Coastal Science & Engineering | 7/31/2024 | Invoice 2589.07.24 |                      | 100     |                     | (100)                 | (100)               |
|                               |           |                    | -                    | -       | -                   | -                     | -                   |
|                               |           |                    | 92,576               | 55,067  | -                   | 37,509                | (55,067)            |
| <b>Allowances</b>             |           |                    | 45,000               |         |                     | 45,000                |                     |
| Coastal Science & Engineering | 2/29/2024 | Invoice 2589.02.24 |                      |         |                     | -                     | -                   |
|                               |           |                    | -                    | -       | -                   | -                     | -                   |
|                               |           |                    | 45,000               | -       | -                   | 45,000                | -                   |
| <b>Total Project</b>          |           |                    | 283,430              | 144,967 | 225,000             | 138,464               | 80,033              |

Stage 1 is the emergence of an offshore shoal and its release from the ebb-tidal delta.  
Stage 2 is onshore migration and initial attachment of the shoal and accompanying response of the beach.

**City of Isle of Palms**  
**USACE**  
**8/31/2024**  
**SCOPE C**

|  |            |                    | Contract Projections | Actuals | Approved by Council | Remaining on Contract | Remaining on Budget |
|--|------------|--------------------|----------------------|---------|---------------------|-----------------------|---------------------|
|  |            |                    |                      |         | 400,000             |                       | 400,000             |
| <b>Project Planning related USACE Coordination</b> |            |                    |                      |         |                     | 13,300                |                     |
| Coastal Science & Engineering                      | 12/31/2023 | Invoice 2589-12.23 | 13,300               | 3,590   |                     | (3,590)               | (3,590)             |
| Coastal Science & Engineering                      | 1/31/2024  | Invoice 2589.01.24 |                      | 1,330   |                     | (1,330)               | (1,330)             |
| Coastal Science & Engineering                      | 3/31/2024  | Invoice 2589.03.24 |                      | 1,500   |                     | (1,500)               | (1,500)             |
| Coastal Science & Engineering                      | 5/31/2024  | Invoice 2589.05.24 |                      | 2,600   |                     | (2,600)               | (2,600)             |
| Coastal Science & Engineering                      | 6/30/2024  | Invoice 2589.06.24 |                      | 1,200   |                     | (1,200)               | (1,200)             |
| Coastal Science & Engineering                      | 7/31/2024  | Invoice 2589.07.24 |                      | 665     |                     | (665)                 | (665)               |
|  |            |                    | -                    | -       | -                   | -                     | -                   |
|  |            |                    | 13,300               | 10,885  | -                   | 2,415                 | (10,885)            |
| <b>Field Data related USACE Coordination</b>       |            |                    |                      |         |                     | 6,400                 |                     |
| Coastal Science & Engineering                      | 12/31/2023 | Invoice 2589-12.23 | 6,400                | 1,000   |                     | (1,000)               | (1,000)             |
| Coastal Science & Engineering                      | 3/31/2024  | Invoice 2589.03.24 |                      | 1,055   | -                   | (1,055)               | (1,055)             |
| Coastal Science & Engineering                      | 6/30/2024  | Invoice 2589.06.24 |                      | 710     |                     | (710)                 | (710)               |
| Coastal Science & Engineering                      | 7/31/2024  | Invoice 2589.07.24 |                      | 608     |                     | (608)                 | (608)               |
|  |            |                    |                      |         |                     |                       | -                   |
|  |            |                    | 6,400                | 3,373   | -                   | (3,373)               | (3,373)             |
| <b>Engineering related USACE Coordination</b>      |            |                    |                      |         |                     | 9,500                 | -                   |
| Coastal Science & Engineering                      | 12/31/2023 | Invoice 2589-12.23 | 9,500                | 1,425   | -                   | (1,425)               | (1,425)             |
| Coastal Science & Engineering                      | 1/31/2024  | Invoice 2589.01.24 |                      | 1,425   |                     | (1,425)               | (1,425)             |
| Coastal Science & Engineering                      | 2/29/2024  | Invoice 2589.02.24 |                      | 3,740   |                     | (3,740)               | (3,740)             |
| Coastal Science & Engineering                      | 3/31/2024  | Invoice 2589.03.24 |                      | 2,890   |                     | (2,890)               | (2,890)             |
|  |            |                    |                      |         |                     |                       | -                   |
|  |            |                    | 9,500                | 9,480   | -                   | 20                    | (9,480)             |
| <b>Bid Coordination related USACE Coordination</b> |            |                    |                      |         |                     | 3,800                 |                     |
| Coastal Science & Engineering                      | 4/30/2024  | Invoice 2589.04.24 | 3,800                | 950     | -                   | (950)                 | (950)               |

**City of Isle of Palms**  
**USACE**  
**8/31/2024**  
**SCOPE C**

|   |            |                    | Contract<br>Projections | Actuals       | Approved by<br>Council | Remaining on<br>Contract | Remaining on<br>Budget |
|---|------------|--------------------|-------------------------|---------------|------------------------|--------------------------|------------------------|
| Coastal Science & Engineering                     | 5/31/2024  | Invoice 2589.05.24 |                         | 950           |                        | (950)                    | (950)                  |
| Coastal Science & Engineering                     | 6/30/2024  | Invoice 2589.06.24 |                         | 1,200         |                        | (1,200)                  | (1,200)                |
|   |            |                    |                         |               |                        | -                        | -                      |
|   |            |                    | <u>3,800</u>            | <u>3,100</u>  | <u>-</u>               | <u>700</u>               | <u>(3,100)</u>         |
| <b>Construction related USACE Coordination</b>    |            |                    |                         |               |                        | 34,720                   |                        |
| Coastal Science & Engineering                     | 2/29/2024  | Invoice 2589.02.24 | 34,720                  | 1,000         | -                      | (1,000)                  | (1,000)                |
| Coastal Science & Engineering                     | 4/30/2024  | Invoice 2589.04.24 |                         | 1,000         |                        | (1,000)                  | (1,000)                |
| Coastal Science & Engineering                     |            |                    |                         |               |                        | -                        | -                      |
|   |            |                    | <u>34,720</u>           | <u>2,000</u>  | <u>-</u>               | <u>32,720</u>            | <u>(2,000)</u>         |
| <b>Direct Expenses related USACE Coordination</b> |            |                    |                         |               |                        | 17,350                   | -                      |
|   |            |                    | 17,350                  | -             |                        | -                        | -                      |
| Coastal Science & Engineering                     | 12/31/2023 | Invoice 2589-12.23 |                         |               |                        | -                        | -                      |
| Coastal Science & Engineering                     | 4/30/2024  | Invoice 2589-04.24 |                         | 50            |                        | (50)                     | (50)                   |
| Coastal Science & Engineering                     | 5/31/2024  | Invoice 2589.05.24 |                         | 310           |                        | (310)                    | (310)                  |
| Coastal Science & Engineering                     | 6/30/2024  | Invoice 2589.06.24 |                         | 156           |                        | (156)                    | (156)                  |
|   |            |                    |                         |               |                        | -                        | -                      |
|   |            |                    | <u>17,350</u>           | <u>516</u>    | <u>-</u>               | <u>16,835</u>            | <u>(516)</u>           |
| <b>Total Project</b>                              |            |                    | <u>85,070</u>           | <u>29,354</u> | <u>400,000</u>         | <u>49,317</u>            | <u>370,647</u>         |

City of Isle of Palms Schedule of Assessed Values from Charleston County Auditor's Office

|  | 2024               | 2023               | 2022               | 2021               | 2020*              | 2019               |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|  | (FY25)             | (FY24)             | (FY23)             | (FY22)             | (FY21)             | (FY20)             |
| Motor Vehicles - (July-Dec)                  | 3,225,740          | 3,048,480          | 2,406,550          | 2,550,070          | 2,015,790          | 1,969,830          |
| Motor Vehicles - (Jan-June)                  | 3,494,340          | 3,004,600          | 2,796,985          | 2,496,520          | 2,226,500          | 2,302,740          |
| <b>Total Gross Motor Vehicles</b>            | <b>6,720,080</b>   | <b>6,053,080</b>   | <b>5,203,535</b>   | <b>5,046,590</b>   | <b>4,242,290</b>   | <b>4,272,570</b>   |
| <b>Collection Rate (July-Dec)</b>            | <b>89.47%</b>      | <b>90.78%</b>      | <b>88.61%</b>      | <b>86.57%</b>      | <b>86.74%</b>      | <b>89.20%</b>      |
| <b>Collection Rate (Jan-June)</b>            | <b>89.47%</b>      | <b>90.78%</b>      | <b>88.61%</b>      | <b>86.57%</b>      | <b>91.09%</b>      | <b>89.20%</b>      |
| <b>Total Collectible Motor Vehicles</b>      | <b>6,012,456</b>   | <b>5,494,986</b>   | <b>4,610,883</b>   | <b>4,368,833</b>   | <b>3,776,615</b>   | <b>3,811,132</b>   |
| Business Personal Property                   | 974,260            | 907,370            | 327,120            | 270,560            | 393,800            | 338,950            |
| Rental Residential                           | 1,184,850          | 1,142,900          | 1,042,560          | 997,080            | 1,041,730          | 1,114,530          |
| Watercraft                                   | 5,469,450          | 4,249,720          | 3,465,410          | 3,313,860          | 2,791,460          | 2,707,160          |
| Busines Personal DOR                         | 585,530            | 672,610            | 513,500            | 648,010            | 1,287,530          | 1,478,620          |
| Utilities                                    | 1,480,160          | 1,298,180          | 1,246,250          | 1,221,274          | 1,184,900          | 1,209,190          |
| Aircraft                                     | 341,590            | 122,120            | 133,340            | 190,910            | 73,240             | 64,990             |
| <b>Total Personal Property</b>               | <b>10,035,840</b>  | <b>8,392,900</b>   | <b>6,728,180</b>   | <b>6,641,694</b>   | <b>6,772,660</b>   | <b>6,913,440</b>   |
| <b>Real Property 4% (includes Homestead)</b> | <b>85,058,790</b>  | <b>80,470,630</b>  | <b>77,454,000</b>  | <b>70,851,280</b>  | <b>65,043,700</b>  | <b>57,008,320</b>  |
| <b>Real Property 6%</b>                      | <b>201,263,720</b> | <b>190,333,350</b> | <b>179,797,390</b> | <b>169,549,460</b> | <b>170,355,540</b> | <b>149,441,850</b> |
| Real Property Agricultural Use 4%            | 1,310              | 1,310              | 1,310              | 1,310              | 1,310              | 1,310              |
| Mobile Homes                                 |                    |                    |                    |                    |                    |                    |
| Add (Subtract) Assessor's Est Remain Reviews |                    |                    |                    |                    |                    |                    |
| <b>Total Real Property</b>                   | <b>286,323,820</b> | <b>270,805,290</b> | <b>257,252,700</b> | <b>240,402,050</b> | <b>235,400,550</b> | <b>206,451,480</b> |
| <b>Total Real &amp; Personal Property</b>    | <b>296,359,660</b> | <b>279,198,190</b> | <b>263,980,880</b> | <b>247,043,744</b> | <b>242,173,210</b> | <b>213,364,920</b> |
| <b>Collection Rate</b>                       | <b>97.26%</b>      | <b>96.72%</b>      | <b>96.98%</b>      | <b>95.89%</b>      | <b>96.57%</b>      | <b>97.20%</b>      |
| <b>Total Collectible Real &amp; Personal</b> | <b>288,239,405</b> | <b>270,040,489</b> | <b>256,008,657</b> | <b>236,890,246</b> | <b>233,866,669</b> | <b>207,390,702</b> |
| Change from prior year                       | 6.74%              | 5.48%              | 8.07%              | 1.29%              | 12.77%             | 3.31%              |
| <b>Total Tax Base (GROSS)</b>                | <b>303,079,740</b> | <b>285,251,270</b> | <b>269,184,415</b> | <b>252,090,334</b> | <b>246,415,500</b> | <b>217,637,490</b> |
| Change from prior year                       | 6.25%              | 5.97%              | 6.78%              | 2.30%              | 13.22%             | 2.74%              |
| <b>Total Tax Base (Collectible)</b>          | <b>294,251,861</b> | <b>275,535,475</b> | <b>260,619,540</b> | <b>241,259,079</b> | <b>237,643,284</b> | <b>211,201,835</b> |
| Change from prior year                       | 6.79%              | 5.72%              | 8.02%              | 1.52%              | 12.52%             | 3.37%              |
| Less Motor Vehicles (July-Dec)               | (2,886,070)        | (2,767,410)        | (2,132,458)        | (2,207,596)        | (1,748,496)        | (1,757,099)        |
|  | 291,365,791        | 272,768,065        | 258,487,083        | 239,051,483        | 235,894,788        | 209,444,735        |
| Total collectible base per County report     | 291,365,834        | 272,768,088        | 258,487,082        | 239,051,482        | 235,894,788        | 209,444,735        |
| Difference                                   | (43)               | (23)               | 1                  | 1                  | (0)                | 0                  |
| % Change from Prior Year                     | 7%                 | 6%                 | 8%                 | 1%                 | 16%                | 6%                 |

| Calculate Projected Property Tax Revenues and Compare to Budget and Actual Property Tax Revenues |                   |                   |                   |                    |                   |                  |
|--|-------------------|-------------------|-------------------|--------------------|-------------------|------------------|
| Authorized Millage Rate - Operating  | 0.0191            | 0.0191            | 0.0191            | 0.0191             | 0.01906           | 0.0213           |
| Authorized Millage Rate - Debt Service   | 0.0032            | 0.0032            | 0.0042            | 0.0042             | 0.00416           | 0.0034           |
| Total Property Taxes - Operating   | \$ 5,565,087      | \$ 5,209,870      | \$ 4,937,103      | \$ 4,565,883       | \$ 4,496,155      | \$ 4,461,173     |
| Total Property Taxes - Debt Service  | 932,371           | 872,858           | 1,085,646         | 1,004,016          | 981,322           | 712,112          |
| Add Motor Veh Taxes Collected (Jul-Dec)  | 55,125            | 52,858            | 40,730            | 51,436             | 37,243            | 37,426           |
| <b>Total Projected Tax Revenues</b>  | <b>6,552,582</b>  | <b>6,135,586</b>  | <b>6,063,479</b>  | <b>5,621,336</b>   | <b>5,514,720</b>  | <b>5,210,711</b> |
| Budgeted Revenues (Incl LOST)  | 6,413,350         | 6,027,000         | 5,938,000         | 5,701,000          | 5,398,132         | 5,209,750        |
| <b>Difference</b>  | <b>\$ 139,232</b> | <b>\$ 108,586</b> | <b>\$ 125,479</b> | <b>\$ (79,664)</b> | <b>\$ 116,588</b> | <b>\$ 961</b>    |
| Actual Property Taxes Received   |                   | 5,265,162         | 5,176,672         | 4,901,784          | 4,804,448         | \$ 4,517,683     |
| Actual LOST Received   |                   | 1,213,304         | 1,184,906         | 982,856            | 970,759           | 799,984          |
| Total  | -                 | 6,478,465         | 6,361,578         | 5,884,639          | 5,775,207         | 5,317,667        |
| <b>Difference between Actual and Projected</b>   |                   | 342,880           | 298,099           | 263,304            | 260,487           | 106,956          |
| <b>% Difference</b>  |                   | 6%                | 5%                | 5%                 | 5%                | 2%               |
| <b>Difference between Actual and Budget</b>  |                   | \$ 451,465        | \$ 423,578        | \$ 183,639         | \$ 377,075        | \$ 107,917       |
| <b>% Difference</b>  |                   | 7%                | 7%                | 3%                 | 7%                | 2%               |

**APPROXIMATE VALUE OF A MIL 291,366 272,768 258,487 239,051 235,895 209,445**

| Total Appraised Value - no deduction for collectibility |                      |                      |                      |                      |                      |                      |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Motor Vehicles  | 106,515,443          | 96,400,195           | 83,553,581           | 81,162,479           | 68,574,705           | 68,962,195           |
| Personal Property                                       | 98,306,557           | 81,508,438           | 65,943,910           | 66,023,910           | 66,677,381           | 67,478,857           |
| Real Property   | 5,480,897,833        | 5,184,021,000        | 4,933,005,917        | 4,597,139,083        | 4,465,384,250        | 3,915,938,250        |
| <b>Total Appraised Value</b>                            | <b>5,685,719,833</b> | <b>5,361,929,633</b> | <b>5,082,503,408</b> | <b>4,744,325,472</b> | <b>4,600,636,336</b> | <b>4,052,379,302</b> |
| % Change from Prior Year                                | 6.04%                | 5.50%                | 7.13%                | 3.12%                | 16.75%               | 5.86%                |

| Total Assessed Value - no deduction for collectibility |                    |                    |                    |                    |                    |                    |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Motor Vehicles   | 6,720,080          | 6,053,080          | 5,203,535          | 5,046,590          | 4,242,290          | 4,272,570          |
| Personal Property                                      | 10,035,840         | 8,392,900          | 6,728,180          | 6,641,694          | 6,772,660          | 6,913,440          |
| Real Property  | 286,323,820        | 270,805,290        | 257,252,700        | 240,402,050        | 235,400,550        | 206,451,480        |
| <b>Total Assessed Value</b>                            | <b>303,079,740</b> | <b>285,251,270</b> | <b>269,184,415</b> | <b>252,090,334</b> | <b>246,415,500</b> | <b>217,637,490</b> |
| % Change from Prior Year                               | 6.25%              | 5.97%              | 6.78%              | 2.30%              | 16.33%             | 5.47%              |

\* reassessment year

City of Isle of Palms  
 Calculation of Local Option Sales Tax Credit Factor  
 2024 Tax Bills

The City of Isle of Palms has a long standing practice of returning 100% of Local Option Sales Tax collections to the taxpayers. The factor calculation is done two ways - one using the prior fiscal year LOST collections, and the other using the current year LOST budget.

Current Gross APPRAISED Values from Charleston County:

|                     |                     |
|---------------------|---------------------|
| Motor Vehicles      | 106,515,443         |
| Real Property       | 5,480,897,833       |
| Personal Property   | 98,306,557          |
| Homestead Exemption | <u>(30,451,000)</u> |
| Total               | 5,655,268,833       |

|                                  |                |                   |
|----------------------------------|----------------|-------------------|
| FY24 Actual LOST Revenue         | 1,213,304      | Prior Fiscal Year |
| Divided by Total Appraised Value | <b>0.00021</b> |                   |

|                                  |                |                       |
|----------------------------------|----------------|-----------------------|
| FY25 Budget LOST Revenue         | 1,136,117      | Current Year's Budget |
| Divided by Total Appraised Value | <b>0.00020</b> | USE .00020            |

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**INTEROFFICE MEMORANDUM**

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**TO:** DESIREE FRAGOSO, CITY ADMINISTRATOR

**FROM:** CHIEF KEVIN CORNETT

**SUBJECT:** BUDGETED PUBLIC SAFETY BUILDING ACCESS CONTROL SYSTEM - CONVERGINT

**DATE:** 9/3/2024

**CC:** FIRE CHIEF C. OLIVERIOUS



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This memorandum is being written to outline the decision to move forward with Convergent as the company to install an updated access control system for the Isle of Palms Public Safety Building. The upgrade is included in the current fiscal year budget. The project is funded in Police Department Capital Projects Fund 20-4440.5085 (\$31,250) and Police Department State Accommodations Tax Fund 50-4420.5085 (\$31,250) and in Fire Department Capital Projects Fund 20-4540.5085 (\$31,250) and Fire Department State Accommodations Tax Fund 50-4520.5085 (\$31,250).

Our team worked diligently to make sure that we found a company that had a great reputation amongst other agencies and that they had the knowledge to provide the best system for our project. The recommended company to conduct this project, Convergent, is on SC State Contract and used that state contract pricing to provide the quote.

We looked at multiple companies as we explored this project. Convergent was not the lowest quote, but they provided the best and most up to date system that would allow this to be a turnkey product. They were the most professional company out of those that we talked with. Convergent is also very familiar with working with local and state agencies in this capacity. This company provides this type of system for SC Department of Administration (State House Complex), City of Orangeburg, University of SC, and SC Emergency Management to name a few.

Convergent has been very responsive to our questions and they appear to be ready to move on this project quickly.

2456 Remount Rd. Suite 300  
North Charleston, SC 29406  
Phone (843) 823-5779 Mobile (803) 605-2278  
adair.day@convergint.com

August 9, 2024

City of Isle of Palms  
Public Safety Building  
30 J.C. Long Blvd. Isle of Palms, South Carolina 29451  
Attention: Desiree Fragoso, City Administrator

Quotation: AD13618229P  
SC Contract: #4400032401

Reference: Access Control - Public Safety Bldg.

**Business Objective:** This project aims to establish a non-proprietary, web-based, scalable, and widely serviceable access control system (S2) that will redefine the City's security, offering seamless access, ease of management, and enhanced security citywide. Through our partnership with S2 and the commitment of Convergent, you'll experience dedicated local service, specialized local government sales support, and the assurance of deep discounts and valuable resources, transforming IOP into a safer and more efficient environment.

On behalf of Convergent's global network of colleagues, I would like to personally thank you for providing Convergent with the opportunity to present this proposal addressing your electronic security needs. We are confident that this proven solution is both comprehensive and customized to meet your needs today, and in the future.

Convergent's reputation for service excellence is backed by a foundational commitment to our core value of service, and we have been recognized as the #1 Systems Integrator by SDM Magazine. This recognition reflects the strong relationships Convergent has developed with the industry's top technology manufacturers, and our history of success with providing exceptional service to our customers.

Our guiding principle has always been to be our customers' best service provider. Our dedicated and certified team of professionals strives to uphold our customer-focused, service-based mission to make a daily difference for our customers. After achieving a successful on-time and on-budget project installation, Convergent will provide you with the industry's best ongoing service, including our 24/7 customer portal iCare, designed to track service work orders, project progress, and provide you with detailed metric reporting for continuous improvement.

The following security proposal is specifically designed to meet your needs. As your single point of contact, please feel free to contact me with any additional questions you may have. Thank you again for trusting Convergent as your partner.

## **Scope of Work**

### Convergint Will:

- Provide and install new S2 access control system for the City of Isle of Palms Public Safety Building. S2 is a browser-based access control system.
- The current system is an existing iPoint system utilizing HID Edge controllers for each door. Convergint will replace all those with new Mercury Intelligent one door controllers. Some existing controllers are not installed above the ceiling, Convergint will remove and install new controller above the ceiling.
- The new system will consist of thirty-seven (37) doors.
- Convergint will be adding one (1) new door at the 1<sup>st</sup> floor Fire Stairwell.
- Convergint will be replacing all existing card reader with new HID Signo readers.
  - Card reader with keypads will be added to five doors:
    - New Fire Stairwell door – card or pin
    - Door next to rollup door – card or pin
    - Top Fire Stairwell door – card or pin
    - Bay door – card or pin
    - Evidence Room – two factor card read + pin required.
- Convergint will replace existing maglock on the rear lobby door.
- Convergint will replace existing Aiphone intercom with new JP series door station and master.
- Convergint will get front main lobby door working. Door currently has electrified crash bars and ADA opener.
- Convergint will eliminate Alarm room, Turn-out gear, and Training room from the system.
- All IP devices will undergo Convergint's multi-step hardening process to be in accordance with the industries highest cyber standards, prior to any installation. This will ensure the maximum cyber protection is afforded to the City of IOP by reducing any vulnerabilities and using unique passwords.

### *Exclusions/Notes:*

- Convergint will utilize existing network ports for access control boards.
- Power should be available where needed.
- IP addresses
- All work is priced during normal business hours (M-F, 8-5)
- All existing material subject for reuse is assumed to be in good, working condition including but not limited to cabling, locking hardware, readers, etc.
- Convergint will not be providing but rather the City will reuse existing card printer and camera for badging.

***This proposal has been priced according to the South Carolina State Contract.***



## **Invoicing and Payment Schedule**

In accordance with the South Carolina State Contract and the NAPS0 participating addendum, as specified in section #14, this invoicing schedule delineates the payment arrangement between Convergent Technologies and The City of Isle of Palms

### **Invoicing Schedule**

Convergent Technologies will incrementally issue invoices to The City of Isle of Palms for work completed. Invoices will be generated as milestones are reached, which may include the arrival of materials, on-site labor execution, and other pertinent project developments. The first milestone payment/invoice, which amounts to a 50% down payment fee, will be issued at the commencement of the project. Subsequent invoices will be issued as additional project milestones are achieved. All Convergent invoices will have a payment term of Net-30, meaning payment is due within 30 days from the date of the invoice.

### **Purchase Order Requirements**

The above-mentioned Invoicing and Billing Procedures are to be outlined in The City of Isle of Palm's PO for the work. The State Contract outlines, "Negotiated payment terms must be included on the USU's purchase order and must not be a condition of order acceptance."

**Materials**

| Line | Qty    | Part          | Description  | Unit Price  | Extended Price |
|------|--------|---------------|--|-------------|----------------|
| 1    |        |               | MATERIAL SC NASPO #4400032401  |             |                |
| 2    |        |               | S2 Headend   |             |                |
| 3    | 1.00   | S2-EXT-64-WM  | NETBOX EXTREME CONTROLLER (64 PORTAL LICENSE, WALL MOUNT) Wall mount enclosure with 64 portal license.   | \$ 7,990.76 | \$ 7,990.76    |
| 4    | 1.00   | S2-IDC-64     | NETBOX PHOTO ID 2 FOR SYSTEMS WITH 64 PORTALS One Badging Server, Capture Station & Print Station License.   | \$ 4,317.93 | \$ 4,317.93    |
| 5    | 1.00   | LNL-X2220     | Intelligent Dual Reader Controller powered by 12 or 24 VDC @ 500mA (w/o Rdr Power),, size (6 (152mm) W x 8 (203mm) L x 1 (25mm)H); 6 MB standard cardholder flash memory, 50,000 of event memory, maximum of 32 devices, On-board Ethernet, Dual Path capability, on-board two door control, OSDP Secure Channel encryption with OnGuard 7.2, Wiegand or F2F; eight inputs, four outputs, cabinet tamper and power fault input monitors. Approvals: FCC Part 15, CE, RoHS, UL 294, UL 1076, CAN/ULC 60839-11-1:2016, CSA C22.2 No. 205-1983, cUL/ORD-C1076 | \$ 1,974.38 | \$ 1,974.38    |
| 6    | 2.00   | LNL-1320-S3   | Dual Reader Interface Module (Series 3 Supports OSDP Readers) 12/24 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays , RoHS, CE, C-Tick and UL294 certified  | \$ 715.66   | \$ 1,431.32    |
| 7    | 1.00   | J7-150BCDP4M  | 150W 12&24V 8LCK 8AUX E4M ENC  | \$ 709.04   | \$ 709.04      |
| 8    | 3.00   | PW-PS1270     | 12V 7AH SLA BATTERY F1   | \$ 22.18    | \$ 66.54       |
| 9    | 1.00   | Misc Mat.     | Misc Materials (Conduit, Flex, Cable ties, Fire Caulk, etc)  | \$ 3,499.93 | \$ 3,499.93    |
| 10   | 100.00 | HU-2000PGG MN | ICLASS 2K BITS 2 APPLICATION   | \$ 4.33     | \$ 433.00      |
| 11   |        |               | Single Door Controllers  |             |                |

| Line | Qty                     | Part                        | Description  | Unit Price  | Extended Price |
|------|-------------------------|-----------------------------|--|-------------|----------------|
| 12   | 31.00                   | LNL-X2210                   | Intelligent Single Door Controller; powered by PoE, POE+ or 12 VDC @ 1.8A maximum; size 5.5 in. (140 mm) W x 3.63 in. (92 mm) L x 1.33 in. (34 mm) H with bracket; 6 MB standard cardholder flash memory, 50,000 of event memory; maximum of one door, two readers (entry and exit reader, OSDP Secure Channel encryption for one reader with OnGuard 7.2 and up, On-board PoE or PoE+ Ethernet, Dual Path capability, two inputs (supervised/unsupervised) for Door Contact and REX, two outputs (NO/NC), power fault input and cabinet tamper monitors. Reader power 12VDC@ 300mA max. Approvals: FCC Part 15, CE, RoHS, UL 294, UL 1076, CAN/ULC 60839-11-1:2016, CSA C22.2 No. 205-1983, cUL/ORD-C1076 | \$ 946.24   | \$ 29,333.44   |
| 13   | 31.00                   | LSP-E5M                     | E5 enclosure size 8.5W x 11H x3D with Me   | \$ 84.00    | \$ 2,604.00    |
| 14   | 32.00                   | HU-40NKS000                 | SIGNO/40/SWTCH/BLE/13.56M/125K   | \$ 247.77   | \$ 7,928.64    |
| 15   | 4.00                    | HU-40KNKS000                | SIG/40K/SING/KYP/BLE/13.56/125   | \$ 409.06   | \$ 1,636.24    |
| 16   | Rear Lobby Door         |                             |  |             |                |
| 17   | 1.00                    | AC-1200D                    | 1200LB DOUBLE DOOR MAG LOCK  | \$ 389.60   | \$ 389.60      |
| 18   | 1.00                    | AC-TS2T                     | SGSS RTE STA 2 SQ IL BTN 30SEC   | \$ 117.58   | \$ 117.58      |
| 19   | Front Lobby Main Door   |                             |  |             |                |
| 20   | 1.00                    | AJ-JPS4AED                  | 1-JPDA/1-JP4MED/PWRSUP/KIT   | \$ 1,892.75 | \$ 1,892.75    |
| 21   | 1.00                    | QEL9827L-DT US26D LHR 36X84 | QEL9827L-DT US26D LHR 36X84QUIET ELEC LATCH,06 LVR,DUMMYSATIN CHROME   | \$ 3,768.58 | \$ 3,768.58    |
| 22   | 1.00                    | QEL9827L-NL US26D RHR 36X84 | QEL9827L-NL US26D RHR 36X84QUIET ELEC LATCH,NIGHTLATCHSATIN CHROME   | \$ 3,768.58 | \$ 3,768.58    |
| 23   | 1.00                    | SN-EPT                      | ELEC POWER TRANSFER STANDARD   | \$ 55.37    | \$ 55.37       |
| 24   | New Fire Stairwell Door |                             |  |             |                |

| Line | Qty                        | Part         | Description  | Unit Price | Extended Price |
|------|----------------------------|--------------|--|------------|----------------|
| 25   | 1.00                       | LNL-X2210    | Intelligent Single Door Controller; powered by PoE, POE+ or 12 VDC @ 1.8A maximum; size 5.5 in. (140 mm) W x 3.63 in. (92 mm) L x 1.33 in. (34 mm) H with bracket; 6 MB standard cardholder flash memory, 50,000 of event memory; maximum of one door, two readers (entry and exit reader, OSDP Secure Channel encryption for one reader with OnGuard 7.2 and up, On-board PoE or PoE+ Ethernet, Dual Path capability, two inputs (supervised/unsupervised) for Door Contact and REX, two outputs (NO/NC), power fault input and cabinet tamper monitors. Reader power 12VDC@ 300mA max. Approvals: FCC Part 15, CE, RoHS, UL 294, UL 1076, CAN/ULC 60839-11-1:2016, CSA C22.2 No. 205-1983, cUL/ORD-C1076 | \$ 946.24  | \$ 946.24      |
| 26   | 1.00                       | LSP-E5M      | E5 enclosure size 8.5W x 11H x3D with Me   | \$ 84.00   | \$ 84.00       |
| 27   | 1.00                       | HE-1500C630  | COMPLETE ELECTRIC STRIKE KIT 630 FINISH  | \$ 407.21  | \$ 407.21      |
| 28   | 1.00                       | 5566050      | 23-4P Unshielded Solid Plenum Cat6 Pur Jkt   | \$ 411.59  | \$ 411.59      |
| 29   | 1.00                       | HU-40KNKS000 | SIG/40K/SING/KYP/BLE/13.56/125   | \$ 409.06  | \$ 409.06      |
| 30   | LABOR SC NASPO #4400032401 |              |  |            |                |

|                          |    |            |
|--------------------------|----|------------|
| <b>Total Material:</b>   | \$ | 74,175.78  |
| <b>Labor:</b>            | \$ | 36,537.72  |
| <b>Other Cost:</b>       | \$ | 0.00       |
| <b>Freight/Warranty:</b> | \$ | 6,675.81   |
| <b>Project Subtotal:</b> | \$ | 117,389.31 |

|                             |    |            |
|-----------------------------|----|------------|
| <b>Sales Tax:</b>           | \$ | 7,009.61   |
| <b>Total Project Price:</b> | \$ | 124,398.92 |

## **Clarifications and Mutual Responsibilities**

### **PROPOSAL CLARIFICATIONS**

- The planned maximum hours for the Services identified in this proposal is 40 hours/week with work being performed during Convergent's normal business hours (8:00 AM to 5:00 PM EST). Convergent personnel will not work in excess of 40 hours in a work week without mutual written agreement between Convergent and City of Isle of Palms. Days or hours outside of this schedule may be accommodated, but, City of Isle of Palms must request in advance. For services provided outside of Convergent's normal business hours City of Isle of Palms will incur overtime charges based on Convergent's hourly rates at time and a half. Convergent assumes City of Isle of Palms will supply on-site material storage and parking for Convergent personnel throughout the project deployment.
- The production of CAD documentation (if applicable) will not be signed/sealed by a professional engineer (PE).

### **Mutual Responsibilities**

In support of the Services provided hereunder, both Convergent and City of Isle of Palms shall:

- Conduct project review meetings at a mutually agreed upon time and location to discuss the project status, issues, new requirements, and overall project satisfaction.
- Support and provide representation at these meetings, which will cover performance and status update, schedule update, pending changes, open issues and action items.
- Support project issue and tracking resolution through use of the Convergent project management report template(s).
- Coordinate any changes to the scope of work (whether cost impacting or not) with Convergent Technologies project manager, and process them using Convergent's Change Order form.
- Collaborate with Convergent to adjust project schedules and re-deploy resources in an expeditious manner in the event of schedule delays that are beyond the control of either party.
- Conduct a final walkthrough, operational test, turnover and signoff at the conclusion of this project to document completion and acceptance of all project requirements.

- Upon satisfactory completion of work, City of Isle of Palms will sign Convergent's Customer Final Installation and Completion of Work form.

### **Warranty**

Convergent will provide a Warranty on materials and labor under this Scope of Work for a period of one year beginning on completion of Convergent's Scope of Work. Warranty coverage is provided during Convergent's normal business hours and applies to Convergent-supplied parts and services only and does not apply to legacy/existing components or components which have been damaged, tampered with, or altered by an entity other than Convergent.

### **Project Initiation**

Convergent's proposal is based upon a minimum of four (4) weeks notification of purchase order/contract issuance prior to on-site work being performed by Convergent. This allows for delivery of the required materials for proper scheduling. Convergent and City of Isle of Palms will establish a mutually agreed upon timeline for completion of work. Any additional costs incurred due to changes in timeline will be handled through a Change Order.

### **Summary of Proposed Costs**

The total fixed fee for the Services identified in our Proposal is shown below. The payment terms require a 25% mobilization fee upon execution of this Proposal the remaining 75% will be billed monthly based on progress. Monthly progress billing will include labor charges incurred for the previous month and any materials that will be needed for the coming month. Net 30 days payment on all invoices. Proposal price includes all applicable taxes.

**Total Project Investment:**

**\$ 124,398.92**

Thank you for considering Convergent for your Security needs. If you have any questions or would like additional information, please don't hesitate to contact me immediately. If you would like to proceed with the scope of work as outlined in this proposal, please sign below and return to my attention.

Sincerely,

**Adair Day**

Convergent  
Adair Day

By signing below, I accept this proposal and agree to the Terms and Conditions contained herein

Desiree Fragoso, City Administrator

August 9, 2024

Customer Name (Printed)

Date

Authorized Signature

Title

Throughout this Proposal, including these Terms and Conditions and any attachments, (together, "Agreement") the term "Convergent" refers to the Convergent Technologies affiliate operating in the state/province in which the Work is being performed and "Convergent Related Parties" means Convergent and its contractors, subcontractors, third party product manufacturers or providers.

#### SECTION 1. THE WORK

This Agreement takes precedence over and supersedes any and all prior proposals, correspondence, and oral or written agreements or representations relating to the work set forth in the attached scope of work ("Work"). This Work commences on the start date and will be performed pursuant to the schedule specified in the attached scope of work and, subject to any change orders or addendums, represents the entire agreement between Convergent and Customer.

This Agreement is made without regard to compliance with any special sourcing and/or manufacturing requirements, minority or disadvantaged supplier requirements, or similar government procurement laws. Should such requirements be applicable to this Agreement, Convergent reserves the right to modify and/or withdraw its Agreement.

Customer understands that Convergent is an authorized distributor or reseller and not the manufacturer or developer ("OEM") of software, hardware and equipment (collectively, "Third Party Products") purchased by Customer and certain services are delivered to Customer by such OEM.

No monitoring services, including UL listed monitoring, are included in the Work. Any such services shall be governed and provided by a separate agreement.

Convergent agrees in accordance with the mutually agreed project schedule:

- To submit shop drawings, product data, samples and similar submittals if required in performing the Work;
- To pay for all labor, materials, equipment, tools, supervision, programming, testing, startup and documentation required to perform the Work in accordance with the Agreement;
- Secure and pay for permits and governmental fees, licenses, and inspections necessary for proper execution and completion of the Work, unless local regulations provide otherwise; and
- Hire subcontractors and order material to perform part of the Work, if necessary, while remaining responsible for the completion of the Work.

Customer agrees in accordance with the mutually agreed project schedule, and at no cost to Convergent:

- To promptly approve submittals provided by Convergent;
- To provide access to all areas of the site which are necessary to complete the Work;
- To supply suitable electrical service as required by Convergent;
- To remove site obstacles and job safety hazards;
- To promptly participate and approve acceptance testing, if applicable;
- Upon completion of commissioning or agreed to acceptance criteria, to promptly provide sign-off establishing job closeout; and
- That in the event of any emergency or systems failure, reasonable safety precautions will be taken by Customer to protect life and property during the period from when Convergent is first notified of the emergency or failure and until such time that Convergent notifies the Customer that the systems are operational or that the emergency has cleared.

THE WORK AND/OR THIRD PARTY PRODUCTS ARE DESIGNED TO HELP REDUCE, BUT NOT ELIMINATE RISKS OF LOSS RELATING TO CUSTOMER'S PREMISES OR THIRD PARTIES. THE AMOUNTS BEING CHARGED BY CONVERGENT ARE NOT SUFFICIENT TO GUARANTEE THAT LOSS OR DAMAGE WILL DECREASE OR BE ELIMINATED. Customer acknowledges that proper safety and security requires a layered approach of people, processes, safety, and technologies. The Work, including Third Party Products, provided by Convergent is not sufficient to ensure overall safety and security. Customer acknowledges and agrees that it is responsible for its overall safety and security, including testing and maintenance of the Third Party Products (except to the extent contracted to Convergent by written agreement). Customer acknowledges and agrees that it has a duty of care and is solely responsible for its compliance with applicable laws, rules, and regulations, including but not limited to export and re-export restrictions and regulations, privacy and data protection regulations, applicable OEM instructions, terms and conditions, EULAs, and proper product usage.

Risk of loss, including any Third Party Product comprising the Work, shall pass to Customer as the Work is completed and the materials are incorporated into the Work at Customer's site subject to any end user license agreements. If or Third Party Products are earlier stored on Customer's site pursuant to agreement between Customer and Convergent, risk of loss with respect to such or Third Party Product shall pass to Customer upon delivery to Customer's site.

#### SECTION 2. PRICING

Pricing and amounts proposed shall remain valid for 30 days unless otherwise specified. Price includes only the Third Party Products listed based on Convergent's interpretation of plans and specifications unless noted otherwise. Additional Third Party Products, unless negotiated prior to order placement, will be billed accordingly. Sales taxes (or as applicable GST, PST, VAT or similar tax) and any other taxes assessed on Customer shall be added to the price upon invoice to Customer.

#### SECTION 3. INVOICE REMITTANCE AND PAYMENT

Customer agrees to pay Convergent fifty (50%) percent of the total price as a mobilization fee at the time of executing this Agreement.

If the Work is performed over more than one month, Convergent will invoice Customer each month for the Work performed during the previous month. Customer agrees to pay the amount due to Convergent as invoiced, within thirty (30) days of the date of such invoice. If the Work is completed in less than one month, Customer agrees to pay Convergent in full after the Work has been completed within thirty (30) days of the date of invoice. Invoices shall not be subject to a project retention percentage and payment to Convergent shall not be conditioned on payment by an upstream party. If Customer is overdue in any payment, Convergent shall be entitled to suspend the Work without liability until paid, charge Customer an interest rate 1 and 1/2% percent per month (or the maximum rate permitted by law, whichever is less), and may avail itself of any other legal or equitable remedy. Customer shall reimburse Convergent costs incurred in collecting any amounts that become overdue, including attorney fees, court costs and any

other reasonable expenditure.

#### SECTION 4. WARRANTY

Warranties for Convergent's services and Third Party Products are described in the Limited Warranty for Products and Services available at <https://www.convergent.com/terms/>, which is in effect as of the effective date of this Agreement and is incorporated by reference as if set forth herein in full.

#### SECTION 5. CHANGES

Without invalidating this Agreement or any bond given hereunder, Customer or Convergent may request changes in the Work with a change order signed by both parties. If Customer orders (i) any changes to the Work (e.g. change in objective, deliverables, tasks or hours), (ii) changes to schedule (extension or acceleration), or (iii) causes any material interference with Convergent's performance of the Work, Convergent shall be entitled to an equitable adjustment in the time for performance and in the Price, including a reasonable allowance for overhead and profit.

#### SECTION 6. FORCE MAJEURE

Neither Customer nor Convergent shall be liable for any delay or failure in the performance of their respective obligations pursuant to this Agreement due to circumstances beyond their reasonable control ("Force Majeure") and without the fault or negligence of the party experiencing such delay. A Force Majeure event shall include, but not be limited to: acts of God, pandemic or epidemic, diseases, quarantines, unavoidable casualties, concealed conditions, acts of any civil or military authority; riot, insurrections, and civil disturbances; war, invasion, act of foreign enemies, hostilities (regardless of whether or not war is declared), rebellion, revolution, terrorist activities; strikes, lockouts or other labor disputes; embargoes; shortage or unavailability of labor, supplies, materials, equipment or systems; accident, fire, storm, water, flooding, negligence of others, vandalism, power failure, installation of incompatible equipment, improper operating procedures, source current fluctuations or lighting, transportation contingencies; laws, statutes, regulations, and other legal requirements, orders or judgements; acts or order of any government or agency or official thereof, other catastrophes or any other similar occurrences. If performance by either party is delayed due to Force Majeure, the time for performance shall be extended for a period of time reasonably necessary to overcome the effect of the delay and Convergent shall be entitled to an equitable adjustment of the Price.

#### SECTION 7. INSURANCE

In lieu of any Customer insurance requirements, for Services performed in the United States, Convergent shall maintain the following insurance coverages during the term of this Agreement and upon request, shall provide certificates of insurance to the Customer:

| Worker's Compensation        | Statutory Limits  |
|------------------------------|---|
| Employer's Liability         | \$1,000,000 per occurrence/aggregate                        |
| Commercial General Liability | \$1,000,000 per occurrence<br>\$2,000,000 general aggregate |
| Automobile Liability         | \$1,000,000 per occurrence/aggregate                        |
| Excess/Umbrella Liability    | \$3,000,000 per occurrence/aggregate                        |

Commercial General Liability policy shall name the Customer as "additional insured" on a primary/noncontributory basis with respect to liability arising out of the Services, as applicable, but only to the extent of liabilities falling within the indemnity obligations of Convergent pursuant to the terms of this Agreement. Convergent shall not provide loss runs or copies of its insurance policies. Convergent shall provide to the Customer no less than thirty (30) days' notice prior to the termination or cancellation of any such insurance policy. For services performed in Canada, Convergent shall maintain similar insurance coverage dependent upon the local requirements in Canada and upon the insurance available under Convergent's insurance program. All required insurance coverage shall be reasonable in the circumstances and compliant with local regulations.

#### SECTION 8. INDEMNIFICATION

To the fullest extent allowed by law, Convergent shall indemnify and hold Customer harmless from and against claims, damages, losses, and expenses (excluding loss of use) attributable to bodily injury, sickness, disease or death, or to destruction of tangible property, but only to the extent caused by the negligent acts or omissions of Convergent or Convergent's employees or subcontractors while on Customer's site.

If Convergent is providing products or services for intrusion detection, detection of specific threats to people or property (including weapons, gunshot, or drone detection), mass notification, ballistics or explosives protection, or processing of biometric, health, financial, or government identifier data (collectively, "Special Offerings"), then to the fullest extent allowed by law (i) Convergent's indemnification obligations under the Agreement do not apply whatsoever and Convergent and Convergent Related Parties have no liability to Customer for any losses or damages caused by any Special Offerings; and (ii) Customer shall indemnify, defend, and hold harmless Convergent and Convergent Related Parties, from and against all claims, demands, actions, liabilities, damages, and costs (including reasonable attorneys' fees) relating to Special Offerings provided by Convergent, except to the extent of Convergent's gross negligence installing such Special Offerings. Any waiver of damages or limitation of liability contained in the Agreement and as modified herein shall not apply to Customer's indemnification, hold harmless and defense obligations herein.

#### SECTION 9. LIMITATION OF LIABILITY

EXCEPT AS PROVIDED HEREIN, TO THE FULLEST EXTENT ALLOWED BY LAW: (A) IN NO EVENT SHALL EITHER CONVERGENT, CONVERGENT RELATED PARTIES, OR CUSTOMER BE LIABLE UNDER OR IN CONNECTION WITH THIS PROPOSAL FOR SPECIAL, INDIRECT, INCIDENTAL, PUNITIVE, LIQUIDATED OR CONSEQUENTIAL DAMAGES, INCLUDING COMMERCIAL LOSS, LOSS OF USE OR LOST PROFITS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES AND (B) THE AGGREGATE LIABILITY OF CONVERGENT AND CONVERGENT RELATED PARTIES ARISING OUT OF OR RELATED TO THIS AGREEMENT SHALL NOT EXCEED THE AMOUNTS PAID BY CUSTOMER TO CONVERGENT UNDER THIS AGREEMENT. THE EXISTENCE OF MORE THAN ONE CLAIM WILL NOT ENLARGE THIS LIMIT. THE LIMITATION SET FORTH IN THIS SECTION SHALL APPLY WHETHER THE CLAIM IS BASED ON CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE) OR OTHER LEGAL THEORY.



## SECTION 10. COMPLIANCE WITH LAW, SAFETY, & SITE CONDITIONS

Convergint agrees to comply with all laws and regulations applicable to its provision of the Work. Customer will comply with all applicable laws and agreements applicable to its use and operation of the Work. Convergint shall comply with all safety related laws and regulations and with the safety program of the Customer, provided such program is supplied to Convergint prior to beginning Work.

If during the course of its Work, Convergint encounters conditions at the site that are subsurface, differ materially from what is represented in the contract documents, or otherwise concealed physical conditions, Convergint shall be entitled to an extension of time and additional costs for the performance of its work.

If Convergint discovers or suspects the presence of hazardous materials or unsafe working conditions at Customer's site where the Work is to be performed, Convergint is entitled to stop the Work at that site if such hazardous materials, or unsafe working conditions were not provided by or caused by Convergint. Convergint in its sole discretion shall determine when it is "safe" to return to perform the Work at Customer's site. Convergint shall have no responsibility for the discovery, presence, handling, removing or disposal of or exposure of persons to hazardous materials in any form at the Customer's site. To the fullest extent allowed by law, Customer shall indemnify and hold harmless Convergint from and against claims, damages, losses and expenses, including but not limited to, reasonable attorney's fees, arising out of or resulting from undisclosed hazardous materials or unsafe working conditions at Customer's site.

## SECTION 11. PERSONAL DATA & SECURITY

Convergint's obligations and liabilities regarding Processing of Personal Data and information security shall be limited solely to Processing performed by Convergint's personnel. Processing by OEMs or Third Party Products are governed by any applicable OEM end user licensing agreements or terms and conditions. Customer represents and warrants that it will comply with all applicable Data Protection Laws. Although certain products delivered by Convergint may be capable of processing Biometric Information, Personal Health Information, financial information, or government identifiers ("Sensitive Information"), Customer acknowledges that Convergint is not Processing Sensitive Information (or to the extent it is Processing Sensitive Information, it is doing so strictly in accordance with Customer's instructions) and Customer is solely responsible for compliance of all such Processing with Data Protection Laws. To the fullest extent allowed by law, Customer shall indemnify, defend and hold harmless Convergint from and against all claims, demands, actions, liabilities, damages, and costs (including reasonable attorneys' fees) asserted by a third party arising out of or relating to failure to comply with applicable Data Protection Laws including but not limited to those related to Sensitive Information. Customer acknowledges it has reviewed Convergint's Privacy Policy available at <https://www.convergint.com/privacy-policy/>, "Personal Data", "Process(ing)", "Biometric Information", and "Personal Health Information" shall be interpreted in accordance with, and shall include analogous terminology as used in, applicable laws and regulations relating to data privacy, information security, data protection, data breaches, cross-border data flows, and/or the rights and obligations of persons or entities regarding personal information ("Data Protection Laws").

To the extent Convergint provides cybersecurity services, such services are provided "as is" without warranties or representations of any kind, whether express or implied. Convergint will follow Customer-specified policies to access (including remotely access) Customer information systems; however, Convergint will not be responsible for technical problems that may occur resulting from Convergint following Customer's instructions or for information security losses or harms to the extent that they are not due to the fault of Convergint. Customer-authorized changes to Customer information systems are at Customer's own risk and Customer acknowledges it is responsible for the overall security of its information systems.

## SECTION 12. INTELLECTUAL PROPERTY

Convergint shall retain title and ownership of all intellectual property rights relating to the drawings, technical documentation, or other technical information ("Documentation") delivered under this Agreement. The OEMs shall retain title and ownership of all intellectual property rights relating to the Third Party Products and will grant any license and right to use in connection with the Third Party Product through the OEM's end user license agreement or other terms and conditions. Customer shall not use any Documentation supplied by Convergint for any purposes other than those directly related to this Agreement or for the use and/or maintenance of the Third Party Product.

## SECTION 13. PRICE ADJUSTMENT

Convergint may automatically adjust the price, with five (5) days prior written notice, if based on: (a) changes by its vendors to the cost of materials or Third Party Products to be delivered and/or labor costs related to personnel responsible for performing the Work, (b) macroeconomic conditions, such as taxes, tariffs or duties, natural disasters, labor shortages/strikes, etc., (c) market conditions such as price volatility or availability limitations, or (d) other events not within Convergint's control that impact the cost of performing the Work. The adjustment shall be consistent with applicable market indexes, where available, third-party sources or other evidence. Convergint reserves the right to add periodic surcharges, including without limitation, adjustments for the then current price of fuel, such surcharges to be specified and invoiced by Convergint.

## SECTION 14. TERMINATION

If a party materially breaches this Agreement, the other party shall provide written notice of the breach and a reasonable time to cure the breach, but in no event less than 30 days. If the breaching party fails to cure the breach within the specified time period, the non-breaching party may terminate this Agreement upon 15 days written notice to the other party. If Convergint notifies Customer of a material breach pursuant to this paragraph, Convergint may temporarily suspend its work without liability until Customer cures the breach.

## SECTION 15. GOVERNING LAW AND DISPUTES

The parties agree that this Agreement shall be governed by the laws of the state/province where the Work is located, and venue for disputes shall be located in that state/province.

In the event of any dispute between Convergint and Customer, Convergint and Customer shall first attempt to resolve the dispute in the field, but if that is not successful, then in a meeting between authorized officers of each company. If settlement attempts are not successful, unless the dispute requires injunctive relief, then the dispute shall be decided exclusively by arbitration. Such arbitration shall be conducted in accordance with the Construction Industry Arbitration Rules of the American Arbitration Association (if the Services are performed in the United States) or Arbitration Rules of the ADR Institute of Canada, Inc. (if the Services are performed in Canada) currently in effect by a single arbitrator and shall be a final binding resolution of the issues presented between the parties. The prevailing party shall be entitled to recover its reasonable attorneys' fees and costs. Any award by the arbitrator may be entered as a judgment in any court having jurisdiction.

## SECTION 16. MISCELLANEOUS

The parties have required that this Agreement be written in English and have also agreed that all notices or other documents required by or contemplated in this Agreement be written in English. Les parties ont requis que cette convention soit rédigée en anglais et ont également convenu que tout avis ou autre document exigé aux termes des présentes ou découlant de l'une quelconque de ses dispositions sera préparé en anglais.

Any changes to this Agreement shall be in writing signed by both Customer and Convergint.

In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect.

Customer waives all claims against Convergint arising from or related to suspension of work pursuant to this Agreement.

Customer and Convergint are independent contractors, and nothing in this Agreement creates any agency, joint venture, partnership, or other form of joint enterprise, employment, or fiduciary relationship between them. Nothing contained in this Agreement shall be deemed to create a relationship of employee or employer between the parties, and neither party shall be entitled to any benefits that the other party provides for its own employees, including workers compensation and unemployment insurance. Each party shall have exclusive control over its own employees, agents, and subcontractors, its labor and employee relations, and its policies relating to wages, hours, working conditions, or other conditions.

Neither party to this Agreement shall assign this Agreement without the prior written consent of the other party hereto. Notwithstanding the foregoing, Convergint may assign this Agreement without notice or consent (i) to any of its parents, subsidiaries or affiliated companies or any entity majority owned by Convergint; or (ii) in connection with a merger, acquisition, reorganization, sale of all of the equity interests of Convergint, or a sale of all or substantially all of the assets of Convergint to which this Agreement relates.

Notices shall be in writing and addressed to the other party, in accordance with the names and addresses of the parties as shown above. All notices shall be effective upon receipt by the party to whom the notice was sent.

In no event will Convergint be obligated to comply with any project labor agreements or other collective bargaining agreements.

A waiver of the terms hereunder by one party to the other party shall not be effective unless in writing and signed by a person with authority to commit the Customer and Convergint. No waiver by Customer or Convergint shall operate as a continuous waiver, unless the written waiver specifically states that it is a continuous waiver of the terms stated in that waiver.

The Sections regarding invoicing, warranty, indemnity, and disputes shall survive the termination of this Agreement.

By signing this Agreement, Customer acknowledges that it reviewed the Important Product Safety and Service Information at <https://www.convergint.com/terms/>.

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**INTEROFFICE MEMORANDUM**

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**TO:** DESIREE FRAGOSO, CITY ADMINISTRATOR

**FROM:** CHIEF KEVIN CORNETT

**SUBJECT:** BUDGETED MEOC/PSB TRAINING ROOM  
UPGRADE – WH PLATTS COMPANY

**DATE:** 9/3/2024

**CC:** FIRE CHIEF C. OLIVERIOUS



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This memorandum is being written to outline the decision to move forward with WH Platts Company as the company to install upgrades for the Isle of Palms MEOC and Public Safety Building training room. The upgrade is included in the current fiscal year budget. The project is funded in police department State Accommodations Tax Fund 50-4420.5025 (\$17,500) and fire department Hospitality Tax Fund 35-4520.5025 (\$17,500)).

Our teams worked hard to ensure that we found the right company that had a great reputation and the knowledge to provide the best system for our project. The recommended company to conduct this project, WH Platts Company, is on SC State Contract and used that state contract pricing to provide the quote.

We looked at multiple companies as we explored this project. WH Platts Company was not the lowest quote, but they provided a complete quote that met the needs of the City. Other companies were more difficult to get them to provide us with a complete quote. WH Platts Company was the most responsive and worked with us to find the right products under the state contract prices. This company provides services for MUSC College of Health professions, SC State University, Clemson University, Charleston and Dorchester County School Districts, and Dillon County Courts to name a few.

WH Platts Company has been very responsive to our needs, and they appear to be the best company to move forward on this project.



**CUSTOM QUOTATION FOR:**  
**Isle Of Palms Police**  
**8x8 video switcher**  
**upgrade to existing**  
**Displays and new**  
**projector with crestron**  
**Control panel system**  
**State Contract # 4400026102**  
**Matthew Storen**

**QUOTE#**

| QTY | Product                | Description   | Vendor            | Unit Price   | Total        |
|-----|------------------------|---|-------------------|--------------|--------------|
|     | 60-1574-11             | MGP 641 xi --4K Four window with HDMI inputs-multi window processor- for displaying up to four images on one Projected display  | Extron            | \$ 6,995.00  |              |
| 1   | 60-1495-21             | DXP 88 HD 4K PLUS ---8x8 HDMI 4K matrix switcher with audio disembedding output   | Extron            | \$ 4,495.00  | \$ 4,495.00  |
| 1   | CP4N                   | control system - will control projector on/off, input and output selection on Extron 8x8 matrix switcher and Video wall presets and control of MGP 641 Four window multi window processor   | Crestron          | \$ 2,095.00  | \$ 2,095.00  |
| 1   | TSW-770-B-S            | 7" diagonal touch screen--black wall/rack mount touch screen for control system   | Crestron          | \$ 1,385.00  | \$ 1,385.00  |
| 1   | TSW-570/770-RMK        | rack mount kit for touch screen   | Crestron          | \$ 154.00    | \$ 154.00    |
| 1   | Rack 21 BWL            | rolling walnut color 21 space rack  | AVFI              | \$ 1,070.00  | \$ 1,070.00  |
| 1   | PT-VMZ71U7             | 7000 lumen, WUXGA resolution, laser lit LCD Projector (yours now is 3100 lumens)  | Panasonic         | \$ 3,900.00  | \$ 3,900.00  |
| 7   | B-540-EXT-70-SLIM      | HDMI over cat6 transmitter and receiver system-for projector, HDMI wall plate input at front of room for laptop, 5 existing displays  | Snap AV           | \$ 349.00    | \$ 2,443.00  |
| 1   | CA601                  | power amplifier with rack mount   | Lab Gruppen       | \$ 329.00    | \$ 329.00    |
| 6   | PS-C41RT               | 4" 2-way white grill flush mount ceiling tile speaker   | Sonance           | \$ 110.00    | \$ 660.00    |
| 1   | SMART LCD 1500LCD      | Rack mount UPS---900W 120V Line-Interactive UPS - 8 Outlets, USB, DB9, 2U Rack/Tower Battery Backup - UPS - 900 Watt - 1500 VA  | TecNec/Tripp Lite | \$ 395.00    | \$ 395.00    |
| 1   | Installation materials | including cable, wire, rack hardware, rack power strip and bar, rear rack rails, 16 port network switch   | Platts AVL        | \$ 1,995.00  | \$ 1,995.00  |
| 1   | Installation           | including installation of projector (must move forward and with new mount), install HDMI signal between rack and 5 existing displays and projector, wall mounted rack, rack hardware, install new HDMI input at front of room for laptop input, 8x8 HDMI switcher, main equipment, 6 ceiling speakers, control system setup and programming, coordination with your team and training |                   | \$ 12,995.00 | \$ 12,995.00 |

Sub Total \$ 31,916.00  
 Sales Tax \$ 1,702.89  
 Freight / Shpg \$ -  
**TOTAL \$ 33,618.89**

**FOB:** Dest  
**Freight:**  
**Terms:** net30  
**Tax:** State Sales tax may apply to this purchase.  
**Billing:** All equipment will be billed as it ships from the manufacturer.  
**Pricing:** Prices are firm for 30 days from this date and are subject to revision if quantities or products change.  
 Thank you for this opportunity to be of service.

|   |
|---|
| <b>APPROVAL TO PURCHASE</b>               |
| <b><i>Purchase Order Not Required</i></b> |
|   |
| Signature ↑                               |
| Date:                                     |

|   |
|---|
| <b>APPROVAL TO PURCHASE</b>               |
| <b><i>Purchase Order Will Be Sent</i></b> |
|   |
| Signature ↑                               |
| Date:                                     |

*Jim Hogg*  
 The W. H. PLATTS Company  
 July 15, 2024

1.888.947.5288  
 Tel. 843.553.1131  
 Direct. 854-999-0636  
 Fax. 843.553.1151

## Capital Projects Update - August 2024

| Project   | Funding Source   | Status   |
|---|--|--|
| <b>Drainage</b>   |  |  |
| Waterway Boulevard Multi-Use Path Elevation Project       | \$1.1M ( \$157K Design & Permitting - Capital Projects Fund. City seeking \$990K Grant from FEMA Hazard Mitigation Grant for construction) | T&H anticipates finalizing the design and initiate the permitting process in September. FEMA announced award of approx. 1M grant for project.  |
| Phase 4 Drainage- Palm Boulevard b/w 38th and 41st Avenue | Estimated \$2M. Capital Projects Fund and FY25 State budget allocation   | Design in process. T&H preparing to submit for permits in several weeks. Permits on hand projected by end of 2024/early 2025.  |
| Sea Level Rise Adaptation Plan                            | \$20K - Beach Preservation Fund  | Technical workshop held in March to identify vulnerabilities and establish agreed upon sea level rise projections. Stakeholder meetings held w the Planning Commission and Environmental Advisory Committee in May. Sea Level Rise Community Engagement Survey released in July and deadline is August 1.        |
| <b>IOP Marina</b>   |  |  |
| IOP Marina Public Dock & Greenspace                       | \$1.7M (\$1M ARP, Marina Fund, Muni ATAX & State ATAX)   | Gangway and floating dock installed. Pending items include: marine utilities (electrical, potable water and fire suppression) being installed week of 9/4. Kayak launch materials expected week of 9/4 and installation will follow next week. Swings and city logo fabrication in process, no eta provided yet. |
| Marina Dredging - Design and Permitting                   | \$1.5M FY23 State Budget Allocation  | Pre-application meeting with the USACE on Sept 17.   |
| <b>Beach Maintenance &amp; Access Improvements</b>        |  |  |
| IOP County Park Emergency Vehicle Access                  | \$200K Beach Preservation Fund (City requesting \$250K from FY25 State Budget)   | City approved design. City has received and a design change order to account for additional coordination and has requested additional information. Once Charleston County Parks approves design, project will go out to bid. Construction planned for end of 2024.   |
| Beach Access Path Improvements                            | \$250K Beach Preservation Fund + \$500K FY24 State Budget Allocation. Staff also seeking Greenbelt Program funding.                        | Contract for construction of ADA boardwalks at 46 and 52nd Avenue executed. Completion date January 2024. RFB for construction of boardwalks/foot bridges at 26A and 36A is out - deadline 9/27/24. Staff presenting to Greenbelt Board for funding for 26A and 36A on 9/11/24.                                  |
|   | Beach Preservation Fund  | Emergency beach restoration work is ongoing as needed. Sandbag placement   |

| Project  | Funding Source  | Status  |
|--|---|---|
| Beach Maintenance & Restoration                                | <p>\$1.5M Breach Inlet emergency Scraping + trucking + sandbags (Offset by \$850K grant from SCPRT)</p> <p>\$300K Beachwood East sandbags</p> <p>\$365K Engineering, permitting shoal management projects and large offshore projects</p> <p>\$400K estimated cost of additional City work in conjunction w USACE project</p> | <p>at Breach Inlet 90% complete. City ordered approximately 200 extra sandbags for placement at Beachwood East to fill gaps. Bag placement at Beachwood East is ongoing as sand bags are delivered.</p> <p>Wild Dunes shoal management project application submitted. Public meeting held on May 22 at 5pm, at the Rec Center. If permits are issued, construction anticipated end of 2024, early 2025.</p> <p>Contract awarded to Ahtna Marine. Pre-Construction meeting held on 4/10. Notice to proceed issued on 5/1. Contractor began mobilizing to project area. Final project schedule not yet completed. Significant work needed, approx. 6-8 weeks, in the AIWW placement area prior to any sand being pumped on the beach. On 7/15 City was informed that contractor is starting sand placement on Sullivan's Island, then move to IOP, due to the amount of clearing and dewatering needed in IOPs sediment areas. Pumping at Sullivan's Island not yet started as of 9/5. Sand placement at IOP will commence approx. 6 weeks after the work at Sullivan's Island begins. City is waiting on OCRM and USACE permit for proposed supplemental work.</p> |
| <b>Buildings &amp; Facilities</b>                              |   |   |
| City Hall Renovation   | \$1.250M Capital Projects + Muni ATAX   | Trident and MPS will present to Public Services & Facilities on 9/10 additional options for City Hall relocation to Public Safety Building and Lot B. Trident developing cost estimates.  |
| Undergrounding Power Lines                                     | \$75K Muni ATAX (50/50 split w/ Dominion Energy)  | Dominion Energy secured easements. Construction scheduled for after Labor Day. Pre-construction meeting held on 9/6.  |
| SCDOT Palm Boulevard Bike, Pedestrian and Parking Enhancements | SCDOT Funded concept development. No funding identified/allocated for construction.   | Concepts discussed w Public Safety Committee and City Council. Next steps include seeking public comment on the concepts developed.   |

**Project****Funding Source****Status**

|   |                                      |   |
|---|--------------------------------------|---|
| 21st Avenue Sidewalk Repair & Extension | \$260K Charleston County CTC Program | City reviewed and approved design. County held in-house constructibility review and identified issues with existing sidewalk that the project connects to. Coordinating with SCDOT to address the issues. Assuming no permitting delays and favorable bids, construction anticipated first quarter of 2025. |
|---|--------------------------------------|---|

**City of Isle of Palms  
Detail List of Dumpsters**

| Name of location        | Address             | Commercial or<br>Condos | R=recycle<br>G=garbage | (A)                          | (B)  | (C)                       | Yards per<br>week | Yards per<br>month | Price per<br>yard | Current<br>Average Cost<br>Per Month | New Average<br>Cost Per<br>Month |
|-------------------------|---------------------|-------------------------|------------------------|------------------------------|--|---------------------------|-------------------|--------------------|-------------------|--------------------------------------|----------------------------------|
|                         |                     |                         |                        | Size in<br>Yards<br>IN YARDS | # of Containe<br>at Location<br>CONTAINERS | Days Serviced<br>per Week |                   |                    |                   |                                      |                                  |
| Acme Cantina            | 31 J C Long Blvd    | Commercial              | G                      | 8                            | 1  | 4                         | 32                | 138.56             | \$ 0.58           | \$ 79.99                             | \$ 346.40                        |
| Acme Cantina            | 31 J C Long Blvd    | Commercial              | G                      | 6                            | 1  | 4                         | 24                | 103.92             | \$ 1.01           | \$ 105.00                            | \$ 259.80                        |
| Broadwalk Inn           | Palmetto Blvd       | Commercial              | G                      | 4                            | 2  | 3                         | 24                | 103.92             | \$ 0.34           | \$ 35.53                             | \$ 259.80                        |
| Broadwalk Inn           | Palmetto Blvd       | Commercial              | G                      | 4                            | 1  | 3                         | 12                | 51.96              | \$ 0.68           | \$ 35.53                             | \$ 129.90                        |
| Boat House Restaurant   | 101 Palm Blvd       | Commercial              | G                      | 8                            | 1  | 5                         | 40                | 173.2              | \$ 0.65           | \$ 112.91                            | \$ 433.00                        |
| Citadel Beach House     | 4700 Palm Blvd      | Commercial              | G                      | 6                            | 1  | 2                         | 12                | 51.96              | \$ 0.65           | \$ 33.98                             | \$ 129.90                        |
| Ocean Park Center       | 1400 Palm Blvd      | Commercial              | G                      | 8                            | 1  | 5                         | 40                | 173.2              | \$ 0.65           | \$ 112.91                            | \$ 433.00                        |
| Recreation Dept         | 24-28th Avenue      | Condo                   | G                      | 6                            | 1  | 1                         | 6                 | 25.98              | \$0.67            | \$17.28                              | \$64.95                          |
| Links Clubhouse/Edgar's | 101 Back Bay        | Commercial              | G                      | 4                            | 1  | 2                         | 8                 | 34.64              | \$ 0.88           | \$ 30.45                             | \$ 86.60                         |
| Links Clubhouse/Edgar's | 101 Back Bay        | Commercial              | G                      | 8                            | 1  | 2                         | 16                | 69.28              | \$ 0.65           | \$ 44.94                             | \$ 173.20                        |
| Links Golf Course       | 5 Dunes Ridge       | Commercial              | G                      | 30yd R/O                     | 1 on call                                  | rent \$111. Haul          | \$194.76          |                    |                   | \$ 510.71                            | \$ 305.94                        |
| Links Golf Course       | 5 Dunes Ridge       | Commercial              | G                      | 8                            | 1  | 1                         | 8                 | 34.64              | \$ 0.66           | \$ 23.02                             | \$ 86.60                         |
| Long Island Café        | 1515 Palm Blvd      | Commercial              | G                      | 4                            | 1  | 3                         | 12                | 51.96              | \$ 0.65           | \$ 33.98                             | \$ 129.90                        |
| Long Island Café        | 1515 Palm Blvd      | Commercial              | R                      | 6                            | 1  | 3                         | 18                | 77.94              | \$ 0.63           | \$ 49.33                             | \$ 194.85                        |
| Lutheran Retreat Center | 21st J C Long Blvd  | Commercial              | G                      | 8                            | 1  | 1                         | 8                 | 34.64              | \$ 0.65           | \$ 22.68                             | \$ 86.60                         |
| 1140 Ocean Blvd. Condos | 1140 Ocean Blvd     | Condo                   | G                      | 8                            | 1  | 3                         | 24                | 103.92             | \$0.64            | \$66.42                              | \$259.80                         |
| Ocean Club Villas       | 9510 Palmetto Blvd  | Condo                   | G                      | 4                            | 8  | 3                         | 96                | 415.68             | \$0.66            | \$273.24                             | \$1,039.20                       |
| Ocean Inn               | 1100 Pavilion Drive | Condo                   | G                      | 4                            | 1  | 1                         | 4                 | 17.32              | \$1.31            | \$22.72                              | \$43.30                          |
| Kangaroo (Circle K)     | 1206 Palm Blvd      | Commercial              | G                      | 8                            | 1  | 2                         | 16                | 69.28              | \$ 0.90           | \$ 62.64                             | \$ 173.20                        |
| Kangaroo (Circle K)     | 1206 Palm Blvd      | Commercial              | R                      | 8                            | 1  | 3                         | 24                | 103.92             | \$ 0.43           | \$ 44.28                             | \$ 259.80                        |
| Post Office             | 1000 Palm Blvd      | Commercial              | G                      | 6                            | 1  | 1                         | 6                 | 25.98              | \$ 0.67           | \$ 17.28                             | \$ 64.95                         |
| Sea Biscuit Café        | 21 J C Long Blvd    | Commercial              | G                      | 2                            | 1  | 2                         | 4                 | 17.32              | \$ 0.69           | \$ 11.88                             | \$ 43.30                         |
| Sea Cabins Condos       | 1300 Ocean Blvd     | Condo                   | G                      | 8                            | 4  | 3                         | 96                | 415.68             | \$0.86            | \$358.56                             | \$1,039.20                       |
| Seascape Condos         | 9002 Palmetto Blvd  | Condo                   | G                      | 8                            | 2  | 2                         | 32                | 138.56             | \$0.64            | \$88.56                              | \$346.40                         |
| Seaside Villas          | 14 th Ave           | Condo                   | G                      | 8                            | 2  | 3                         | 48                | 207.84             | \$0.64            | \$133.92                             | \$519.60                         |
| Shipwatch Condos        | 7600 Palmetto Blvd  | Condo                   | G                      | 8                            | 4  | 3                         | 96                | 415.68             | \$0.64            | \$267.84                             | \$1,039.20                       |
| The Co-Op               | 1515 Palm Blvd      | Commercial              | G                      | 6                            | 1  | 2                         | 12                | 51.96              | \$ 0.67           | \$ 34.56                             | \$ 129.90                        |
| The Refuge              | 1515 Palm Blvd      | Commercial              | G                      | 6                            | 1  | 2                         | 12                | 51.96              | \$ 0.68           | \$ 35.08                             | \$ 129.90                        |
| Beachside Vacations     | 1517 Palm Blvd      | Commercial              | G                      | 8                            | 1  | 5                         | 40                | 173.2              | \$                | -                                    | \$ 433.00                        |
| Summerhouse Condos      | 8000 Palmetto Blvd  | Condo                   | G                      | 8                            | 2  | 3                         | 48                | 207.84             | \$0.64            | \$133.92                             | \$519.60                         |
| Tidewater               | 8500 Palmetto Blvd  | Condo                   | G                      | 8                            | 2  | 2                         | 32                | 138.56             | \$0.64            | \$88.56                              | \$346.40                         |
| Port O Call I           | 9000 Palmetto Blvd  | Condo                   | G                      | 8                            | 1  | 3                         | 24                | 103.92             | \$0.64            | \$66.96                              | \$259.80                         |
| Wild Dunes Housekeep    | 41 st Ave           | Commercial              | G                      | 8                            | 2  | 2                         | 32                | 138.56             | \$ 0.31           | \$ 43.20                             | \$ 346.40                        |

|                           |                      |            |   |     |    |         |      |         |    |        |    |            |           |            |            |
|---------------------------|----------------------|------------|---|-----|----|---------|------|---------|----|--------|----|------------|-----------|------------|------------|
| Wild Dunes Housekeep      | 41 st Ave            | Commercial | R | 8   | 1  | 2       | 16   | 69.28   | \$ | 0.31   | \$ | 21.60      | \$        | 173.20     |            |
| Wild Dunes Yacht Harbor   | 41 st Ave            | Condo      | G | 8   | 1  | 2       | 16   | 69.28   |    | \$0.64 |    | \$44.28    |           | \$173.20   |            |
| Liquor Store              | 1509 Palm Blvd       | Commercial | G | 6   | 1  | 2       | 12   | 51.96   | \$ | 0.62   | \$ | 32.03      | \$        | 129.90     |            |
| Palm Blvd/ IOP LLC        | 1202-1204 Palm Blvd  | Commercial | G | 4   | 1  | 3       | 12   | 51.96   | \$ | 0.65   | \$ | 33.98      | \$        | 129.90     |            |
| Charleston County Park    | 1400 Ocean Blvd      | Commercial | G | 6   | 1  | 3       | 18   | 77.94   | \$ | 0.84   | \$ | 65.77      | \$        | 194.85     |            |
| Charleston County Park    | 1400 Ocean Blvd      | Commercial | G | 6   | 1  | 4       | 24   | 103.92  | \$ | 0.61   | \$ | 63.58      | \$        | 259.80     |            |
| Wild Dunes Beachhouse     | 6600 Palmetto Dr.    | Commercial | G | 6   | 1  | 2       | 12   | 51.96   | \$ | 0.64   | \$ | 33.48      | \$        | 129.90     |            |
| Mariners Walk             | 32 Palmetto Drive    | Condo      | G | 8   | 1  | 1       | 8    | 34.64   |    | \$0.66 |    | \$23.00    |           | \$86.60    |            |
| Mariners Walk             | 32 Palmetto Drive    | Condo      | G | 4   | 3  | 1       | 36   | 155.88  |    | \$0.85 |    | \$132.84   |           | \$389.70   |            |
| Marina Outpost            | 41 st Ave            | Commercial | G | 8   | 1  | 5       | 40   | 173.2   | \$ | 0.65   | \$ | 112.91     | \$        | 433.00     |            |
| The Villages at Wild Dune | 5802 Palmetto Drive  | Commercial | G | 4   | 11 | 5       | 220  | 952.6   | \$ | 0.62   | \$ | 594.00     | \$        | 2,381.50   |            |
| The Villages at Wild Dune | 5802 Palmetto Drive  | Commercial | R | 4   | 3  | 5       | 60   | 259.8   | \$ | 0.62   | \$ | 162.00     | \$        | 649.50     |            |
| Wild Dunes Sweetgrass P   | 5803 Palmetto Dr     | Commercial | R | 4   | 1  | 1       | 12   | 51.96   | \$ | 0.67   | \$ | 35.00      | \$        | 129.90     |            |
| Wild Dunes Sweetgrass P   | 5803 Palmetto Dr     | Commercial | R | 4   | 2  | 3       | 24   | 103.92  | \$ | 0.67   | \$ | 70.00      | \$        | 259.80     |            |
| Wild Dunes Sweetgrass P   | 5803 Palmetto Dr     | Commercial | G | 4   | 3  | 3       | 36   | 155.88  | \$ | 0.45   | \$ | 70.00      | \$        | 389.70     |            |
| Municipal Compactor in Lc | 1105 Pavillion Drive | Commercial | G | 4   | 1  | 2x/week |      |         |    |        |    | \$1,515.44 |           | \$1,847.80 |            |
| Sweetgrass Inn            | 5757 Palm Blvd       | Commercial | R | 4   | 1  | 3       | 12   | 51.96   |    |        | \$ | -          | \$        | 129.90     |            |
| Sweetgrass Inn            | 5757 Palm Blvd       | Commercial | G | 4   | 5  | 6       | 120  | 519.6   |    |        | \$ | -          | \$        | 1,299.00   |            |
| Seagrove Villas           | Seagrove Lane        | Condo      | G | 4   | 2  | 3       | 24   | 103.92  |    | \$0.68 |    | \$70.67    |           | \$259.80   |            |
| Islander 71               | 80 41ST AVE          | Commercial | G | 8   | 2  | 5       | 80   | 346.4   | \$ | 0.65   | \$ | 225.82     | \$        | 866.00     |            |
| Total (Monthly)           |                      |            |   | 312 | 95 | 143     | 1688 | 7309.04 |    |        |    | \$         | 6,304.26  | \$         | 20,426.34  |
| Total (Annual)            |                      |            |   |     |    |         |      |         |    |        |    | \$         | 75,651.08 | \$         | 245,116.08 |

| Month                     | Rate Per Yard | Number of Months | FY25 Projected Cost  |
|---------------------------|---------------|------------------|----------------------|
| July 2024                 | \$ 3.00       | 1                | \$ 24,080.86         |
| August 2024-February 2025 | 3.75          | 6                | 29,562.64            |
| March 2025-July 2025      | 2.50          | 5                | 20,426.34            |
|                           |               | <u>12</u>        | <u>303,588.40</u>    |
| FY25 Budget               |               |                  | 66,000.00            |
| <b>Budget Variance</b>    |               |                  | <b>\$ 237,588.40</b> |

|                                       |               |
|---------------------------------------|---------------|
| FY23                                  | \$ 75,305.64  |
| FY24 Estimate                         | \$ 107,959.43 |
| Increase from FY23 to FY 24           | 43%           |
| Increase from FY24 to FY25 Projection | 127%          |

|   |              |
|---|--------------|
| <b>Monthly Cost by Type of Property (\$2.50 per yard)</b> |              |
| City OR Condos  | \$ 6,386.75  |
| Commercial  | \$ 14,039.59 |

|  |               |
|--|---------------|
| 6-month extension cost (Aug 2024-Jan 2025) \$3.75 per yard | \$ 177,375.84 |
|--|---------------|

|   |               |
|---|---------------|
| New agreement at \$2.50 per yard - Include condos and businesses (Feb 1, 2025 through Oct 31, 2025) | \$ 183,837.06 |
|---|---------------|

|  |              |
|--|--------------|
| New agreement at \$2.50 per yard - Condos only starting Nov 2025 - (Monthly rate \$6,386.75) | \$ 76,641.00 |
|--|--------------|



| <b>Monthly Cost for Commercial Businesses</b> |                     |
|---|---------------------|
| <b>Rate</b>                                   | <b>\$2.50</b>       |
| Acme  | \$ 606.20           |
| Wild Dunes                                    | 6,930.84            |
| Boat House                                    | 433.00              |
| Citadel Beach House                           | 129.90              |
| Ocean Park Center                             | 433.00              |
| Long Island Café                              | 324.75              |
| Lutheran Retreat Center                       | 86.60               |
| Circle K                                      | 433.00              |
| Post Office                                   | 64.95               |
| Sea Biscuit                                   | 43.30               |
| The Co-Op                                     | 129.90              |
| The Refuge                                    | 129.90              |
| Liquor Store                                  | 129.90              |
| Charleston County Park                        | 454.65              |
| Marina Outpost                                | 433.00              |
| Islander 71                                   | 866.00              |
| Beachside Vacations                           | 433.00              |
| Palm Blvd IOP LLC                             | 129.90              |
| Muni Compactor                                | 1,847.80            |
|   | <u>\$ 14,039.59</u> |

| <b>Monthly Cost for Commercial Businesses</b> |                     |
|---|---------------------|
| <b>Rate</b>                                   | <b>\$3.75</b>       |
| Acme  | \$ 909.30           |
| Wild Dunes                                    | 10,243.29           |
| Boat House                                    | 649.50              |
| Citadel Beach House                           | 194.85              |
| Ocean Park Center                             | 649.50              |
| Long Island Café                              | 487.13              |
| Lutheran Retreat Center                       | 129.90              |
| Circle K                                      | 649.50              |
| Post Office                                   | 97.43               |
| Sea Biscuit                                   | 64.95               |
| The Co-Op                                     | 194.85              |
| The Refuge                                    | 194.85              |
| Liquor Store                                  | 194.85              |
| Charleston County Park                        | 681.98              |
| Marina Outpost                                | 649.50              |
| Islander 71                                   | 1,299.00            |
| Beachside Vacations                           | 649.50              |
| Palm Blvd IOP LLC                             | 194.85              |
| Muni Compactor                                | 1,847.80            |
|   | <u>\$ 19,982.52</u> |

## Employee Referral Program Policy

### Objective:

The purpose of the employee referral program is to establish guidelines and procedures for employees to refer qualified candidates for open positions. The policy encourages employees to actively participate in the recruitment process and reward them for successful referrals. Research has shown, and our own experience supports, that new hires who join the city through employee referrals are excellent contributors, stay with the city longer and are more cost-effective recruits.

### Eligibility:

All regular full-time and part-time employees are eligible to participate in the referral program. Temporary workers and interns are not eligible to participate.

Employees who make a referral, may not participate in the hiring process of the candidate referred.

### Referral Criteria:

Employees may refer a candidate who meets the qualifications and requirements outlined in the job description. Referrals should have the necessary skills, experience and competencies to perform the job effectively. Referrals should not have any conflict of interests or personal relationships that may compromise the hiring process. The referral will be considered along with other candidates and evaluated based on the same criteria.

### Referral Reward:

\$500. The reward will be distributed after the referred candidate is hired and successfully completes the 6-month probationary period.

### Referral Guidelines:

- Reward is subject to taxation.
- There is no limit on the number of referrals an employee can make.
- If a candidate is referred to the City by multiple employees, the employee who made the first referral will be eligible for the award.
- If the employee eligible for a referral reward leaves employment before the reward is eligible for payout, they forfeit the reward.
- All referrals will be confidential.

# Youth Engagement Initiative

Youth Council

**DRAFT**

|                 |   |
|-----------------|---|
| <b>What</b>     | <p>A youth council is an advisory body comprised of local youth (usually high school students). They provide advice and counsel to the local governing body and its affiliated advisory and regulatory boards, as well as other community organizations. Additionally, youth councils can recommend and participate in a variety of youth-identified community initiatives.</p>   |
| <b>Proposal</b> | <p>Create a Youth Council to empower the Isle of Palms youth with the opportunity to serve, develop leadership skills and grow to become engaged and responsible citizens.</p>  |
| <b>Why</b>      | <p>Approximately 25% of the U. S. population is under the age of 18. According to the 2020 US Census data for Isle of Palms, the population of individuals under the age of 18 is approximately 400 to 500 residents. It goes without saying that young people are the future of our communities. Therefore, it is vitally important that they are vested with the knowledge, skills and abilities to be the next generation of local leaders. Youth councils are an excellent means of doing so because they promote regular and active civic engagement among the youth. Youth councils also provide young people with the opportunity to participate in the policy making process that impact their lives.</p> <p>Youth councils promote civic engagement by:</p> <ul style="list-style-type: none"><li>• Giving them a formal role in local decision making</li><li>• Offering real world experiences with elected and advisory bodies</li><li>• Teaching them about the role of councils, boards and commissions</li><li>• Providing them with an opportunity to develop leadership skills and learn how local government operates</li><li>• Increasing voice and communication between youth and adults, and among youth themselves</li><li>• Increasing youth volunteerism</li><li>• Enhancing classroom civic education</li></ul> |

**Format**

Comprised of IOP high school students including representatives from private, charter and home schools

Consider minimum requirements such as GPA and number of unexcused school absences

Consider representatives from local youth organizations already in existence

Potential council members should be students who have a proven record of leadership, goal setting, commitment to community service and community values, and who want to create positive opportunities for other youth in the community

Quarterly council meetings, with option to meet more often as needed or desired. All meetings would be public

**Duties and Responsibilities**

Evaluate and review issues facing the youth in the city

Facilitate neighborhood meetings with youth to discuss needs and suggested improvements for our community

Meet regularly with the mayor and city council to share ideas and discuss issues, concerns and needed improvements

Attend city council meetings and participate in vision and goal sessions

Present recommended initiatives to city council

Assist in planning youth/recreation activities

# Community Engagement Initiative

Roundtable with City Council

**DRAFT**

- What** an informal conversation or discussion between citizens and City Council members
- Proposal:** Create a setting where residents, property owners and business owners can interact with City Council members in small group discussions to receive feedback, answer questions and discuss how to improve our community's quality of life or identify new areas of focus.
- Why:** Citizens' Comments during Council meetings are limited to three (3) minutes and are typically one-way communication that doesn't allow speakers or Council Members to ask and answer questions, provide updates or clarify information. This proposed setting can:
- Provide an informal environment for a deeper discussion on issues important to our community
  - Create an opportunity for Council members to interact with more residents or business owners
  - Help Council members understand what the community is wanting or how they feel about an issue being addressed
- Format:** Semi-annual meetings – Fall and Spring
- All Council members invited to each session
- Staff invited as schedules permit
- Room set up with roundtables, with 2-3 Council members per table
- Invite residents, property owners and business owners to attend
- Attendees self-select the table they want to join – consider shifting at halfway point
- Advertised event. No agenda, no livestream and no minutes
- 60 minutes
- Rec Center